

AGENDA
COLORADO LIMITED GAMING CONTROL COMMISSION

Meeting of August 25, 2021
Beginning at 9:15 a.m.
Via Cisco Webex

Division of Gaming – Central City Office
142 Lawrence Street
Central City, CO 80427

This meeting will be held in person at the Central City Division of Gaming Office at 142 Lawrence St., Central City, CO 80427 and will begin at 9:15 a.m. In addition to the in-person meeting, we will offer an interactive online streaming option. The link to the video meeting can be found on our webpage: <https://sbg.colorado.gov/limited-gaming-control-commission>.

In addition to other matters that may properly be considered by the Colorado Limited Gaming Control Commission, the following items are scheduled for consideration and adoption on August 25, 2021. Times contained in the agenda are approximate.

PUBLIC SESSION

- I. Call to Order
- II. Introduction of New Limited Gaming Control Commission Members
- III. Welcome & Introduction of Nebraska Racing and Gaming Commission

EXECUTIVE SESSION

Review of confidential background licensing reports scheduled for consideration during the public session.

PUBLIC SESSION (reconvened)

- IV. Consideration of Licensing Actions

Limited Gaming Licenses

*Renewal of the Manufacturer/Distributor License for
Incredible Technologies, Inc.*

*Renewal of the Operator Licenses for
Incredible Technologies, Inc.
Gold Merger Sub, LLC*

Sports Betting Licenses

*Temporary Internet Sports Betting Operator License for
Bally's Interactive, LLC d/b/a Bally Bet*

*Temporary Vendor Major License for
STRIVE PLATFORM LTD. d/b/a Strive Gaming*

ASF LTD

First Vendor Minor Licenses for

Dawn Patrol LLC

American Affiliate Co. LLC

On the Avenue Marketing Group, LLC

Hearts & Science LLC

WWW.KINGPIN.PRO L.L.C.

PGA Memes, LLC

Accertify, Inc.

Rokt Corp.

Mile High Spirits, L.L.C.

Roadtrippin Show LLC

Young Conservatives LLC

Internet Vikings West, LLC d/b/a Internet Vikings

ABG-SI LLC

Digital Envoy, Inc. d/b/a Digital Element

Appsec Application Security Ltd.

2749612 Ontario Inc. d/b/a Cashew Tech

SwellShark, LLC

PL GG HOLDINGS INC.

Top One, Inc. d/b/a Benders Bar & Grill

Everything Media LLC

Playersbest Inc.

Segment.io, Inc.

- V. Opportunity for Public to Address the Commission
- VI. Consideration of Division Limited Gaming Financial Statements for June 2021
- VII. Limited Gaming and Extended Limited Gaming Fund Distributions for Fiscal Year 2021
- VIII. Consideration of Division Sports Betting Financial Statements for June 2021
- IX. Public Discussion on Commission Policies
- X. Consideration of Organizational Matters
Adoption of Minutes for July 15, 2021
Directors' Reports
Swearing in of New Criminal Investigators
- XI. Opportunity for Industry Members to Address the Commission on Current Issues and Events

XII. Adjournment

At the discretion of the Commission, any or all of the above matters may be continued for consideration or adoption at a different time, may be considered out of order, or may be considered at the next meeting of the Commission.

Public Session



**STATEMENT OF GAMING REVENUES,
GAMING TAXES, AND EXPENDITURES
(UNAUDITED)
FOR THE TWELVE (12) MONTHS ENDED
JUNE 30, 2021**



COLORADO

Department of Revenue

Specialized Business Group—Gaming

1707 Cole Blvd., Suite 300
Lakewood, CO 80401

August 25, 2021

State Treasurer and Members of the Colorado Limited Gaming Control Commission:

Pursuant to Section 44-30-203 (i), C.R.S., the Colorado Division of Gaming is required to furnish monthly a, "report which contains a full and complete statement of the division's revenues and expenses."

The attached combined financial statements for June 30, 2021 have not been audited. They contain the most current data available. This information has been collected and recorded in accordance with generally accepted accounting principles.

Respectfully submitted,

Vickie Floyd
Division Controller

**COLORADO DIVISION OF GAMING
FINANCIAL STATEMENTS
(UNAUDITED)**

DISTRIBUTION

Honorable Jared Polis	Governor
Representative Alec Garnett	Speaker of the House of Representatives
Senator Leroy Garcia	President of the Senate
Senator Chris Holbert	Senate Minority Leader
Representative Hugh McKean	House Minority Leader
Senator Dominick Moreno	Chair, Joint Budget Committee
Mr. Richard Nathan	Chair, Limited Gaming Control Commission
Mr. Justin Davis	Vice Chair, Limited Gaming Control Commission
Mr. Kevin Armstrong	Limited Gaming Control Commission
Mr. Shawn Coleman	Limited Gaming Control Commission
Ms. Patsy Landaveri	Limited Gaming Control Commission
Mr. Mark Ferrandino	Executive Director, Department of Revenue
Mr. Cory Amend	Senior Director of Enforcement, Department of Revenue
Mr. Daniel Hartman	Director, Division of Gaming
Ms. Kimberly Corell	Accounting Director, Department of Revenue
Mr. Ramon Alvarado	Deputy Budget Director, Department of Revenue
Mr. Bob Jaros	State Controller
Mr. Charles Scheibe	Chief Financial Officer, Department of the Treasury
Mr. George Orłowski	State Archivist
Ms. Kerri Hunter	State Auditor
Ms. Elizabeth Burger	Joint Legislative Library
Mr. Ben Henderson	Deputy Director for Budget, Governor's Office
Colorado State Publications Depository and Distribution Center	State of Colorado Library

**DIVISION OF GAMING
STATEMENT OF REVENUES
GAMING TAXES, AND EXPENDITURES
(UNAUDITED)**

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**COLORADO DIVISION OF GAMING
TAX REVENUES COMPARISON
JUNE 30, 2021 AND 2020**

The Colorado Limited Gaming Control Commission assesses taxes based on adjusted gross proceeds (AGP).

The tax rates for period ending June 30, 2021 are:

- 3% on AGP from charitable gaming
- .25% on amounts up to \$2 million
- 2% on amounts over \$2 million and up to \$5 million
- 9% on amounts over \$5 million and up to \$8 million
- 11% on amounts over \$8 million and up to \$10 million
- 16% on amounts over \$10 million and up to \$13 million
- 20% on amounts over \$13 million

The tax rates for year ending June 30, 2021 are the same as they were for year ending June 30, 2020.

For Periods Beginning July 1, 2019 and 2020 through June 30, 2020 and 2021

AGP Comparison				
Range	Prior Year AGP	Current Year AGP	Difference	Percent Change
\$0 - \$2 Million	\$ 2,562,093	\$ 1,841,559	\$ (720,534)	(28.12)%
\$2 - \$5 Million	\$ 38,508,104	\$ 9,562,916	\$ (28,945,188)	(75.17)%
\$5 - \$8 Million	\$ 29,736,041	\$ 50,795,307	\$ 21,059,266	70.82%
\$8 - \$13 Million	\$ 80,793,290	\$ 66,643,417	\$ (14,149,873)	(17.51)%
\$13+ Million	\$ 466,141,632	\$ 689,261,308	\$ 223,119,676	47.87%
Total	\$ 617,741,160	\$ 818,104,507	\$ 200,363,347	32.43%

Tax Comparison				
Range	Prior Year Tax	Current Year Tax	Difference	Percent Change
\$0 - \$2 Million	\$ 186,405	\$ 159,604	\$ (26,801)	(14.38)%
\$2 - \$5 Million	\$ 1,830,162	\$ 1,851,258	\$ 21,096	1.15%
\$5 - \$8 Million	\$ 5,826,244	\$ 6,641,578	\$ 815,334	13.99%
\$8 - \$13 Million	\$ 10,462,963	\$ 12,970,543	\$ 2,507,580	23.97%
\$13+ Million	\$ 62,028,327	\$ 98,857,084	\$ 36,828,757	59.37%
Total	\$ 80,334,101	\$ 120,480,067	\$ 40,145,966	49.97%

