Volume XII, Issue 1 **JANUARY 2003** 

#### **Commission Action**

At its meeting on December 19 in Lakewood, the Commission:

- Renewed the retail licenses of Canyon Casino, Gold Rush Hotel and Casino, Gold Digger's Casino, Grand Plateau Casino, Uncle Sam's Casino
- •Renewed the manufacturer/ distributor licenses of MGC, Inc. and Millennium Gaming, Inc.
- Approved ownership changes for Gold Digger's Casino, Gold Rush Hotel and Casino, Uncle Sam's Casino
- •Issued new retail license to Concorde Blackhawk, dba Golden Gulch Casino, 321 Main Street, Black Hawk

### 2003 Meeting Dates

The Gaming Commission is scheduled to meet on the following dates in 2003:

- Thursday, January 16
- •Thursday, February 20
- Thursday, March 20
- •Thursday, April 17
- Thursday, May 15
- Thursday, June 19
- •Thursday, July 17
- Thursday, August 21
- •Thursday, September 18
- Thursday, October 16
- Thursday, November 20
- •Thursday, December 18

#### **License Denials**

- Brandi Gray, 27588
- Sarah Enslow, 27076
- Jessica Hooper, 27051
- Dominic Voelker, 27730
- •Rito Medellin, 27622
- Arthur Kochis, 23744

### November Revenues Rebound

Colorado casino revenues rebounded slightly in November after a dismal October, with \$56.8 million in AGP in November, up from \$55.5 million in October and up from \$53.2 million in November 2001. Black Hawk's 20 casinos earned \$41.8 million in AGP in November; Cripple Creek's 17 casinos, \$11.0 million; and Central City's five casinos, \$3.7 million. Casinos paid more than \$8.7 million in gaming tax proceeds in November, with 16 casinos in the 0.25% tax range, eight at the 2% rate, three in the 4% range, six at 11%, one at 16% and eight at 20%.

#### MESSAGE FROM THE DIRECTOR

It has been about a year since the Division of Gaming approached casino owners and managers to ask for their cooperation in participating in a series of meetings with Division representatives. The purpose of the meetings was to ascertain what the Division does well and in what areas we could stand to do better. By all accounts, the meetings were a great success. Our



staff met with every casino, solicited input from other licensees such as manufacturers and distributors, and compiled the information to help formulate a picture of our regulatory program. The discussions were frank and the suggestions were helpful.

A year later the communication continues to flow. The Division took many of the suggestions and implemented several new programs. Casino managers asked for more training, and we responded by taking an existing staff position and devoting it to coordinating training for our licensees. New training programs have been met with enthusiasm. We've encouraged Division staff to "shadow" casino workers in an effort to better understand the demands of working in a busy environment while maintaining compliance with the many rules and regulations.

Our Audit Section has looked at our compliance, revenue and information system audit processes and refined those to identify and handle situations before they become major issues. Investigators and auditors now have contact with casino line employees on compliance issues on a regular basis. We continue to work toward consistent regulation so all our licensees are treated

The composition of our Systems and Machine Approval Committee has evolved this past year, and we continue to work toward reasonably regulating gaming machines while balancing the competitive needs of the industry.

Personally, I am pleased with the results of our increased communication and I want to keep up the momentum of the initiative. This is a collaborative effort and I encourage all parties, from Division staff, to gaming managers, to casino staff, to continue to keep working to achieve the best regulatory environment. It is our desire to foster an environment that meets the needs for a safe, secure industry while allowing for the regulated businesses to prosper.

