

AGENDA
COLORADO LIMITED GAMING CONTROL COMMISSION

Meeting of October 17, 2024
Beginning at 9:15 a.m.
In-Person & Via Zoom

Division of Gaming
1707 Cole Blvd., Ste. 300
Lakewood, CO 80401

In addition to other matters that may properly be considered by the Colorado Limited Gaming Control Commission, the following items are scheduled for consideration and adoption on October 17, 2024. Times contained in the agenda are approximate.

PUBLIC SESSION

I. Call to Order

EXECUTIVE SESSION

Review of confidential background licensing reports scheduled for consideration during the public session, as well as review of the confidential status report regarding Sports Betting Rule 5.4 – Fixed Odds Wagering. §§ 24-6-402(3)(a)(III), 44-30-521(1)(a), 44-30-526(1) & 44-30-1507(1), C.R.S.

PUBLIC SESSION (reconvened)

II. Consideration of Licensing Actions

Limited Gaming Licenses

Renewal of the Retail and Master Licenses for
GNCC, LLC d/b/a Golden Nugget

Sports Betting Licenses

Reissuance of the Temporary Vendor Major Licenses for
BetMakers MTS, LLC
Better Collective USA, Inc. d/b/a Better Collective

Renewal of the Vendor Major License for
PT Services (Delaware) LLC

First Vendor Minor License for
SportsCastr Inc d/b/a PANDA Interactive

Renewal of the Vendor Minor Licenses for
Advance Local Media LLC
ALT SPORTS DATA, INC.
AMAZON WEB SERVICES, INC.
Aragma
Bayes Esports Solutions GmbH d/b/a Bayes

Blue Wire, Inc. d/b/a Blue Wire Media, Inc.
Casoomi Ltd. d/b/a CasinoTalk, d/b/a sportsbetting-colorado.com, d/b/a USsportsbonus
FIRST AMERICAN BANKCARD, INC. d/b/a FABI Cash
Gambler Labs ApS
GOT SPORTS MEDIA LLC d/b/a Getmoresports.com
Incentive Games Limited
NORTHWOODS LEAGUE, INC.
Onfido, Inc. d/b/a Onfido
PFFA Acquisition, LLC d/b/a PFF
PROPSWAP INC. d/b/a PropSwap
Sporting Media USA INC
TALON.ONE Inc.
Veriff OU Corp. d/b/a Veriff OU

DBA Name Change

PointsBet Colorado LLC DBA Name Change

- III. Opportunity for Public to Address the Commission
- IV. Consideration of Division Limited Gaming Financial Statements for August 2024
- V. Consideration of Division Sports Betting Financial Statements for August 2024
- VI. Consideration of Supplemental Budget Changes – Division of Gaming FY24-25
- VII. Consideration of Organizational Matters
- VIII. Opportunity for Industry Members to Address the Commission on Current Issues and Events
- IX. Adjournment

At the discretion of the Commission, any or all of the above matters may be continued for consideration or adoption at a different time, may be considered out of order, or may be considered at the next meeting of the Commission.

Public Session

Item II

Licensing Actions



COLORADO

Department of Revenue

Specialized Business Group - Division of Gaming

1707 Cole Blvd Suite 300
Lakewood CO 80401

142 Lawrence Street
Central City CO 80427

300 W Carr Avenue
Cripple Creek CO 80813

October 9th, 2024

CONSENT AGENDA

For the October 17th, 2024, Colorado Limited Gaming Control Commission meeting

Dear Members of the Colorado Limited Gaming Control Commission,

The Division of Gaming submits this Consent Agenda for review and approval by the Colorado Limited Gaming Control Commission at its October 17th, 2024, meeting in accordance with Commission Policy 24-01 (approved March 29, 2024).