Open Casinos Comparison			
Range	Prior Year No. of Tax Returns Filed by Casinos	This Year No. of Tax Returns Filed by Casinos	Difference
\$0 - \$2 Million	2	2	0
\$2 - \$5 Million	11	2	(9)
\$5 - \$8 Million	3	7	4
\$8 - \$13 Million	6	7	1
\$13+ Million	11	15	4
Total	33	33	0

**COLORADO DIVISION OF GAMING
COMBINED BALANCE SHEETS
JUNE 30, 2021 AND 2020
(UNAUDITED)**

	FY 2021			FY 2020		
	EXTENDED GAMING FUND	LIMITED GAMING FUND	TOTAL GAMING FUNDS	EXTENDED GAMING FUND	LIMITED GAMING FUND	TOTAL GAMING FUNDS
ASSETS:						
Cash	\$ 17,647,531	\$ 75,365,760	\$ 93,013,291	\$ 15,310,639	\$ 49,638,643	\$ 64,949,282
Accounts Receivable						
Gaming Taxes	0	17,487,238	17,487,238	0	5,149,894	5,149,894
Accounts Receivable Other Agencies	0	114	114	0	0	0
Fines Receivable	0	672	672	0	567	567
Miscellaneous	0	3,225	3,225	0	3,077	3,077
Net Accounts Receivable	0	17,491,249	17,491,249	0	5,153,538	5,153,538
Prepaid Expenses	0	24,681	24,681	0	15,194	15,194
Total Current Assets	17,647,531	92,881,690	110,529,221	15,310,639	54,807,375	70,118,014
TOTAL ASSETS	\$ 17,647,531	\$ 92,881,690	\$ 110,529,221	\$ 15,310,639	\$ 54,807,375	\$ 70,118,014
LIABILITIES AND FUND BALANCE:						
Accounts Payable	\$ 0	\$ 119,752	\$ 119,752	\$ 0	\$ 30,074	\$ 30,074
Accrued Payroll Payable	0	682,247	682,247	0	731,181	731,181
Wages & Salaries Payable	0	33,668	33,668	0	3,839	3,839
Due to Other State Agencies	0	25,026,292	25,026,292	0	14,256,969	14,256,969
Due to Other Governments	0	19,663,515	19,663,515	0	11,201,905	11,201,905
Due to the State's General Fund	0	44,689,808	44,689,808	0	25,458,874	25,458,874
Background and Other Deposits	0	136,374	136,374	0	127,290	127,290
Unearned Revenue	0	262,161	262,161	0	231,616	231,616
Total Liabilities	0	90,613,817	90,613,817	0	52,041,748	52,041,748
FUND BALANCE:						
Restricted for:						
Required Reserve	0	2,243,192	2,243,192	0	2,750,433	2,750,433
Extended Gaming Recipients	17,647,531	0	17,647,531	15,310,639	0	15,310,639
Nonspendable:						
Prepays	0	24,681	24,681	0	15,194	15,194
Total Fund Balance	17,647,531	2,267,873	19,915,404	15,310,639	2,765,627	18,076,266
TOTAL LIABILITIES AND FUND BALANCE	\$ 17,647,531	\$ 92,881,690	\$ 110,529,221	\$ 15,310,639	\$ 54,807,375	\$ 70,118,014

**COLORADO DIVISION OF GAMING
COMBINED STATEMENT OF REVENUES,
EXPENDITURES, AND CHANGES IN FUND BALANCE
JUNE 30, 2021 AND 2020
(UNAUDITED)**

	FY 2021			FY 2020		
	EXTENDED GAMING FUND	LIMITED GAMING FUND	TOTAL GAMING FUNDS	EXTENDED GAMING FUND	LIMITED GAMING FUND	TOTAL GAMING FUNDS
REVENUES:						
Gaming Taxes	\$ 0	\$ 120,480,425	\$ 120,480,425	\$ 0	\$ 80,335,469	\$ 80,335,469
License and Application Fees	0	621,988	621,988	0	598,129	598,129
Background Investigations	0	119,441	119,441	0	226,273	226,273
Fines	0	1,764	1,764	0	14,136	14,136
Interest Income	21,243	520,248	541,491	40,891	1,126,012	1,166,903
Other Revenue	0	181	181	0	1,089	1,089
TOTAL REVENUES	21,243	121,744,047	121,765,290	40,891	82,301,108	82,341,999
OTHER FINANCING SOURCES / USES:						
Transfer from Limited Gaming Fund	17,626,288	0	17,626,288	15,269,748	0	15,269,748
Insurance Recoveries	0	5,000	5,000	0	3,350	3,350
TOTAL REVENUES & OTHER FIN. SOURCES	17,647,531	121,749,047	139,396,578	15,310,639	82,304,458	97,615,097
EXPENDITURES:						
Salaries and Benefits	0	7,923,961	7,923,961	0	8,305,360	8,305,360
Annual and Sick Leave Payouts	0	44,463	44,463	0	18,768	18,768
Professional Services	0	220,458	220,458	0	172,235	172,235
Travel	0	8,354	8,354	0	38,905	38,905
Automobiles	0	142,953	142,953	0	128,512	128,512
Printing	0	4,739	4,739	0	19,107	19,107
Police Supplies	0	18,561	18,561	0	19,991	19,991
Computer Services & Name Searches	0	81,335	81,335	0	61,248	61,248
Materials, Supplies, and Services	0	360,742	360,742	0	426,293	426,293
Postage	0	3,073	3,073	0	5,115	5,115
Telephone	0	82,982	82,982	0	91,831	91,831
Utilities	0	24,311	24,311	0	24,640	24,640
Other Operating Expenditures	0	101,677	101,677	0	77,141	77,141
Leased Space	0	67,140	67,140	0	334,545	334,545
Capital Outlay	0	0	0	0	6,775	6,775
EXPENDITURES - SUBTOTAL	0	9,084,749	9,084,749	0	9,730,466	9,730,466
STATE AGENCY SERVICES						
Colorado Bureau of Investigation	0	888,241	888,241	0	1,038,715	1,038,715
Division of Fire Prevention and Control	0	197,009	197,009	0	209,754	209,754
Colorado State Patrol	0	3,231,481	3,231,481	0	3,415,107	3,415,107
State Auditors	0	13,603	13,603	0	32,813	32,813
Indirect Costs - Department of Revenue	0	811,887	811,887	0	903,467	903,467
Regulatory Agencies	0	1,500	1,500	0	0	0
Colorado Department of Law	0	246,440	246,440	0	231,742	231,742
OIT Purchased Services	0	763,094	763,094	0	388,006	388,006
TOTAL STATE AGENCY SERVICES	0	6,153,255	6,153,255	0	6,219,604	6,219,604
Non Personal Services Background Exp.	0	2,893	2,893	0	30,401	30,401
TOTAL EXPENDITURES	0	15,240,897	15,240,897	0	15,980,471	15,980,471
Excess of Revenues Over Expenditures	17,647,531	106,508,150	124,155,681	15,310,639	66,323,987	81,634,626
Limited Gaming Distribution	0	(89,379,616)	(89,379,616)	0	(50,917,748)	(50,917,748)
Transferred to Extended Gaming Fund	0	(17,626,288)	(17,626,288)	0	(15,269,748)	(15,269,748)
FY20 & FY19 Extended Gaming Distr.	(15,310,639)	0	(15,310,639)	(17,931,787)	0	(17,931,787)
FUND BALANCE AT JULY 1, 2020 & 2019	15,310,639	2,765,627	18,076,266	17,931,787	2,629,136	20,560,923
TOTAL FUND BAL. JUNE 30, 2021 & 2020	\$ 17,647,531	\$ 2,267,873	\$ 19,915,404	\$ 15,310,639	\$ 2,765,627	\$ 18,076,266