| COLORAI   | DO STATE  | GAMING  | STATISTIC   | S  | CRIPPLE   | CREEK GA   | AMING STA  | TISTICS  |   |
|---|---|---|---|--|---|--|--|--|---|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | NOV 2002<br>5,904<br>275,248,782.35<br>19,231,781.92<br>108.58<br>6.99% | OCT 2002<br>5,934<br>273,094,490.27<br>19,027,305.12<br>103.44<br>6.97% | NOV 2001<br>5,391<br>261,215,346.85<br>17,318,443.12<br>107.08<br>6.63% | TAX YTD<br>29,701<br>1,446,722,974.80<br>101,547,848.71<br>111.73<br>7.02% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | NOV 2002<br>1,716<br>59,208,329.85<br>3,851,072.95<br>74.81<br>6.50% | OCT 2002<br>1,701<br>57,500,357.30<br>3,726,015.94<br>70.66<br>6.48% | NOV 2001<br>1,604<br>54,270,813.50<br>3,431,096.59<br>71.30<br>6.32% | TAX YTD<br>8,493<br>317,804,706.85<br>20,652,105.10<br>79.47<br>6.50% |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 184<br>18,590,685.30<br>1,090,632.20<br>197.58<br>5.87%                 | 191<br>16,664,218.20<br>1,048,218.10<br>177.03<br>6.29%                 | 113<br>15,818,361.00<br>888,422.30<br>262.07<br>5.62%                   | 940<br>91,794,435.50<br>5,520,017.00<br>191.91<br>6.01%                    | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 14<br>532,222.90<br>39,644.40<br>94.39<br>7.45%                      | 18<br>586,329.00<br>56,374.50<br>101.03<br>9.61%                     | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                   | 104<br>4,120,276.00<br>285,163.30<br>89.61<br>6.92%                   |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 4,920<br>283,483,877.50<br>14,742,387.13<br>99.88<br>5.20%              | 5,027<br>287,869,575.75<br>14,953,027.38<br>95.95<br>5.19%              | 5,044<br>300,608,544.00<br>14,487,181.93<br>95.74<br>4.82%              | 25,068<br>1,563,865,434.13<br>83,850,899.59<br>109.31<br>5.36%             | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,326<br>56,586,271.50<br>2,934,833.72<br>73.78<br>5.19%             | 1,346<br>58,780,107.50<br>3,008,770.38<br>72.11<br>5.12%             | 1,411<br>59,187,814.75<br>2,946,866.75<br>69.62<br>4.98%             | 6,680<br>327,585,797.00<br>17,780,688.78<br>86.99<br>5.43%            |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 287<br>20,800,321.00<br>1,094,345.63<br>127.10<br>5.26%                 | 293<br>20,716,503.50<br>1,136,424.19<br>125.12<br>5.49%                 | 234<br>19,266,027.00<br>998,511.13<br>142.24<br>5.18%                   | 1,472<br>116,513,257.25<br>6,320,415.51<br>140.32<br>5.42%                 | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 103<br>4,449,867.50<br>271,824.13<br>87.97<br>6.11%                  | 105<br>4,879,654.00<br>330,107.74<br>101.42<br>6.76%                 | 97<br>4,922,774.00<br>314,543.88<br>108.09<br>6.39%                  | 496<br>27,395,090.50<br>1,702,959.96<br>112.20<br>6.22%               |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,021<br>299,953,118.00<br>14,271,824.84<br>157.47<br>4.76%             | 3,047<br>301,224,995.00<br>13,728,221.74<br>145.34<br>4.56%             | 2,784<br>302,412,172.00<br>14,279,086.60<br>170.97<br>4.72%             | 15,113<br>1,616,525,731.00<br>76,769,081.93<br>166.00<br>4.75%             | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 838<br>66,110,274.00<br>3,042,227.32<br>121.01<br>4.60%              | 840<br>65,685,124.00<br>3,061,682.79<br>117.58<br>4.66%              | 812<br>61,020,364.00<br>2,851,859.48<br>117.07<br>4.67%              | 4,157<br>364,432,802.00<br>16,862,526.29<br>132.56<br>4.63%           |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 340<br>53,306,325.00<br>2,365,896.88<br>231.95<br>4.44%                 | 344<br>54,034,280.00<br>2,054,962.32<br>192.70<br>3.80%                 | 306<br>62,391,860.00<br>2,488,013.83<br>271.03<br>3.99%                 | 1,722<br>295,419,785.00<br>11,108,150.59<br>210.81<br>3.76%                | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 85<br>6,294,755.00<br>179,225.88<br>70.28<br>2.85%                   | 87<br>5,597,665.00<br>264,534.10<br>98.08<br>4.73%                   | 85<br>6,102,315.00<br>351,843.00<br>137.98<br>5.77%                  | 433<br>35,890,375.00<br>1,552,003.59<br>117.13<br>4.32%               |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 84<br>4,411,868.93<br>888,223.68<br>352.47<br>20.13%                    | 87<br>4,339,975.57<br>844,721.07<br>313.21<br>19.46%                    | 90<br>4,174,443.20<br>704,893.95<br>261.07<br>16.89%                    | 429<br>23,657,492.60<br>4,485,284.35<br>341.67<br>18.96%                   | BJ TABLES<br>BJ DROP<br>AGP<br>AVG DAILY AGP<br>HOLD %  | 16<br>619,130.25<br>133,858.25<br>278.87<br>21.62%                   | 15<br>657,200.55<br>144,224.55<br>310.16<br>21.95%                   | 20<br>691,520.00<br>135,373.00<br>225.62<br>19.58%                   | 73<br>3,614,465.80<br>716,794.80<br>320.89<br>19.83%                  |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 69<br>2,389,909.08<br>1,196,767.93<br>578.15<br>18.33%                  | 69<br>2,349,292.76<br>1,126,059.01<br>526.44<br>18.45%                  | 78<br>2,593,112.36<br>1,173,859.16<br>501.65<br>17.79%                  | 347<br>12,641,559.15<br>5,950,668.06<br>560.42<br>17.54%                   | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 14<br>266,245.50<br>177,475.60<br>422.56<br>20.95%                   | 14<br>271,012.50<br>153,102.00<br>352.77<br>15.84%                   | 16<br>334,151.00<br>172,465.30<br>359.30<br>14.01%                   | 70<br>1,530,077.75<br>864,618.15<br>403.65<br>15.41%                  |
| TOTAL AGP   | 56,580,783.05   | 55,507,203.71   | 53,239,398.88   | 303,992,142.03   | TOTAL AGP   | 11,025,570.83  | 11,170,327.55  | 10,405,070.37  | 62,604,830.42   |
| GAMING TAXES  | 8,733,598.53  | 7,777,909.32  | 8,029,145.26  | 30,578,026.82  | GAMING TAXES  | 798,066.31   | 505,058.79   | 717,830.78   | 1,957,506.74  |
| # OF ACCOUNTS   | 42  | 42  | 43  | 42   | # OF ACCOUNTS   | 17   | 17   | 18   | 17  |
| AVG. DAYS OPEN  | 30.00   | 31.00   | 30.00   | 30.60  | AVG. DAYS OPEN  | 30.00  | 31.00  | 30.00  | 30.60   |