Under Commission Policy 24-01, the Commission may consider the listed matters as a group to be voted on and approved en masse upon a single motion. Upon a timely request, a Commissioner or the Director may remove any matter from the consent agenda for any reason. A request is timely if made prior to the vote on the consent agenda. If a matter is removed from this proposed consent agenda, then the Commission will consider and vote on the amended consent agenda before considering and voting on any removed matter(s) separately.

The Division proposes that the Commission approve the following new and renewal license applications for vendor minor sports betting licenses:

First Vendor Minor Licenses for:

- SportsCastr Inc d/ba/ PANDA Interactive

Vendor Minor Renewal Licenses for:

Advance Local Media LLC

ALT SPORTS DATA, INC.

AMAZON WEB SERVICES, INC.

Aragma

Bayes Esports Solutions GmbH d/b/a Bayes

Blue Wire, Inc. d/b/a Blue Wire Media, Inc.

Casoomi Ltd. d/b/a CasinoTalk, d/b/a sportsbetting-colorado.com, d/b/a

USsportsbonus

FIRST AMERICAN BANKCARD, INC. d/b/a FABI Cash

Gambler Labs ApS

GOT SPORTS MEDIA LLC d/b/a [Getmoresports.com](https://getmoresports.com)

Incentive Games Limited

NORTHWOODS LEAGUE, INC.

Onfido, Inc. d/b/a Onfido

PFFA Acquisition, LLC

PROPSWAP INC. d/b/a PropSwap

Sporting Media USA INC

TALON.ONE Inc.

- Veriff OU d/b/a Veriff OU Corp.

Respectfully,

A handwritten signature in black ink, appearing to read "A.H.", written in a cursive style.

Allen Hiserodt,
Deputy-Director,
Chief of Investigations, Sports Betting Program
Colorado Division of Gaming

Item IV

Limited Gaming
Financial
Statements August
2024



**STATEMENT OF GAMING REVENUES,
GAMING TAXES, AND EXPENDITURES
(UNAUDITED)**

FOR THE TWO (2) MONTHS ENDED

AUGUST 31, 2024



COLORADO

Department of Revenue

Specialized Business Group—Gaming

1707 Cole Blvd., Suite 300
Lakewood, CO 80401

October 17, 2024

State Treasurer and Members of the Colorado Limited Gaming Control Commission:

Pursuant to Section 44-30-203 (i), C.R.S., the Colorado Division of Gaming is required to furnish monthly a, "report which contains a full and complete statement of the division's revenues and expenses."

The attached combined financial statements for August 31, 2024 have not been audited. They contain the most current data available. This information has been collected and recorded in accordance with generally accepted accounting principles.

Respectfully submitted,

Vickie Floyd
Division Controller

**COLORADO DIVISION OF GAMING
FINANCIAL STATEMENTS
(UNAUDITED)**

DISTRIBUTION

Honorable Jared Polis	Governor
Representative Julie McCluskie	Speaker of the House of Representatives
Senator Stephen Fenberg	President of the Senate
Senator Paul Lundeen	Senate Minority Leader
Representative Rose Pugliese	House Minority Leader
Senator Rachel Zenzinger	Chair, Joint Budget Committee
Mr. Kevin Armstrong	Chair, Limited Gaming Control Commission
Mr. John Tipton	Vice Chair, Limited Gaming Control Commission
Ms. Ahilya George	Limited Gaming Control Commission
Mr. Kevin Hyland	Limited Gaming Control Commission
Mr. Phil Workman	Limited Gaming Control Commission
Ms. Heidi Humphreys	Executive Director, Department of Revenue
Mr. Michael Phibbs	Senior Director, Specialized Business Group, Department of Revenue
Mr. Christopher Schroder	Director, Division of Gaming
Mr. Scott Koehler	Accounting Director, Department of Revenue
Mr. Dustin Hoover	Deputy Budget Director, Department of Revenue
Mr. Bob Jaros	State Controller
Mr. Charles Scheibe	Chief Financial Officer, Department of the Treasury
Ms. Aly Jabrocki	State Archivist
Ms. Kerri Hunter	State Auditor
Ms. Amanda King	Joint Legislative Library
Mr. Adrian Leiter	Deputy Director for Budget, Governor's Office
Colorado State Publications Depository and Distribution Center	State of Colorado Library