**COLORADO DIVISION OF GAMING
STATEMENT OF BUDGET TO ACTUAL
TWELVE MONTHS ENDED JUNE 30, 2021
(UNAUDITED)**

	BEGINNING BUDGET *	SUPPLE- MENTAL CHANGES / ROLLFORWARDS	ANNUAL REVISED ESTIMATED BUDGET **	YEAR-TO-DATE ACTUAL	OVER / (UNDER) ANNUAL BUDGET	% EARNED % EXPENDED OF ANNUAL BUDGET
REVENUES:						
Gaming Taxes	\$ 96,280,198	\$ 0	\$ 96,280,198	\$ 120,480,425	\$ 24,200,227	125.14%
License and Application Fees	672,515	0	672,515	621,988	(50,527)	92.49%
Background Investigations	238,140	0	238,140	119,441	(118,699)	50.16%
Fines and Fees	0	0	0	1,764	1,764	100.00%
Interest Revenue	678,833	0	678,833	520,248	(158,585)	76.64%
Other Revenue	0	0	0	181	181	100.00%
TOTAL REVENUES	97,869,686	0	97,869,686	121,744,047	23,874,361	124.39%
OTHER FINANCING SOURCES / USES:						
Insurance Recoveries	0	0	0	5,000	5,000	100.00%
TOTAL REVENUES & OTHER FIN. SOURCES	97,869,686	0	97,869,686	121,749,047	23,879,361	124.40%
EXPENDITURES:						
Personal Services	8,896,360	0	8,896,360	8,161,612	(734,748)	91.74%
Operating Expenditures	557,523	0	557,523	425,753	(131,770)	76.37%
Workers Compensation	42,373	0	42,373	42,373	0	100.00%
Risk Management	14,839	0	14,839	14,839	0	100.00%
Licensure Activities	166,279	0	166,279	89,474	(76,805)	53.81%
Leased Space	408,347	(74,847)	333,500	67,140	(266,360)	20.13%
Vehicle Lease Payments - Fixed	72,642	7,000	79,642	79,642	0	100.00%
Vehicle Lease Payments - Variable	96,639	0	96,639	61,806	(34,833)	63.96%
Utilities	23,425	4,000	27,425	24,311	(3,114)	88.65%
Legal Services	246,440	0	246,440	246,440	0	100.00%
CORE Operations	86,618	0	86,618	86,618	0	100.00%
Payments to Office of Information Technology	763,094	0	763,094	763,094	0	100.00%
IT Division - MIPC Phones	93,823	(17,548)	76,275	46,284	(29,991)	60.68%
Indirect Costs - Department of Revenue	899,596	208,154	1,107,750	811,887	(295,863)	73.29%
State Agency Services	4,958,340	0	4,958,340	4,316,731	(641,609)	87.06%
Division Expenditures	17,326,338	126,759	17,453,097	15,238,004	(2,215,093)	87.31%
Non Personal Services Background Expenditures	254,308	0	254,308	2,893	(251,415)	1.14%
TOTAL EXPENDITURES	17,580,646	126,759	17,707,405	15,240,897	(2,466,508)	86.07%
EXCESS OF REVENUES OVER EXPENDITURES	\$ 80,289,040	N/A	\$ 80,162,281	\$ 106,508,150	\$ 26,345,869	132.87%

* Represents original information given to the Commission in April and June of 2020.

The percent of the fiscal year elapsed through June 30, 2021 is 100%.

** Amount includes Long Bill items and Supplemental Appropriations.



COLORADO
Department of Revenue

Specialized Business Group—Gaming
1707 Cole Blvd., Suite 300
Lakewood, CO 80401

Memo

To: Colorado Limited Gaming Control Commission
From: Vickie Floyd, Gaming Controller
Cc: Dan Hartman
Date: August 25, 2021
Re: June 2021 Gaming Fund Financial Statement Presentation

Following are highlights from the June 30, 2021 fiscal year end Gaming Fund financial statements.

Statement of Revenues, Expenditures, and Changes in Fund Balance

Gaming tax revenues have increased by \$40,144,956 or 50% over last year. Last month, this was a 37% increase. Total Revenues and Other Financing Sources for the Limited Gaming Fund as of June 30 were \$121,749,047, a 48% increase compared to June 2020. Please recall, casinos were closed from March 17 through June 15, 2020 due to the pandemic. On May 16, 2021 the State went to level clear, meaning Covid-19 restrictions were up to the counties. Gilpin County casinos went to 100% capacity; Teller County casinos did the same in early June. Another reason for the increase is Amendment 77 went into effect on May 1, 2021.

Total expenditures for the period ending June 2021 were approximately \$15 million. This represents a 4.6% decrease over last year. The main reasons for the decrease are in the Salaries and Benefits line, which is down \$381,399 or 5% over last year. We did not pay the large payment to PERA in fiscal year 21, which was \$136,000 in fiscal year 20. (Senate Bill 200 required a payment of \$136,000 be made to PERA in fiscal year 20. These payments were going to be required until the unfunded actuarial accrued liabilities of all divisions of PERA were 100% funded; however, House Bill 20-1379 suspended the payment for fiscal year 21.) In addition, there were 6.5 less full-time Gaming employees in June of this year compared to June of last year and furlough days were implemented. The next largest decrease in expenditures is in the Leased Space line. This expenditure is down \$267,405 or 80% over last year. This is because the Department of Revenue cancelled the Gaming Golden office lease on August 31, 2020.