| BLACK H   | AWK GAM   | ing stati   | STICS   |   | CENTRAL   | CITY GAN   | ning stat  | ISTICS   |  |
|---|---|---|---|---|---|--|--|--|--|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | NOV 2002<br>3,489<br>197,301,327.65<br>13,889,903.19<br>132.70<br>7.04% | OCT 2002<br>3,537<br>194,489,259.42<br>13,620,913.80<br>124.23<br>7.00% | NOV 2001<br>3,092<br>182,414,899.55<br>12,106,484.81<br>130.51<br>6.64% | TAX YTD<br>17,691<br>1,019,139,098.20<br>72,089,073.83<br>133.17<br>7.07% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | NOV 2002<br>699<br>18,739,124.85<br>1,490,805.78<br>71.09<br>7.96% | OCT 2002<br>696<br>21,104,873.55<br>1,680,375.38<br>77.88<br>7.96% | NOV 2001<br>695<br>24,529,633.80<br>1,780,861.72<br>85.41<br>7.26% | TAX YTD<br>3,517<br>109,779,169.75<br>8,806,669.78<br>81.83<br>8.02% |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 155<br>17,498,653.30<br>1,001,870.30<br>215.46<br>5.73%                 | 158<br>15,501,189.80<br>937,278.90<br>191.36<br>6.05%                   | 98<br>15,139,117.60<br>843,840.80<br>287.02<br>5.57%                    | 761<br>84,382,011.30<br>4,969,904.00<br>213.42<br>5.89%                   | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 15<br>559,809.10<br>49,117.50<br>109.15<br>8.77%                   | 15<br>576,699.40<br>54,564.70<br>117.34<br>9.46%                   | 15<br>679,243.40<br>44,581.50<br>99.07<br>6.56%                    | 75<br>3,292,148.20<br>264,949.70<br>115.45<br>8.05%                  |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,112<br>205,919,444.75<br>10,761,251.13<br>115.27<br>5.23%             | 3,187<br>206,097,864.50<br>10,813,665.20<br>109.45<br>5.25%             | 3,094<br>215,497,606.00<br>10,320,195.05<br>111.19<br>4.79%             | 15,948<br>1,112,415,224.13<br>59,644,487.94<br>122.22<br>5.36%            | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 482<br>20,978,161.25<br>1,046,302.28<br>72.36<br>4.99%             | 494<br>22,991,603.75<br>1,130,591.80<br>73.83<br>4.92%             | 539<br>25,923,123.25<br>1,220,120.13<br>75.46<br>4.71%             | 2,440<br>123,864,413.00<br>6,425,722.87<br>86.06<br>5.19%            |
|   | 184<br>16,350,453.50<br>822,521.50<br>149.01<br>5.03%                   | 188<br>15,836,849.50<br>806,316.45<br>138.35<br>5.09%                   | 137<br>14,343,253.00<br>683,967.25<br>166.42<br>4.77%                   | 976<br>89,118,166.75<br>4,617,455.55<br>154.61<br>5.18%                   | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00                                    |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,844<br>214,269,070.00<br>10,305,325.94<br>186.29<br>4.81%             | 1,862<br>214,105,642.00<br>9,779,999.41<br>169.43<br>4.57%              | 1,622<br>216,589,219.00<br>10,336,920.26<br>212.43<br>4.77%             | 9,239<br>1,137,804,063.00<br>54,863,700.71<br>194.06<br>4.82%             | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 339<br>19,573,774.00<br>924,271.58<br>90.88<br>4.72%               | 345<br>21,434,229.00<br>886,539.54<br>82.89<br>4.14%               | 350<br>24,802,589.00<br>1,090,306.86<br>103.84<br>4.40%            | 1,717<br>114,288,866.00<br>5,042,854.93<br>95.98<br>4.41%            |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 231<br>45,864,415.00<br>2,162,871.00<br>312.10<br>4.72%                 | 233<br>47,196,685.00<br>1,713,183.22<br>237.18<br>3.63%                 | 197<br>54,426,915.00<br>2,021,288.84<br>342.01<br>3.71%                 | 1,169<br>251,496,845.00<br>9,178,037.00<br>256.57<br>3.65%                | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 24<br>1,147,155.00<br>23,800.00<br>33.06<br>2.07%                  | 24<br>1,239,930.00<br>77,245.00<br>103.82<br>6.23%                 | 24<br>1,862,630.00<br>114,881.99<br>159.56<br>6.17%                | 120<br>8,032,565.00<br>378,110.00<br>102.97<br>4.71%                 |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 60<br>3,686,313.18<br>738,251.93<br>410.14<br>20.03%                    | 64<br>3,588,949.77<br>687,177.77<br>346.36<br>19.15%                    | 61<br>3,263,350.70<br>527,185.20<br>288.08<br>16.15%                    | 311<br>19,299,112.55<br>3,645,224.80<br>383.04<br>18.89%                  | BJ TABLES<br>BJ DROP<br>AGP<br>AVG DAILY AGP<br>HOLD %  | 8<br>106,425.50<br>16,113.50<br>67.14<br>15.14%                    | 8<br>93,825.25<br>13,318.75<br>53.70<br>14.20%                     | 9<br>219,572.50<br>42,335.75<br>156.80<br>19.28%                   | 45<br>743,914.25<br>123,264.75<br>89.52<br>16.57%                    |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 45<br>1,912,817.83<br>921,516.08<br>682.60<br>17.70%                    | 45<br>1,865,976.26<br>881,550.51<br>631.94<br>18.47%                    | 52<br>2,086,645.61<br>921,274.11<br>590.56<br>18.39%                    | 229<br>10,162,618.79<br>4,645,060.79<br>662.88<br>17.60%                  | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 10<br>210,845.75<br>97,776.25<br>325.92<br>20.71%                  | 10<br>212,304.00<br>91,406.50<br>294.86<br>21.55%                  | 10<br>172,315.75<br>80,119.75<br>267.07<br>17.86%                  | 48<br>948,862.61<br>440,989.12<br>300.24<br>20.34%                   |
| TOTAL AGP   | 41,846,803.66   | 40,356,414.68   | 38,449,822.33   | 219,684,629.47  | TOTAL AGP   | 3,708,408.56   | 3,980,461.48   | 4,384,506.18   | 21,702,682.14  |
| GAMING TAXES  | 7,304,147.81  | 6,738,738.05  | 6,546,141.68  | 26,530,457.28   | GAMING TAXES  | 631,384.41   | 534,112.48   | 765,172.80   | 2,090,062.80   |
| # OF ACCOUNTS   | 20  | 20  | 20  | 20  | # OF ACCOUNTS   | 5  | 5  | 5  | 5  |
| AVG. DAYS OPEN  | 30.00   | 31.00   | 30.00   | 30.60   | AVG. DAYS OPEN  | 30.00  | 31.00  | 30.00  | 30.60  |