**DIVISION OF GAMING
STATEMENT OF REVENUES
GAMING TAXES, AND EXPENDITURES
(UNAUDITED)**

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**COLORADO DIVISION OF GAMING
TAX REVENUES COMPARISON
AUGUST 31, 2024 AND 2023**

The Colorado Limited Gaming Control Commission assesses taxes based on adjusted gross proceeds (AGP).

The tax rates for period ending June 30, 2025 are:

- 3% on AGP from charitable gaming
- .25% on amounts up to \$2 million
- 2% on amounts over \$2 million and up to \$5 million
- 9% on amounts over \$5 million and up to \$8 million
- 11% on amounts over \$8 million and up to \$10 million
- 16% on amounts over \$10 million and up to \$13 million
- 20% on amounts over \$13 million

The tax rates for year ending June 30, 2025 are the same as they were for year ending June 30, 2024.

For Periods Beginning July 1, 2023 and 2024 through August 31, 2023 and 2024

AGP COMPARISON				
Range	Prior Year AGP	Current Year AGP	Difference	Percent Change
\$0 - \$2 Million	\$ 13,327,296	\$ 15,783,192	\$ 2,455,896	18.43%
\$2 - \$5 Million	\$ 47,940,023	\$ 48,936,661	\$ 996,638	2.08%
\$5 - \$8 Million	\$ 12,771,418	\$ 12,326,596	\$ (444,822)	(3.48)%
\$8 - \$13+ Million	\$ 118,322,638	\$ 119,210,212	\$ 887,574	0.75%
Total	<u>\$ 192,361,375</u>	<u>\$ 196,256,661</u>	<u>\$ 3,895,286</u>	<u>2.02%</u>

TAX COMPARISON				
Range	Prior Year Tax	Current Year Tax	Difference	Percent Change
\$0 - \$2 Million	\$ 133,318	\$ 139,458	\$ 6,140	4.61%
\$2 - \$5 Million	\$ 758,800	\$ 778,733	\$ 19,933	2.63%
\$5 - \$8 Million	\$ 1,329,428	\$ 1,289,394	\$ (40,034)	(3.01)%
\$8 - \$13+ Million	\$ 16,064,528	\$ 16,242,042	\$ 177,514	1.11%
Total	<u>\$ 18,286,074</u>	<u>\$ 18,449,627</u>	<u>\$ 163,553</u>	<u>0.89%</u>

OPEN CASINOS COMPARISON			
Range	Prior Year No. of Tax Returns Filed by Casinos	This Year No. of Tax Returns Filed by Casinos	Difference
\$0 - \$2 Million	12	13	1
\$2 - \$5 Million	14	14	0
\$5 - \$8 Million	2	2	0
\$8 - \$13+ Million	4	4	0
Total	<u>32</u>	<u>33</u>	<u>1</u>

Sir William Casino was closed in August FY24

COLORADO DIVISION OF GAMING
COMBINED STATEMENT OF REVENUES,
EXPENDITURES, AND CHANGES IN FUND BALANCE (UNAUDITED)