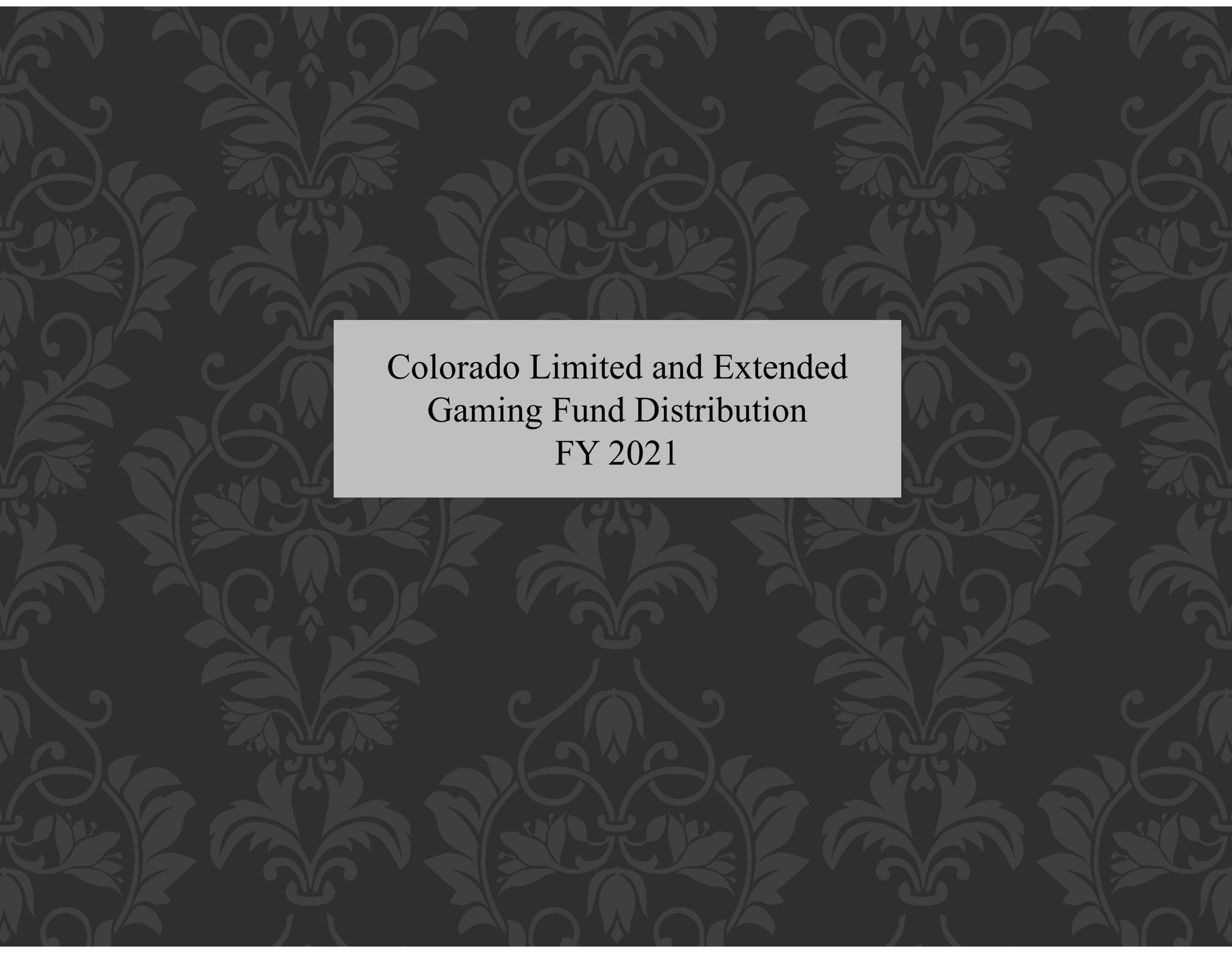
The excess of total revenues over expenditures was \$106,508,150. This is a 61% increase over last year.

Finally, our total fiscal year 2021 distribution is \$107,027,147, a 61.6% increase over last fiscal year. This amount includes the \$21,243 in interest earned in the Extended Gaming Fund in fiscal year 2021.

Statement of Budget to Actual

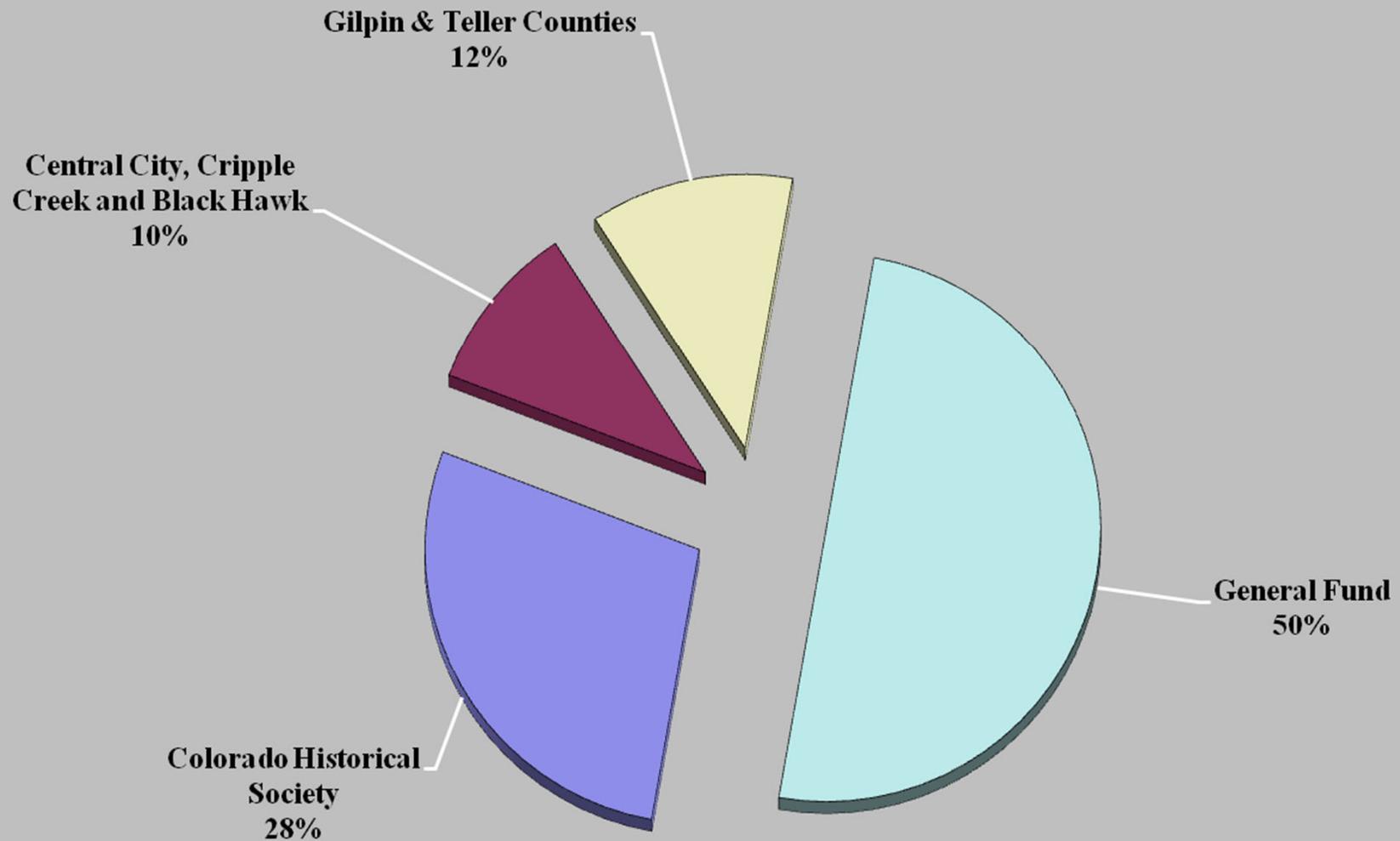
Total revenues collected through June 2021 were 124% of budgeted. Total expenditures were 86% of budgeted. In addition, the excess of revenues over expenditures was 133% of budgeted.

Please feel free to contact me if you have any questions on the Gaming Fund financial statements.