|               | NOVEMBER AGF BY DEVICE |              |                       |        |               |         |              |                       |        |  |  |
|---------------|------------------------|--------------|-----------------------|--------|---------------|---------|--------------|-----------------------|--------|--|--|
| State         | wide                   |              |                       |        | Cripp         | le Cree | k            |                       |        |  |  |
| <u>Device</u> | Number                 | <u>AGP</u>   | Avg. Daily AGP/Device | Hold % | Device        | Number  | <u>AGP</u>   | Avg. Daily AGP/Device | Hold % |  |  |
| Slots         | 15,147                 | \$54,495,791 | \$119.93              | 5.57%  | Slots         | 4,242   | \$10,714,237 | \$84.19               | 5.37%  |  |  |
| Tables        | 153                    | \$2,084,992  | \$454.25              | 19.50% | Tables        | 30      | \$311,334    | \$345.93              | 21.42% |  |  |
| TOTAL         | 15,300                 | \$56,580,783 | \$123.27              | 5.74%  | TOTAL         | 4,272   | \$11,025,571 | \$86.03               | 5.50%  |  |  |
| Black Hawk    |                        |              |                       |        | Central City  |         |              |                       |        |  |  |
| <u>Device</u> | Number                 | <u>AGP</u>   | Avg. Daily AGP/Device | Hold % | <u>Device</u> | Number  | <u>AGP</u>   | Avg. Daily AGP/Device | Hold % |  |  |
| Slots         | 9,314                  | \$40,187,036 | \$143.82              | 5.61%  | Slots         | 1,591   | \$3,594,519  | \$75.31               | 5.83%  |  |  |
| Tables        | 105                    | \$1,659,768  | \$526.91              | 19.23% | Tables        | 18      | \$113,890    | \$210.91              | 18.84% |  |  |
| TOTAL         | 9,419                  | \$41,846,803 | \$148.09              | 5.80%  | TOTAL         | 1,609   | \$3,708,409  | \$76.83               | 5.98%  |  |  |
|               |                        |              |                       |        |               |         |              |                       |        |  |  |

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in November. Hold percentage does not include player-banked poker tables.

## **GAMING\*UPDATE**

#### DATES TO REMEMBER

- ✓ January 15 December gaming tax returns due
- ✓ January 16 Gaming Commission meeting, 9 a.m., Division of Gaming, Lakewood
- ✓ January 20 Division offices closed in observance of Martin Luther King Jr. Day

JANUARY 2003

Volume XII, Issue 2 FEBRUARY 2003

#### **Commission Action**

At its meeting on January 16 in Lakewood, the Commission:

- Renewed the retail licenses of Johnny Nolon's Casino and Mardi Gras Casino
- •Renewed the manufacturer/ distributor license of Universal Gaming Resources LLC
- Renewed the operator license of American Gaming Association,
- •Approved new Quartermania wide area progressive

### Rule Changes OK'd

The Gaming Commission has approved rule changes that go into effect March 30. Reg. 404 was amended to require retailers to provide personnel lists on a medium required by the Division of Gaming, while removing job description requirements. A change to Reg. 405(4) updates the arrest notification requirement, while an amendment to Reg. 405(5) removes the requirement to report the movement of poker and blackjack tables.

Reg. 803(1) and Reg. 1211 will require casinos to place identifying numbers on blackjack and poker tables that are visible to surveillance. A change to Reg. 1205 allows casinos to remove as many decks of cards as necessary from storage. Reg. 1219 amends drop box requirements.

Reg. 1244(4)(p) was amended to allow out-of-state sites for central monitoring systems for multi-link progressives. Reg. 1244(4)(s) was added to allow mixed maximum bet progressive links.

### Steady December Caps Year

Colorado casinos capped another record year with steady revenues in December. Casinos statewide generated a record \$719.7 million in AGP in 2002, a 6.4 percent increase over \$676.6 million in 2001. Casinos reported \$56.9 million in AGP in December, nearly even with \$56.6 million reported in both November 2002 and December 2001.