TWO MONTHS ENDED AUGUST 31, 2024 AND 2023

	FY 2025				FY 2024			
	EXTENDED GAMING FUND	RESPONSIBLE GAMING GRANT FUND	LIMITED GAMING FUND	TOTAL GAMING FUNDS	EXTENDED GAMING FUND	RESPONSIBLE GAMING GRANT FUND	LIMITED GAMING FUND	TOTAL GAMING FUNDS
REVENUES								
Gaming Taxes	\$ 0	\$ 0	\$ 18,496,059	\$ 18,496,059	\$ 0	\$ 0	\$ 18,292,454	\$ 18,292,454
License and Application Fees	0	0	166,421	166,421	0	0	149,860	149,860
Background Investigations	0	0	61,916	61,916	0	0	15,910	15,910
Fines	0	0	252	252	0	0	420	420
Interest Income	147,496	9,058	776,961	933,515	125,982	2,797	768,209	896,988
Other Revenue	0	0	0	0	0	0	8,769	8,769
TOTAL REVENUES	147,496	9,058	19,501,609	19,658,163	125,982	2,797	19,235,622	19,364,401
EXPENDITURES								
Salaries and Benefits	0	19,752	1,696,249	1,716,001	0	1,751	1,446,765	1,448,516
Annual and Sick Leave Payouts	0	0	2,352	2,352	0	0	6,937	6,937
Professional Services	0	0	7,033	7,033	0	0	31,593	31,593
Travel	0	1,642	987	2,629	0	0	2,413	2,413
Automobiles	0	0	43,426	43,426	0	0	28,647	28,647
Printing	0	0	3,015	3,015	0	0	2,727	2,727
Police Supplies	0	0	9,943	9,943	0	0	6,462	6,462
Computer Services Name Searches	0	0	15,548	15,548	0	0	16,918	16,918
Materials, Supplies, and Services	0	1,353	73,976	75,329	0	0	48,788	48,788
Postage	0	0	613	613	0	0	437	437
Telephone	0	91	13,569	13,660	0	0	13,559	13,559
Utilities	0	0	3,504	3,504	0	0	4,491	4,491
Other Operating expenditures	0	0	9,003	9,003	0	0	19,049	19,049
Leased Space	0	0	23,106	23,106	0	0	22,890	22,890
Capital Outlay	0	0	0	0	0	0	10,180	10,180
EXPENDITURES - SUBTOTAL	0	22,838	1,902,324	1,925,162	0	1,751	1,661,856	1,663,607
STATE AGENCY SERVICES								
Division of Fire Prevention and Control	0	0	32,660	32,660	0	0	40,240	40,240
Colorado State Patrol	0	0	630,780	630,780	0	0	642,794	642,794
State Auditors	0	0	9,400	9,400	0	0	9,675	9,675
Indirect Costs - Department of Revenue	0	0	242,047	242,047	0	0	208,276	208,276
Colorado Department of Law	0	0	30,611	30,611	0	0	41,388	41,388
OIT Purchased Services	0	0	191,729	191,729	0	0	93,009	93,009
TOTAL STATE AGENCY SERVICES	0	0	1,137,227	1,137,227	0	0	1,035,382	1,035,382
Background Expenditures	0	0	28,720	28,720	0	0	536	536
TOTAL EXPENDITURES	0	22,838	3,068,271	3,091,109	0	1,751	2,697,774	2,699,525
Excess of Revenues Over Expenditures	147,496	(13,780)	16,433,338	16,567,054	125,982	1,046	16,537,848	16,664,876
FY24 & FY23 Extended Gaming Distr.	(46,434,925)	0	0	(46,434,925)	(44,135,150)	0	0	(44,135,150)
FUND BALANCE AT JULY 1, 2024 & 2023	46,434,925	3,583,759	2,706,136	52,724,820	44,135,150	2,550,658	2,520,682	49,206,490
TOTAL FUND BAL. AUGUST 31, 2024 & 2023	\$ 147,496	\$ 3,569,979	\$ 19,139,474	\$ 22,856,949	\$ 125,982	\$ 2,551,704	\$ 19,058,530	\$ 21,736,216



COLORADO
Department of Revenue

Specialized Business Group—Gaming
1707 Cole Blvd., Suite 300
Lakewood, CO 80401

Memo

To: Colorado Limited Gaming Control Commission
From: Tseko Ivanov, Gaming Reporting Accountant
Cc: Chris Schroder
Date: October 17, 2024
Re: August 2023 Gaming Fund Financial Statement Presentation

Following are highlights from the Gaming Fund financial statements ending August 31, 2024.