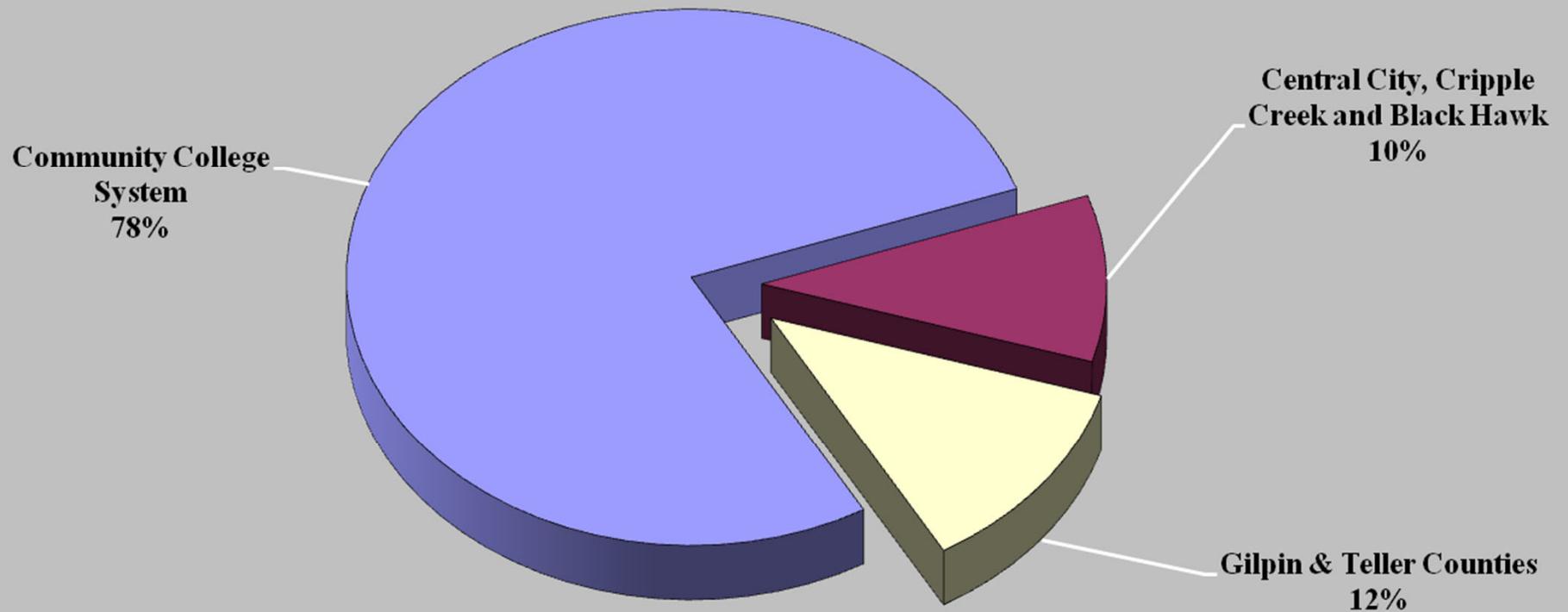


Colorado Limited and Extended
Gaming Fund Distribution
FY 2021

Colorado Limited Gaming Distribution Formula



Colorado Extended Gaming Distribution Formula (Amendment 50 Recipients)



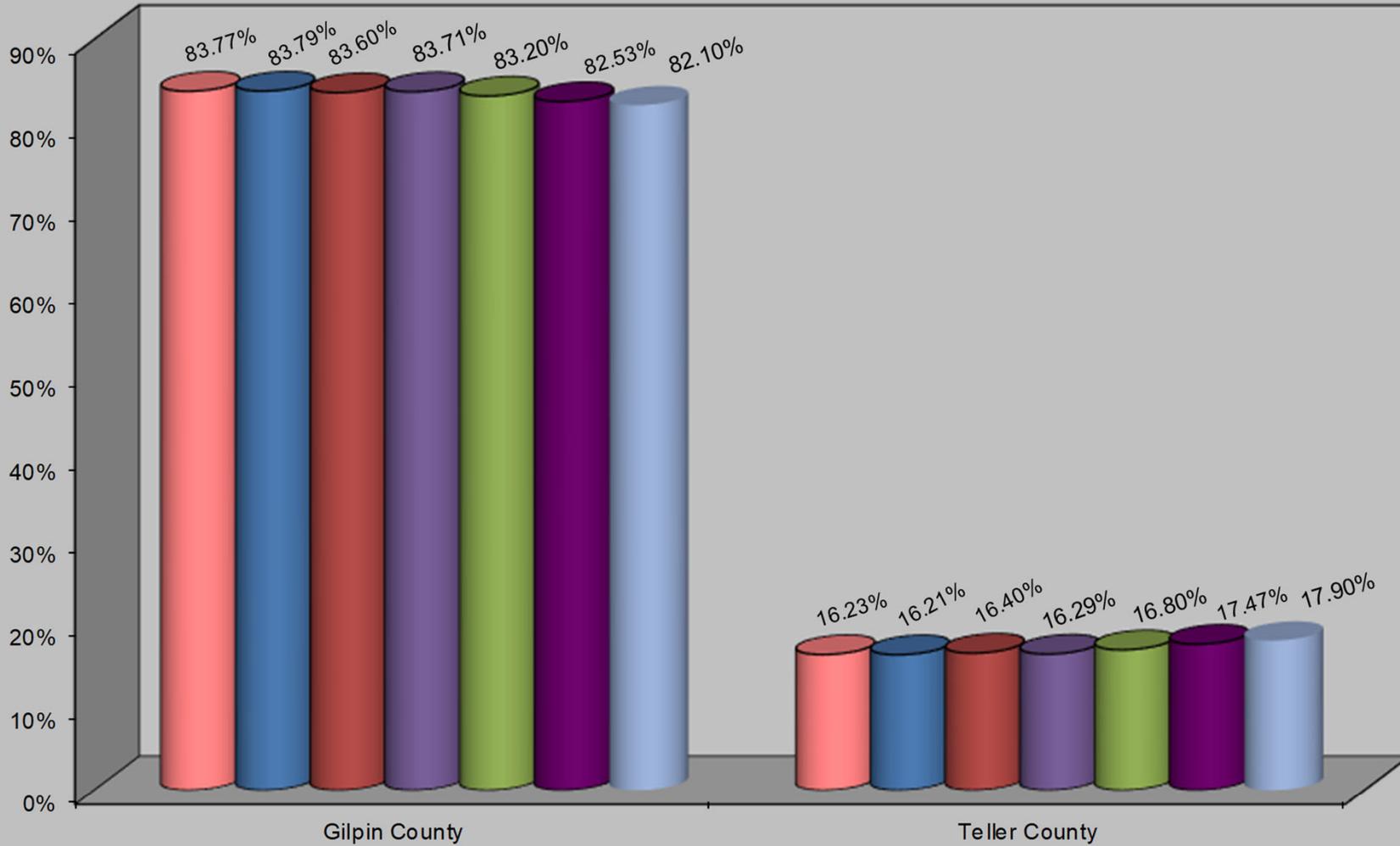
COLORADO DIVISION OF GAMING
JUNE 30, 2021 AND 2020
FUND DISTRIBUTION COMPARISON

	6/30/2021	6/30/2020	Difference	% Difference
Colorado Historical Society	\$ 25,026,292.29	\$ 14,256,969.31	\$ 10,769,322.98	75.54%
Total Payments to Other State Agencies	<u>25,026,292.29</u>	<u>14,256,969.31</u>	<u>10,769,322.98</u>	75.54%
City of Black Hawk	6,497,004.24	3,716,995.57	2,780,008.67	74.79%
City of Central	841,062.18	485,246.13	355,816.05	73.33%
City of Cripple Creek	1,599,895.11	889,533.05	710,362.06	79.86%
Gilpin County	8,805,679.70	5,042,690.04	3,762,989.66	74.62%
Teller County	1,919,874.14	1,067,439.66	852,434.48	79.86%
Total Payment Due to Other Governments	<u>19,663,515.37</u>	<u>11,201,904.45</u>	<u>8,461,610.92</u>	75.54%
Due to the General Fund	44,689,807.67	25,458,873.77	19,230,933.90	75.54%
Due to Original Recipients	<u>89,379,615.33</u>	<u>50,917,747.53</u>	<u>38,461,867.80</u>	75.54%
Cities of Black Hawk, Central, and Cripple Creek	1,764,753.12	1,531,063.88	233,689.24	15.26%
Gilpin and Teller Counties	2,117,703.75	1,837,276.66	280,427.09	15.26%
Community College System	13,765,074.36	11,942,298.30	1,822,776.06	15.26%
Due to Extended Gaming Recipients	<u>17,647,531.23</u>	<u>15,310,638.84</u>	<u>2,336,892.39</u>	15.26%
Total Distribution	<u>\$ 107,027,146.56</u>	<u>\$ 66,228,386.37</u>	<u>\$ 40,798,760.19</u>	61.60%