Black Hawk's 20 casinos reported \$41.5 million in AGP in December, to capture 73.0 percent of the statewide; Cripple Creek's 17 casinos, \$10.8 million for 19.1 percent of the market; and Central City's five casinos, \$4.5 million for 8.0 percent of the statewide total. Casinos paid \$9.0 million in gaming taxes in December, with 13 casinos in the 0.25% bracket, 10 at 2%, two at 4%, eight at 11%, one at 16% and eight in the 20% range.

#### MESSAGE FROM THE DIRECTOR

As we go about our day-to-day responsibilities related to the Colorado gaming industry we sometimes fail to stop and recognize the many outstanding accomplishments and contributions made by our co-workers and peers outside of their professional lives. Whether it is related to their church, community or family, there are undoubtedly many stories of everyday heroes who have an affect on all our lives but don't ask for, or receive, accolades or attention.



I know of many people that I work with who volunteer their time for a multitude of good causes. One such individual is Michael Hartley in the Division's Cripple Creek office. Michael is a device specialist who examines and certifies electronic gaming devices. His work is critical to keeping the slot machines



operational and in compliance. Michael is also a devoted husband and father. In his "spare" time, he volunteers for Boy Scouts, is a volunteer fireman in Divide, Colorado, and has run several marathons. On top of all this, Michael is a member of the Colorado National Guard, and in late January he was called to active duty in anticipation of conflict in the Middle East.

His service to his country is a hardship to him and his family, but when I last saw Michael he had a big smile on his face and told me he was ready to be a soldier again. He also said he could hardly wait to get back to his regular job of "taking care of his people," meaning helping the casinos with their slot machines.

Whether you agree with the goals of a possible conflict or not, it is hard not to be proud to be associated with Michael Hartley and men and women like him. Our everyday issues are important, but somehow they pale when compared to issues of life and death and serving one's country.

I am proud to be associated with a person like Michael, and ask you to keep him, and others like him, in your thoughts during his time of service.

