

**STIPULATION AND FINAL AGENCY ORDER**

---

**IN THE MATTER OF:      LAWRENCE LEE ESQUIVEL, JR.**  
Motor Vehicle Salesperson License No. 151446

Respondent.

---

**IT IS HEREBY STIPULATED AND AGREED UPON** by and between the Colorado Department of Revenue, Motor Vehicle Dealer Board ("Board") and Lawrence Lee Esquivel, Jr. ("Respondent") (collectively the "Parties") in lieu of further legal action:

1. At all relevant times, Lawrence Lee Esquivel, Jr. ("Respondent") was a licensed motor vehicle salesperson in the State of Colorado under license number 151446.
2. The Board has jurisdiction over the Respondent and the subject matter of this Stipulation and Final Agency Order ("Order") as set forth in article 20 of Title 44, C.R.S., and the Colorado Administrative Procedure Act, article 4 of Title 24, C.R.S.
3. Respondent was, or was acting as, a "motor vehicle salesperson" as defined in section 44-20-102(19), C.R.S., at all times relevant to this matter.
4. The Board has alleged that Respondent violated the following:
  - a. Exercising any of the privileges granted under a license that the person does not hold, to knowingly allow such an exercise of privileges in violation of section 44-20-110(2), C.R.S.;
  - b. Allowing persons to offer, negotiate and sell motor vehicles without a temporary license or submitting a complete application for motor vehicle salesperson in violation of 1 C.C.R. 205-1, Regulation 44-20-108(1)(c); and
  - c. Employing unlicensed salespersons in violation of section 44-20-121(6)(j), C.R.S.
5. The Respondent understands that:
  - a. Respondent has the right to be represented by an attorney of the Respondent's choice, at the Respondent's expense;
  - b. Respondent has the right to a formal hearing in accordance with article 20 of Title 44, C.R.S.;

- c. By entering into this Order, Respondent knowingly and voluntarily waives the right to a hearing, and relieves the Board of its burden of proving the violations alleged herein;
- d. Respondent knowingly and voluntarily waives the right to present a defense by oral and documentary evidence, and to cross-examine witnesses who would testify on behalf of the Board; and,
- e. Respondent knowingly and voluntarily waives the right to judicial review of this matter.

6. Respondent acknowledges receipt of sufficient notice, sufficient advisement of rights and sufficient process in the proceedings of this case, and desires to resolve all issues, which were the subject of the investigation, by entering into this Stipulation and Final Agency Order.

7. Respondent acknowledges that the Board has sufficient credible evidence to support a finding of a violation by Respondent for the allegations listed in paragraph 4 of this Order, should the case proceed to hearing.

8. Respondent agrees, in lieu of subsequent administrative proceedings, to submit to the following sanction:

- a. Respondent relinquishes his motor vehicle salesperson license. The relinquishment shall have the force and effect of a revocation order following a hearing.
- b. Respondent shall pay a fine of \$100.00 for each unlicensed salesperson used for a total fine of \$1,400.00.
- c. Respondent agrees \$400.00 of the fine shall be due and payable thirty (30) days from the date this Order is approved by the Board.
- d. The remainder of the fine (\$1,000.00) is deferred and payable only if Respondent reapplies for, and is granted by the Board, any type of motor vehicle or powersports license in the future, including a motor vehicle salesperson license, wholesaler license, and any type of motor vehicle or powersports vehicle dealer license.
- e. If Respondent reapplies for any type of license issued by the Board, at any time in the future, Respondent must comply with all requirements for Board licensure then in effect in addition to paying the remainder of the fine (\$1,000.00).
- f. Respondent agrees not to engage in any act that would require a license issued by the State of Colorado until Respondent obtains appropriate licensure.

9. The Parties mutually agree to strictly adhere to and to completely fulfill all requirements established in this Stipulation and Final Agency Order.

10. This Order will not become an order of the Board, unless and until the Board approves it. If this Order is not approved by the Board, it is void and the Parties shall not be bound by any provisions hereof or admissions herein.

11. Each Party shall bear its own costs and fees incurred in this action.
12. This Order is the complete integration of all understandings between the Parties. No addition, deletion, or amendment shall have any force or effect whatsoever, except as mutually agreed to in a writing signed by both Parties.
13. The Parties agree to cooperate fully and to execute any and all supplementary documents and to take all additional actions necessary or appropriate to give full force and effect to the terms and intent of the Order.
14. The provisions of this Order shall be enforceable by the Parties before the Colorado Motor Vehicle Dealer Board, by any lawful remedy.
15. The Respondent expressly acknowledges having read and understood completely the terms of this Order. Respondent enters this Order knowingly and voluntarily, after the opportunity to consult with counsel, and with full understanding of the legal consequences of this Stipulation and Final Agency Order. Respondent expressly states the terms of this Order are fair, conscionable, and appropriate to reach a full and final resolution of this disciplinary matter.
16. This Order and all its terms shall have the same force and effect as an order entered by the Board after hearing pursuant to article 20 of Title 44, C.R.S. except that this Order cannot be appealed.
17. Respondent agrees that any violation of this Order may constitute grounds for disciplinary action and, if proven, may constitute a basis for further sanctions or for any other remedy authorized by law.
18. If this matter is referred to hearing for violation of this Order, this Order shall be admissible as evidence.
19. If an alleged violation of this Order is taken to hearing and the facts that constitute the violation are not proven, the Board shall not impose any additional sanctions and this Order shall remain operative and in full force and effect. Respondent must comply with the terms of this Order during the pendency of, and after the conclusion of, such disciplinary action.
20. Once effective, this Order becomes a public record in the Board's custody at all times.
21. **Effective Date.** This Order becomes an order of the Board when accepted by the Board and signed by an authorized representative of the Board.
22. This Order is a full and final resolution of case number BD 21-0727 (Department of Revenue, Hearings Division case no. 22A011). This Order does not resolve any other cases, complaints or matters, known or unknown to the Parties, as of the effective date of this Order.
23. Respondent shall immediately provide written notice to the Board of any change of Respondent's address. Any notice required under this Order shall be valid, if provided, in writing, to the last known written address provide to the Board by Respondent, which currently is:

Lawrence Lee Esquivel, Jr.