County Distribution Share

Limited Gaming

Based on AGP of County

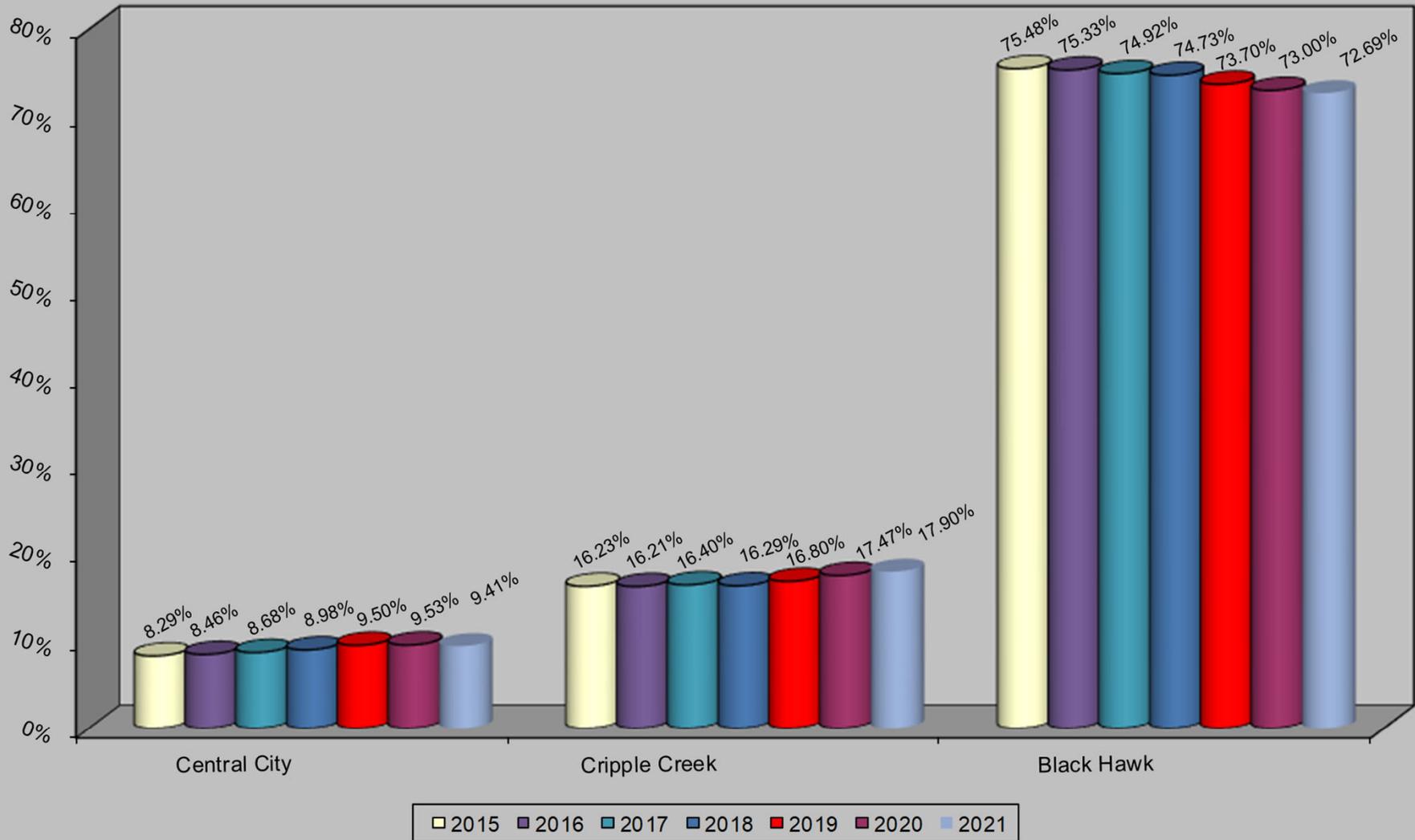


2015 2016 2017 2018 2019 2020 2021

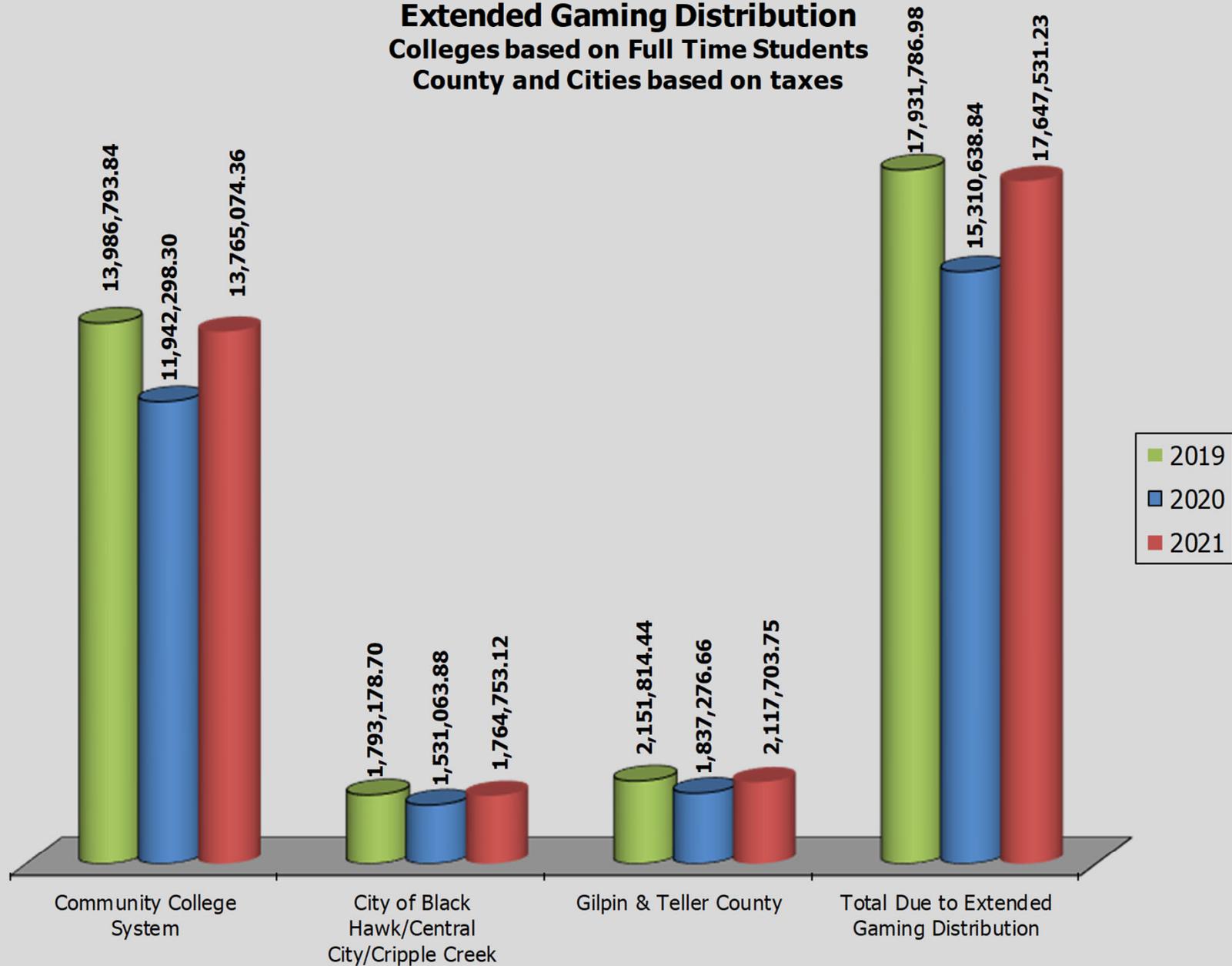
City Distribution Share

Limited Gaming

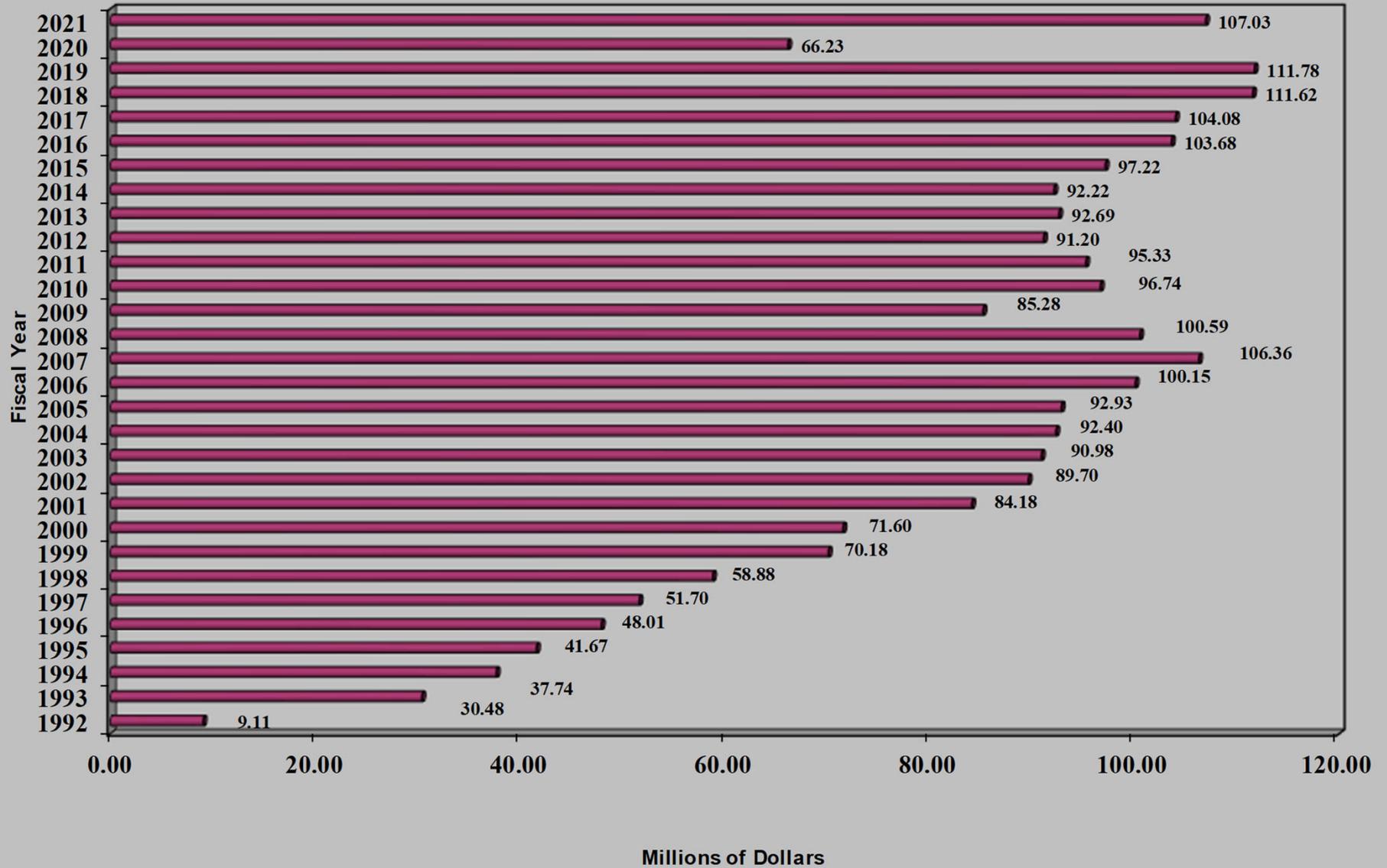
Based on AGP of City



Extended Gaming Distribution Colleges based on Full Time Students County and Cities based on taxes



Total Distribution





**STATEMENT OF SPORTS BETTING REVENUES,
SPORTS BETTING TAXES, AND EXPENDITURES**

(UNAUDITED)

FOR THE TWELVE (12) MONTHS ENDED

JUNE 30, 2021

**DIVISION OF GAMING
STATEMENT OF REVENUES
SPORTS BETTING TAXES, AND
EXPENDITURES
(UNAUDITED)**

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COLORADO DIVISION OF GAMING
SPORTS BETTING COMBINED BALANCE SHEETS
JUNE 30, 2021 AND 2020
(UNAUDITED)

	FY 2021			FY 2020		
	HOLD-HARMLESS FUND	SPORTS BETTING FUND	TOTAL SPORTS BETTING FUNDS	HOLD-HARMLESS FUND	SPORTS BETTING FUND	TOTAL SPORTS BETTING FUNDS
ASSETS:						
Cash	\$ 0	\$ 8,094,576	\$ 8,094,576	\$ 0	\$ 1,733,127	\$ 1,733,127
Accounts Receivable						
Sports Betting Taxes	0	1,186,169	1,186,169	0	215,153	215,153
Fines Receivable	0	0	0	0	350	350