—Tom Kitts

| COLORAI  | OO STATE  | GAMING  | STATISTIC   | S  | CRIPPLE   | CREEK GA   | AMING STA  | TISTICS  |  |
|--|---|---|---|--|---|--|--|--|--|
|  | DEC 2002<br>5,892<br>276,100,669.65<br>19,089,261.22<br>104.51<br>6.91% | NOV 2002<br>5,904<br>275,248,782.35<br>19,231,781.92<br>108.58<br>6.99% | DEC 2001<br>6,056<br>268,416,529.45<br>18,157,166.04<br>100.31<br>6.76% | TAX YTD<br>35,593<br>1,722,823,644.45<br>120,637,109.93<br>110.52<br>7.00% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | DEC 2002<br>1,705<br>55,881,113.60<br>3,635,140.72<br>68.78<br>6.51% | NOV 2002<br>1,716<br>59,208,329.85<br>3,851,072.95<br>74.81<br>6.50% | DEC 2001<br>1,639<br>55,319,112.55<br>3,541,169.09<br>69.70<br>6.40% | TAX YTD<br>10,198<br>373,685,820.45<br>24,287,245.82<br>77.66<br>6.50% |
| COINS IN<br>AGP                                  | 176<br>18,960,808.20<br>1,138,121.00<br>208.60<br>6.00%                 | 184<br>18,590,685.30<br>1,090,632.20<br>197.58<br>5.87%                 | 189<br>17,062,405.40<br>976,862.36<br>172.92<br>5.73%                   | 1,116<br>110,755,243.70<br>6,658,138.00<br>194.55<br>6.01%                 | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 14<br>401,152.50<br>29,604.60<br>68.21<br>7.38%                      | 14<br>532,222.90<br>39,644.40<br>94.39<br>7.45%                      | 4<br>284,154.30<br>22,952.70<br>185.10<br>8.08%                      | 118<br>4,521,428.50<br>314,767.90<br>86.98<br>6.96%                    |
|  | 4,876<br>292,216,519.50<br>15,167,099.57<br>100.34<br>5.19%             | 4,920<br>283,483,877.50<br>14,742,387.13<br>99.88<br>5.20%              | 5,546<br>302,688,960.00<br>16,062,433.97<br>96.90<br>5.31%              | 29,944<br>1,856,081,953.63<br>99,017,999.16<br>107.83<br>5.33%             | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,322<br>53,431,054.75<br>2,728,138.06<br>66.57<br>5.11%             | 1,326<br>56,586,271.50<br>2,934,833.72<br>73.78<br>5.19%             | 1,386<br>58,673,074.00<br>3,066,769.72<br>71.38<br>5.23%             | 8,002<br>381,016,851.75<br>20,508,826.84<br>83.57<br>5.38%             |
| AGP  | 288<br>21,528,761.50<br>1,079,328.46<br>120.89<br>5.01%                 | 287<br>20,800,321.00<br>1,094,345.63<br>127.10<br>5.26%                 | 359<br>20,845,513.50<br>1,203,788.24<br>112.18<br>5.77%                 | 1,760<br>138,042,018.75<br>7,399,743.97<br>137.10<br>5.36%                 | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 102<br>4,519,612.00<br>254,491.84<br>80.48<br>5.63%                  | 103<br>4,449,867.50<br>271,824.13<br>87.97<br>6.11%                  | 94<br>5,059,004.50<br>314,293.94<br>107.86<br>6.21%                  | 598<br>31,914,702.50<br>1,957,451.80<br>106.74<br>6.13%                |
| AGP  | 3,024<br>302,515,456.00<br>14,465,381.61<br>154.31<br>4.78%             | 3,021<br>299,953,118.00<br>14,271,824.84<br>157.47<br>4.76%             | 3,206<br>309,813,798.00<br>14,552,741.37<br>151.86<br>4.70%             | 18,137<br>1,919,041,187.00<br>91,234,463.54<br>164.03<br>4.75%             | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 850<br>62,472,033.00<br>3,103,703.90<br>117.79<br>4.97%              | 838<br>66,110,274.00<br>3,042,227.32<br>121.01<br>4.60%              | 810<br>64,089,460.00<br>2,948,169.71<br>117.41<br>4.60%              | 5,007<br>426,904,835.00<br>19,966,230.19<br>130.03<br>4.68%            |
|  | 342<br>57,054,125.00<br>1,810,125.59<br>170.73<br>3.17%                 | 340<br>53,306,325.00<br>2,365,896.88<br>231.95<br>4.44%                 | 388<br>60,560,035.00<br>2,439,223.35<br>210.33<br>4.03%                 | 2,064<br>352,473,910.00<br>12,918,276.18<br>204.09<br>3.67%                | AGP<br>AVG DAILY AGP                                    | 7,778,625.00<br>399,249.05   | 85<br>6,294,755.00<br>179,225.88<br>70.28<br>2.85%                   | 87<br>6,645,795.00<br>267,696.03<br>99.26<br>4.03%                   | 518<br>43,669,000.00<br>1,951,252.64<br>122.83<br>4.47%                |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %       | 86<br>4,502,353.00<br>920,513.00<br>345.28<br>20.45%                    | 84<br>4,411,868.93<br>888,223.68<br>352.47<br>20.13%                    | 102<br>4,724,142.22<br>889,002.47<br>291.59<br>18.82%                   | 515<br>28,159,845.60<br>5,405,797.35<br>342.28<br>19.20%                   | AGP<br>AVG DAILY AGP                                    | 18<br>588,771.75<br>127,482.25<br>228.46<br>21.65%                   | 16<br>619,130.25<br>133,858.25<br>278.87<br>21.62%                   | 20<br>737,032.75<br>139,218.25<br>224.55<br>18.89%                   | 91<br>4,203,237.55<br>844,277.05<br>302.54<br>20.09%                   |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD % | 70<br>2,437,400.60<br>1,165,685.70<br>537.18<br>18.27%                  | 69<br>2,389,909.08<br>1,196,767.93<br>578.15<br>18.33%                  | 89<br>2,790,159.10<br>1,302,639.05<br>489.68<br>17.82%                  | 417<br>15,078,959.75<br>7,116,353.76<br>556.49<br>17.66%                   | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 15<br>237,627.75<br>125,882.85<br>270.72<br>11.36%                   | 14<br>266,245.50<br>177,475.60<br>422.56<br>20.95%                   | 16<br>314,184.00<br>185,960.70<br>374.92<br>18.68%                   | 85<br>1,767,705.50<br>990,501.00<br>379.99<br>14.87%                   |
| TOTAL AGP  | 56,910,960.99   | 56,580,783.05   | 56,644,009.76   | 360,903,103.02   | TOTAL AGP   | 10,841,410.62  | 11,025,570.83  | 10,673,228.18  | 73,446,241.04  |
| GAMING TAXES                                     | 9,059,619.00  | 8,733,598.53  | 8,017,408.60  | 39,637,645.82  | GAMING TAXES  | 933,554.17   | 798,066.31   | 892,495.80   | 2,891,060.91   |
| # OF ACCOUNTS                                    | 42  | 42  | 45  | 42   | # OF ACCOUNTS   | 17   | 17   | 18   | 17   |
| AVG. DAYS OPEN                                   | 31.00   | 30.00   | 29.89   | 30.67  | AVG. DAYS OPEN  | 31.00  | 30.00  | 31.00  | 30.67  |