24. All correspondence and notices to the Board must be provided to the Board at the following address:

Chris J. Rouze, Executive Secretary  
Colorado Motor Vehicle Dealer Board  
Director, Auto Industry Division  
1707 Cole Boulevard, Suite 300  
Lakewood, Colorado 80401

25. Should any term or provision of this Order be declared invalid or become inoperative for any reason, such invalidity or failure does not affect the validity of any other term or provision hereof.

26. This Order may be signed in counterparts, each of which has the full force and effect upon execution by all Parties.

27. Respondent warrants that that he possesses the legal authority to enter into this Order and that he has taken all actions required by his procedures, by-laws, and/or applicable laws to exercise that authority, and to lawfully authorize his undersigned signatory to execute this Stipulation and Final Agency Order and to bind the Respondent to its terms.

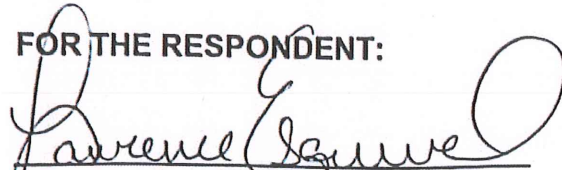


**AGREED TO BY:**

\_\_\_\_\_  
Chris J. Rouze  
Director/Executive Secretary  
Auto Industry Division  
Motor Vehicle Dealer Board


\_\_\_\_\_  
Date

**FOR THE RESPONDENT:**


  
\_\_\_\_\_  
Lawrence Lee Esquivel, Jr.  
Respondent

12/13/2022  
Date

**APPROVED AS TO FORM:**

  
\_\_\_\_\_  
David G. McConkie, #  
Attorney for Respondent

12/13/2022  
Date

  
\_\_\_\_\_  
12/13/2022

\_\_\_\_\_  
Sarah E. Killeen, #31992  
Assistant Attorney General  
Attorney for Motor Vehicle Dealer Board

\_\_\_\_\_  
Date

This STIPULATION AND FINAL AGENCY ORDER is approved and its terms are hereby adopted as an Order of the Board.

ORDERED AND ENTERED this \_\_\_\_ day of \_\_\_\_\_, 2022/23.

COLORADO MOTOR VEHICLE DEALER BOARD

BY:

\_\_\_\_\_  
Amanda Gordon, President

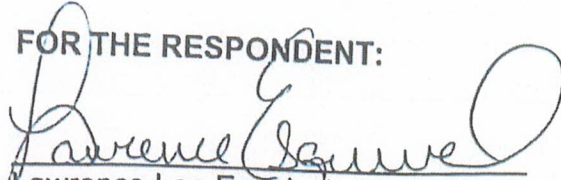


AGREED TO BY:

\_\_\_\_\_  
Chris J. Rouze  
Director/Executive Secretary  
Auto Industry Division  
Motor Vehicle Dealer Board

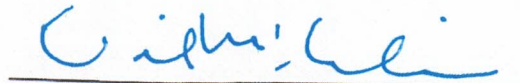
\_\_\_\_\_  
Date

FOR THE RESPONDENT:

  
\_\_\_\_\_  
Lawrence Lee Esquivel, Jr.  
Respondent

12/13/2022  
Date

APPROVED AS TO FORM:

  
\_\_\_\_\_  
David G. McConkie, #  
Attorney for Respondent

12/13/2022  
Date

\_\_\_\_\_  
Sarah E. Killeen, #31992  
Assistant Attorney General  
Attorney for Motor Vehicle Dealer Board

\_\_\_\_\_  
Date

This STIPULATION AND FINAL AGENCY ORDER is approved and its terms are hereby adopted as an Order of the Board.

ORDERED AND ENTERED this 20<sup>th</sup> day of December, 2022/23.

COLORADO MOTOR VEHICLE DEALER BOARD

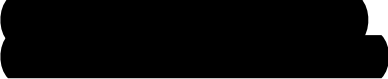
BY:

  
\_\_\_\_\_  
Amanda Gordon, President

**CERTIFICATE OF SERVICE**

I hereby certify that a true and correct copy of the foregoing **STIPULATION AND FINAL AGENCY ORDER** was duly placed in the United States Mail, first class postage prepaid this 21st day of December, 2022, addressed as follows:

**LAWRENCE LEE ESQUIVEL, JR**



**DAVID MCCONKIE**

Torbet Tuft & McConkie, LLC  
2 North Cascade Ave. #320  
Colorado Springs, CO 80903

**BRADFORD JONES**

Ralph L. Carr Colorado Judicial Center  
1300 Broadway, 8th Floor  
Denver, Colorado 80203

**SARAH KILLEEN**

Ralph L. Carr Colorado Judicial Center  
1300 Broadway, 8th Floor  
Denver, Colorado 80203

**Chris J. Rouze**, Executive Secretary  
Colorado Motor Vehicle Dealer Board  
1707 Cole Blvd, Suite 300  
Lakewood, CO 80401  
*(Placed in Board File)*

---

*Signature*

John Opeka  
Deputy Director to the Auto Industry Division

---

*Printed Name and Title*