Miscellaneous	0	730	730	0	396	396
Net Accounts Receivable	0	1,186,899	1,186,899	0	215,899	215,899
Prepaid Expenses	0	6,182	6,182	0	0	0
Total Current Assets	0	9,287,657	9,287,657	0	1,949,026	1,949,026
TOTAL ASSETS	\$ 0	\$ 9,287,657	\$ 9,287,657	\$ 0	\$ 1,949,026	\$ 1,949,026
LIABILITIES AND FUND BALANCE:						
Accounts Payable	\$ 0	\$ 10,038	\$ 10,038	\$ 0	\$ 14,739	\$ 14,739
Accrued Payroll Payable	0	97,158	97,158	0	16,607	16,607
Wages & Salaries Payable	0	0	0	0	4	4
Background Deposits	0	555,902	555,902	0	414,752	414,752
Unearned Revenue	0	53,761	53,761	0	88,423	88,423
Total Liabilities	0	716,859	716,859	0	534,525	534,525
FUND BALANCE:						
Restricted for:						
Reserve	0	0	0	0	1,414,501	1,414,501
Sports Betting Distribution	0	8,564,616	8,564,616	0	0	0
Nonspendable:						
Prepays	0	6,182	6,182	0	0	0
Total Fund Balance	0	8,570,798	8,570,798	0	1,414,501	1,414,501
TOTAL LIABILITIES AND FUND BALANCE	\$ 0	\$ 9,287,657	\$ 9,287,657	\$ 0	\$ 1,949,026	\$ 1,949,026

**COLORADO DIVISION OF GAMING
SPORTS BETTING COMBINED STATEMENT OF REVENUES,
EXPENDITURES, AND CHANGES IN FUND BALANCE
TWELVE MONTHS ENDED JUNE 30, 2021 AND 2020
(UNAUDITED)**