Statement of Revenues, Expenditures, and Changes in Fund Balance

Gaming tax revenues have increased by \$203,605 or 1.1% over last year. Total Revenues for the Limited Gaming Fund as of August 31 were \$19,501,609, a 1.4% increase compared to August 2023.

Total expenditures for the period ending August 2024 were approximately \$3.1 million. This represents a 4.7% increase over last year. The main reason for the increase is in the Salaries and Benefits line, which increased by \$249,484 or 17.2% over last year. The PERA Direct Distribution expenditure is \$94,272 more this fiscal year compared to last fiscal year. OIT Purchased Services increased by \$98,720 or 106.1% over last year.

The excess of total revenues over expenditures was \$16,433,338. This is a 0.6% decrease over last year and represents the amount we could distribute as of August 31.

Next, as you are aware from my cover letter, we are only required to prepare a Statement of Revenues and Expenditures. For those of you who were here last year, you may recall that since the inception of the statewide financial system known as CORE, the State now takes a long time to close the fiscal year. Beginning balances do not roll into the next fiscal year until the State closes the previous fiscal year. Therefore, we will not be able to prepare a balance sheet until the State closes. Regarding the budget, we should be able to prepare this statement with September's financial statements.

Please feel free to contact me if you have any questions on the Gaming Fund financial statements.

Item V

Sports Betting
Financial Statements
August 2024



**STATEMENT OF SPORTS BETTING REVENUES,
SPORTS BETTING TAXES, AND EXPENDITURES**

(UNAUDITED)

FOR THE TWO (2) MONTHS ENDED

AUGUST 31, 2024

**DIVISION OF GAMING
STATEMENT OF REVENUES
SPORTS BETTING TAXES, AND
EXPENDITURES
(UNAUDITED)**

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**COLORADO DIVISION OF GAMING
SPORTS BETTING COMBINED STATEMENT OF REVENUES,
EXPENDITURES, AND CHANGES IN FUND BALANCE
TWO MONTHS ENDED AUGUST 31, 2024 AND 2023
(UNAUDITED)**

	FY 2025			FY 2024		
	HOLD-HARMLESS FUND	SPORTS BETTING FUND	TOTAL SPORTS BETTING FUNDS	HOLD-HARMLESS FUND	SPORTS BETTING FUND	TOTAL SPORTS BETTING FUNDS
REVENUES:						
Sports Betting Taxes	\$ 0	\$ 4,745,173	\$ 4,745,173	\$ 0	\$ 3,584,791	\$ 3,584,791
License and Application Fees	0	67,133	67,133	0	58,987	58,987
Sports Betting Operations Fees	0	1,622,400	1,622,400	0	1,911,000	1,911,000
Background Investigations	0	10,812	10,812	0	35,032	35,032
Interest Income	14,995	195,752	210,747	7,580	161,379	168,959
Other Revenue	0	0	0	0	989	989
TOTAL REVENUES	14,995	6,641,270	6,656,265	7,580	5,752,178	5,759,758
EXPENDITURES:						
Salaries and Benefits	0	538,295	538,295	0	456,546	456,546
Annual and Sick Leave Payouts	0	4,272	4,272	0	20,200	20,200
Professional Services	0	20,000	20,000	0	18,591	18,591
Travel	0	0	0	0	1,193	1,193
Automobiles	0	5,997	5,997	0	2,712	2,712
Printing	0	728	728	0	698	698
Police Supplies	0	0	0	0	652	652
Computer Services & Name Searches	0	2,851	2,851	0	3,371	3,371
Materials, Supplies, and Services	0	6,770	6,770	0	19,931	19,931
Postage	0	17	17	0	21	21
Telephone	0	2,374	2,374	0	2,182	2,182
Other Operating Expenditures	0	2,127	2,127	0	4,091	4,091
Leased Space	0	5,778	5,778	0	4,926	4,926
EXPENDITURES - SUBTOTAL	0	589,209	589,209	0	535,114	535,114
STATE AGENCY SERVICES						
State Auditors	0	9,400	9,400	0	9,675	9,675
Indirect Costs - Department of Revenue	0	29,749	29,749	0	27,745	27,745
Colorado Department of Law	0	14,339	14,339	0	21,036	21,036
OIT Purchased Services	0	53,924	53,924	0	20,621	20,621
TOTAL STATE AGENCY SERVICES	0	107,412	107,412	0	79,077	79,077
Background Expenditures	0	717	717	0	1,105	1,105
TOTAL EXPENDITURES	0	697,338	697,338	0	615,296	615,296
EXCESS OF REVENUES OVER EXPENDITURES	14,995	5,943,932	5,958,927	7,580	5,136,882	5,144,462
FUND BALANCE AT JULY 1, 2024 & 2023	2,398,738	29,980,188	32,378,926	1,271,076	25,454,129	26,725,205
TOTAL FUND BAL. AUGUST 31, 2024 & 2023	\$ 2,413,733	\$ 35,924,120	\$ 38,337,853	\$ 1,278,656	\$ 30,591,011	\$ 31,869,667