| BLACK H   | AWK GAM   | IING STATI  | STICS   |   | CENTRAL   | CITY GAN   | MING STAT  | ISTICS   |   |
|---|---|---|---|---|---|--|--|--|---|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | DEC 2002<br>3,489<br>197,680,875.45<br>13,718,802.89<br>126.84<br>6.94% | NOV 2002<br>3,489<br>197,301,327.65<br>13,889,903.19<br>132.70<br>7.04% | DEC 2001<br>3,741<br>189,503,828.95<br>12,915,188.23<br>120.16<br>6.82% | TAX YTD<br>21,180<br>1,216,819,973.65<br>85,807,876.72<br>132.11<br>7.05% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | DEC 2002<br>698<br>22,538,680.60<br>1,735,317.61<br>80.20<br>7.70% | NOV 2002<br>699<br>18,739,124.85<br>1,490,805.78<br>71.09<br>7.96% | DEC 2001<br>676<br>23,593,587.95<br>1,700,808.72<br>81.16<br>7.21% | TAX YTD<br>4,215<br>132,317,850.35<br>10,541,987.39<br>81.56<br>7.97% |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 147<br>17,923,383.80<br>1,056,654.60<br>231.88<br>5.90%                 | 155<br>17,498,653.30<br>1,001,870.30<br>215.46<br>5.73%                 | 170<br>16,071,124.90<br>896,756.86<br>183.61<br>5.58%                   | 908<br>102,305,395.10<br>6,026,558.60<br>216.43<br>5.89%                  | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 15<br>636,271.90<br>51,861.80<br>111.53<br>8.15%                   | 15<br>559,809.10<br>49,117.50<br>109.15<br>8.77%                   | 15<br>707,126.20<br>57,152.80<br>122.91<br>8.08%                   | 90<br>3,928,420.10<br>316,811.50<br>114.79<br>8.06%                   |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,072<br>214,150,728.25<br>11,116,415.34<br>116.73<br>5.19%             | 3,112<br>205,919,444.75<br>10,761,251.13<br>115.27<br>5.23%             | 3,631<br>218,938,713.75<br>11,710,790.35<br>112.26<br>5.35%             | 19,020<br>1,326,565,952.38<br>70,760,903.28<br>121.32<br>5.33%            | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 482<br>24,634,736.50<br>1,322,546.17<br>88.51<br>5.37%             | 482<br>20,978,161.25<br>1,046,302.28<br>72.36<br>4.99%             | 529<br>25,077,172.25<br>1,284,873.90<br>78.35<br>5.12%             | 2,922<br>148,499,149.50<br>7,748,269.04<br>86.47<br>5.22%             |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 186<br>17,009,149.50<br>824,836.62<br>143.05<br>4.85%                   | 184<br>16,350,453.50<br>822,521.50<br>149.01<br>5.03%                   | 265<br>15,786,509.00<br>889,494.30<br>116.83<br>5.63%                   | 1,162<br>106,127,316.25<br>5,442,292.17<br>152.72<br>5.13%                | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                    |
|   | 1,835<br>216,067,441.00<br>10,304,407.55<br>181.14<br>4.77%             | 1,844<br>214,269,070.00<br>10,305,325.94<br>186.29<br>4.81%             | 2,048<br>220,788,407.00<br>10,511,783.66<br>178.65<br>4.76%             | 11,074<br>1,353,871,504.00<br>65,168,108.26<br>191.90<br>4.81%            |   | 339<br>23,975,982.00<br>1,057,270.16<br>100.61<br>4.41%            | 339<br>19,573,774.00<br>924,271.58<br>90.88<br>4.72%               | 348<br>24,935,931.00<br>1,092,788.00<br>101.30<br>4.38%            | 2,056<br>138,264,848.00<br>6,100,125.09<br>96.75<br>4.41%             |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 233<br>47,840,715.00<br>1,292,611.54<br>178.96<br>2.70%                 | 231<br>45,864,415.00<br>2,162,871.00<br>312.10<br>4.72%                 | 277<br>52,204,115.00<br>2,126,862.32<br>267.25<br>4.07%                 | 1,402<br>299,337,560.00<br>10,470,648.54<br>243.53<br>3.50%               | COINS IN<br>AGP<br>AVG DAILY AGP                        | 24<br>1,434,785.00<br>118,265.00<br>158.96<br>8.24%                | 24<br>1,147,155.00<br>23,800.00<br>33.06<br>2.07%                  | 24<br>1,710,125.00<br>44,665.00<br>60.03<br>2.61%                  | 144<br>9,467,350.00<br>496,375.00<br>112.40<br>5.24%                  |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 60<br>3,811,995.00<br>772,816.00<br>415.49<br>20.27%                    | 60<br>3,686,313.18<br>738,251.93<br>410.14<br>20.03%                    | 73<br>3,766,982.87<br>724,366.37<br>345.38<br>19.23%                    | 371<br>23,111,107.55<br>4,418,040.80<br>388.32<br>19.12%                  | BJ DROP<br>AGP<br>AVG DAILY AGP                         | 8<br>101,586.25<br>20,214.75<br>81.51<br>19.90%                    | 8<br>106,425.50<br>16,113.50<br>67.14<br>15.14%                    | 9<br>220,126.60<br>25,417.85<br>91.10<br>11.55%                    | 53<br>845,500.50<br>143,479.50<br>88.28<br>16.97%                     |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 45<br>1,986,396.85<br>937,755.85<br>672.23<br>18.57%                    | 45<br>1,912,817.83<br>921,516.08<br>682.60<br>17.70%                    | 64<br>2,316,278.60<br>1,031,147.85<br>560.80<br>17.43%                  | 274<br>12,149,015.64<br>5,582,816.64<br>664.41<br>17.76%                  | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 10<br>213,376.00<br>102,047.00<br>329.18<br>23.20%                 | 10<br>210,845.75<br>97,776.25<br>325.92<br>20.71%                  | 9<br>159,696.50<br>85,530.50<br>306.56<br>21.77%                   | 58<br>1,162,238.61<br>543,036.12<br>305.31<br>20.86%                  |
| TOTAL AGP   | 41,523,053.15   | 41,846,803.66   | 41,668,003.73   | 261,207,682.62  | TOTAL AGP   | 4,546,497.22   | 3,708,408.56   | 4,302,777.85   | 26,249,179.36   |
| GAMING TAXES  | 7,359,895.83  | 7,304,147.81  | 6,381,643.68  | 33,890,353.11   | Gaming Taxes  | 766,169.00   | 631,384.41   | 743,269.12   | 2,856,231.80  |
| # OF ACCOUNTS   | 20  | 20  | 22  | 20  | # OF ACCOUNTS   | 5  | 5  | 5  | 5   |
| AVG. DAYS OPEN  | 31.00   | 30.00   | 28.73   | 30.67   | AVG. DAYS OPEN  | 31.00  | 30.00  | 31.00  | 30.67   |