	FY 2021			FY 2020		
	HOLD-HARMLESS FUND	SPORTS BETTING FUND	TOTAL SPORTS BETTING FUNDS	HOLD-HARMLESS FUND	SPORTS BETTING FUND	TOTAL SPORTS BETTING FUNDS
REVENUES:						
Sports Betting Taxes	\$ 0	\$ 8,146,362	\$ 8,146,362	\$ 0	\$ 311,698	\$ 311,698
License and Application Fees	0	205,570	205,570	0	117,059	117,059
Sports Betting Operations Fees	0	2,075,300	2,075,300	0	390,500	390,500
Background Investigations	0	115,431	115,431	0	117,232	117,232
Fines	0	336	336	0	0	0
Interest Income	0	61,077	61,077	0	15,705	15,705
TOTAL REVENUES	0	10,604,076	10,604,076	0	952,194	952,194
OTHER FINANCING SOURCES (USES):						
Transfer from General Fund	0	0	0	0	1,552,397	1,552,397
Transfer to General Fund	0	(1,552,397)	(1,552,397)	0	0	0
TOTAL REVENUES & OTHER FIN. SOURCES (USES)	0	9,051,679	9,051,679	0	2,504,591	2,504,591
EXPENDITURES:						
Salaries and Benefits	0	1,319,587	1,319,587	0	771,583	771,583
Professional Services	0	23,792	23,792	0	109,402	109,402
Travel	0	2,082	2,082	0	11,366	11,366
Automobiles	0	3,459	3,459	0	0	0
Printing	0	1,539	1,539	0	2,143	2,143
Computer Services & Name Searches	0	21,110	21,110	0	5,952	5,952
Materials, Supplies, and Services	0	55,086	55,086	0	26,358	26,358
Postage	0	660	660	0	637	637
Telephone	0	3,637	3,637	0	1,141	1,141
Other Operating Expenditures	0	20,053	20,053	0	0	0
EXPENDITURES - SUBTOTAL	0	1,451,005	1,451,005	0	928,582	928,582
STATE AGENCY SERVICES						
State Auditors	0	29,010	29,010	0	0	0
Indirect Costs - Department of Revenue	0	116,959	116,959	0	10,838	10,838
Regulatory Agencies	0	1,500	1,500	0	0	0
Colorado Department of Law	0	142,388	142,388	0	142,388	142,388
OIT Purchased Services	0	148,072	148,072	0	0	0
TOTAL STATE AGENCY SERVICES	0	437,929	437,929	0	153,226	153,226
Non Personal Services Background Exp.	0	6,448	6,448	0	8,282	8,282
TOTAL EXPENDITURES	0	1,895,382	1,895,382	0	1,090,090	1,090,090
Excess of Revenues Over Expenditures	0	7,156,297	7,156,297	0	1,414,501	1,414,501
FUND BALANCE AT JULY 1, 2020 & 2019	0	1,414,501	1,414,501	0	0	0
TOTAL FUND BAL. JUNE 30, 2021 & 2020	\$ 0	\$ 8,570,798	\$ 8,570,798	\$ 0	\$ 1,414,501	\$ 1,414,501

COLORADO DIVISION OF GAMING
SPORTS BETTING STATEMENT OF BUDGET TO ACTUAL
TWELVE MONTHS ENDED JUNE 30, 2021
(UNAUDITED)

	BEGINNING BUDGET *	SUPPLE- MENTAL CHANGES / ROLLFORWARDS	ANNUAL REVISED ESTIMATED BUDGET **	100.0% OF BUDGETED AMOUNT	YEAR-TO-DATE ACTUAL	OVER / (UNDER) ANNUAL BUDGET	% EARNED % EXPENDED OF ANNUAL BUDGET
REVENUES:							
Sports Betting Taxes	\$ 1,700,000	\$ 0	\$ 1,700,000	\$ 1,700,000	\$ 8,146,362	\$ 6,446,362	479.20%
License and Application Fees	18,750	0	18,750	18,750	205,570	186,820	1,096.37%
Sports Betting Operations Fees	2,261,577	0	2,261,577	2,261,577	2,075,300	(186,277)	91.76%
Background Investigations	589,468	0	589,468	589,468	115,431	(474,037)	19.58%
Fines and Fees	0	0	0	0	336	336	100.00%
Interest Revenue	0	0	0	0	61,077	61,077	100.00%
TOTAL REVENUES	4,569,795	0	4,569,795	4,569,795	10,604,076	6,034,281	232.05%
OTHER FINANCING USES:							
Transfer to General Fund	0	0	0	0	(1,552,397)	N/A	N/A
TOTAL REVENUES & OTHER FINANCING USES	4,569,795	0	4,569,795	4,569,795	9,051,679	4,481,884	198.08%
EXPENDITURES:							
Personal Services	2,219,640	0	2,219,640	2,219,640	1,365,667	(853,973)	61.53%
Operating Expenditures	110,197	0	110,197	110,197	67,505	(42,692)	61.26%
Workers Compensation	8,222	0	8,222	8,222	8,222	0	100.00%
Risk Management	3,241	0	3,241	3,241	3,241	0	100.00%
Licensure Activities	23,735	0	23,735	23,735	16,892	(6,843)	71.17%
Leased Space	102,087	0	102,087	102,087	0	(102,087)	0.00%
Vehicle Lease Payments - Fixed	34,650	0	34,650	34,650	3,181	(31,469)	9.18%
Legal Services	142,388	0	142,388	142,388	142,388	0	100.00%
CORE Operations	16,807	0	16,807	16,807	16,807	0	100.00%
Payments to Office of Information Technology	148,072	0	148,072	148,072	148,072	0	100.00%
Indirect Costs - Department of Revenue	127,287	0	127,287	127,287	116,959	(10,328)	91.89%
Division Expenditures	2,936,326	0	2,936,326	2,936,326	1,888,934	(1,047,392)	64.33%
Non Personal Services Background Expenditures	35,602	0	35,602	35,602	6,448	(29,154)	18.11%
TOTAL EXPENDITURES	2,971,928	0	2,971,928	2,971,928	1,895,382	(1,076,546)	63.78%
EXCESS OF REVENUES OVER EXPENDITURES	\$ 1,597,867	N/A	\$ 1,597,867	\$ 1,597,867	\$ 7,156,297	\$ 5,558,430	447.87%

* Represents original information given to the Commission in April and June of 2020.

The percent of the fiscal year elapsed through June 30, 2021 is 100.0%.

** Amount includes Long Bill items and Supplemental Appropriations.



COLORADO
Department of Revenue

Specialized Business Group—Gaming
1707 Cole Blvd., Suite 300
Lakewood, CO 80401

Memo

To: Colorado Limited Gaming Control Commission
From: Eric Shannon, Deputy Gaming Controller
Cc: Dan Hartman
Date: August 25, 2021
Re: June 2021 Sports Betting Fund Financial Statements

Following are highlights from the Sports Betting Fund financial statements ending June 30, 2021.

Statement of Revenues, Expenditures, and Changes in Fund Balance

Current fiscal year Sports Betting Tax revenue was \$8,146,362 which is an increase of \$7,834,664 over the prior fiscal year. The current fiscal year increase in Sports Betting Tax revenue is due primarily to the fact that Sports Betting has been in effect for the full current fiscal year, while May of the prior fiscal year was the first month of Sports Betting operation.

Current fiscal year Sports Betting Operations Fees revenue was \$2,075,300, which is an increase of \$1,684,800 over the prior fiscal year. Through June of the current fiscal year 40 total operations fees were collected, 23 for internet operations and 17 for on-site operations. Through June of the prior fiscal year 8 total operations fees were collected, 7 for internet operations and 1 for on-site operations. Both internet and on-site operations fees increased in amount for fiscal year 2021 as compared to fiscal year 2020.

Total Sports Betting Fund revenues and other financing uses through June 2021 increased by \$6,547,088 or 261% over June 2020. Total prior year revenues and other financing sources through June 2020 consisted primarily of the transfer from the General Fund for startup and initial operating costs as outlined in House Bill 19-1327.

Total Sports Betting Fund expenditures through June 2021 were \$1,895,382. This is an increase of about 74% over June 2020. The increase is due primarily to the increase in salaries and benefits, indirect costs, and OIT purchased services.

Statement of Budget to Actual

Total revenues collected through June 2021 were about 232% of budgeted. Total expenditures were about 64% of budgeted, which is below the 100% of the fiscal year that has elapsed. Excess of revenues over expenditures was about 448% of budgeted.

Please feel free to contact me if you have any questions on the Sports Betting Fund financial statements.