COLORADO
Department of Revenue

Specialized Business Group—Gaming
1707 Cole Blvd., Suite 300
Lakewood, CO 80401

Memo

To: Colorado Limited Gaming Control Commission
From: Ryan Golden, Deputy Gaming Controller
Cc: Christopher Schroder
Date: October 17, 2024
Re: August 2024 Sports Betting Fund Financial Statements

Following are highlights from the Sports Betting Fund financial statements ending August 31, 2024.

Statement of Revenues, Expenditures, and Changes in Fund Balance

Current fiscal year Sports Betting Tax revenue was \$4,745,173 which is an increase of \$1,160,382, or about 32%, over the prior fiscal year. The current fiscal year increase in Sports Betting Tax revenue is due in part to the year over year increase in Net Sports Betting Proceeds of 31%.

Total Sports Betting Fund revenues through August 2024 increased by \$889,092 or 15% over August 2023.

Total Sports Betting Fund expenditures through August 2024 were \$697,338. This is an increase of about 13% over August 2023. The increase is due primarily to the increase in salaries and benefits.

Please feel free to contact me if you have any questions on the Sports Betting Fund financial statements.

Item VI

Supplemental Budget Changes – Division of Gaming FY24-25



Memo

To: Colorado Limited Gaming Control Commission
From: Budget Office, Specialized Business Group
Date: October 17, 2024
Re: Supplemental Budget Changes - Division of Gaming FY 2024-25

This notice is to inform the Commission of funding appropriation changes made to the FY 2024-25 Division of Gaming budget during the first quarter of the fiscal year by the Department of Revenue.

Limited Gaming

The approved budget of \$22,766,923 decreased to \$22,753,846 for a total change of \$13,077. During the first quarter of the fiscal year, these central appropriation changes totaling a decrease of \$13,077 were executed. Details of those changes follow:

	Previous Allocation	Increase/ (Decrease)	Current Allocation
Gaming Division Indirects	\$334,567	\$0	\$334,567
Central Appropriations	\$4,053,689	(\$18,410)	\$4,035,279
SBG Administration Indirects	\$225,939	\$5,333	\$231,272
Indirect and Central Appropriation	\$4,614,195	(\$13,077)	\$4,601,118

Sports Betting

The initial approved budget of \$5,199,857 increased to \$5,201,157 for a total change of \$1,300. During the first quarter of the fiscal year, these central appropriation changes totaling an increase of \$1,300 were executed. Details of those changes follow:

	Previous Allocation	Increase/ (Decrease)	Current Allocation
Central Appropriations	\$994,921	(\$3,364)	\$991,557
SBG Administration Indirects	\$157,856	\$4,665	\$162,521
Indirect and Central Appropriation	\$1,152,777	\$1,300	\$1,154,077