



August 15, 2023

Liquor Advisory Group
c/o Colorado Department of Revenue
1707 Cole Blvd; Suite 350
Lakewood, CO 80401

Re: Proposal - Changes to Colorado Liquor Code and Colorado Liquor Rules

Dear Advisory Committee:

I am a Colorado RLS operator. I own and operate a small boutique wine, beer and sprints shop in Denver Colorado. Our doors first opened in November 2015. As the Advisory Group has recognized there have been lots of challenges and changes. The pandemic was uniquely challenging and currently navigating the waters with the increase of licenses that can sell wines is proving to be difficult as well.

One of the ways that we have been able to differentiate ourselves in the market is our commitment to acquiring collectable wines, beers and spirits. We have a loyal customer group that frequents our store for those type of items. Thankfully, leading up to COVID we had ample supply of these items but now our inventory is severely depleted. Having the ability to purchase private collections would allow us to further grow our offerings. This would immediately give us the ability to compete in a fragmented market place.

Regards,

Dustin Chiappetta - Owner/Operator Pearl Wine Company