|               | DECEMBER AGP BY DEVICE |              |                       |        |               |               |              |                       |        |  |  |
|---------------|------------------------|--------------|-----------------------|--------|---------------|---------------|--------------|-----------------------|--------|--|--|
| State         | wide                   |              |                       |        | Cripple Creek |               |              |                       |        |  |  |
| <u>Device</u> | <u>Number</u>          | <u>AGP</u>   | Avg. Daily AGP/Device | Hold % | <u>Device</u> | Number        | <u>AGP</u>   | Avg. Daily AGP/Device | Hold % |  |  |
| Slots         | 15,125                 | \$54,824,762 | \$116.93              | 5.50%  | Slots         | 4,236         | \$10,588,046 | \$80.63               | 5.55%  |  |  |
| Tables        | 156                    | \$2,086,199  | \$431.39              | 19.68% | Tables        | 33            | \$253,365    | \$247.67              | 18.69% |  |  |
| TOTAL         | 15,281                 | \$56,910,961 | \$120.14              | 5.66%  | TOTAL         | 4,269         | \$10,841,411 | \$81.92               | 5.66%  |  |  |
|               |                        |              |                       |        |               |               |              |                       |        |  |  |
| Black         | Hawk                   |              |                       |        | Centr         | al City       |              |                       |        |  |  |
|               |                        |              | Avg. Daily            |        |               | ,             |              | Avg. Daily            |        |  |  |
| <u>Device</u> | <u>Number</u>          | <u>AGP</u>   | AGP/Device            | Hold % | <u>Device</u> | <u>Number</u> | <u>AGP</u>   | AGP/Device            | Hold % |  |  |
| Slots         | 9,299                  | \$39,812,481 | \$138.11              | 5.44%  | Slots         | 1,590         | \$4,424,235  | \$89.76               | 5.92%  |  |  |
| Tables        | 105                    | \$1,710,572  | \$525.52              | 19.69% | Tables        | 18            | \$122,262    | \$219.11              | 22.13% |  |  |
| TOTAL         | 9,404                  | \$41,523,053 | \$142.43              | 5.63%  | TOTAL         | 1,608         | \$4,546,497  | \$91.21               | 6.06%  |  |  |
|               |                        |              |                       |        |               |               |              |                       |        |  |  |

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in December. Hold percentage does not include player-banked poker tables.

# **GAMING\*UPDATE**

#### DATES TO REMEMBER

- ✓ February 17 Division offices closed in observance of President's Day
- ✓ February 18 January gaming tax returns due
- ✓ February 20 Gaming Commission meeting, 9 a.m., Division of Gaming, Lakewood

FEBRUARY 2003

Volume XII, Issue 3 **MARCH 2003** 

#### **Commission Action**

At its meeting on February 20 in Lakewood, the Commission:

- •Renewed the manufacturer/ distributor licenses of Novomatic Colorado, Inc.; AGI Distribution, Inc.; WMS Gaming, Inc.; Atronic Americas, LLC
- Renewed the operator license of WMS Gaming, Inc.
- Approved new retail license for Winner's Haven LLC, 260 Gregory Street, Black Hawk
- Approved amendments to Regulation 47.1-4.500

#### **Revenues Resolute** to Start New Year

Colorado casinos rang in the new year with \$59.8 million in AGP in January, a 5.1 percent jump from \$56.9 million in December and a 3.0 percent increase over \$58.0 million in January 2002.

Black Hawk's 21 casinos reported \$43.9 million in AGP in January, up from \$41.5 million in December and \$43.1 million in January 2002. Cripple Creek's 17 casinos posted \$11.3 million in AGP in January, an increase from \$10.8 million in December and \$10.3 million the previous year. Central City's five casinos recorded \$4.5 million in AGP in January, the same revenues posted in both December and the previous January.

Casinos paid \$9.7 million in gaming tax proceeds in January, up from \$9.0 million in December, with 13 casinos reporting revenues at the 0.25% rate, 10 in the 2% range, one at 4%, eight at 11%, two at 16% and nine at the 20% rate.

### Division to Issue Lab Proposal

The Division of Gaming in early March will release a request for proposal for testing services for gaming devices, gaming equipment, related software and computerized equipment. A link to the RFP will be posted at the Division's website at www.gaming.state.co.us when available. Potential bidders on the RFP must register on the Colorado BIDS system on the State Purchasing Office website at www.gssa.state.co.us to be able to view the RFP and to respond. The Division is opening the possibility to certify more than one laboratory to test gaming devices rather than have one contracted vendor test devices offered in the state.

### Annual Report Available Online

The Colorado Limited Gaming Control Commission and Colorado Division of Gaming 2002 Annual Report is available online at www. gaming.state.co.us/ documents/2002annual.doc. The publication contains reports from Commission Chairman Natalie Meyer and Division Director Tom Kitts, along with a breakdown of the fiscal year 2002 gaming fund distribution and the combined statement of revenues, expenditures and changes in fund balance for the Division for the fiscal year ended June 30, 2002, among other information.

#### MESSAGE FROM THE DIRECTOR

Increased communication has been a focus of the Division of Gaming for some time, and many of the initiatives and changes implemented in the past couple of years have occurred with that goal in mind. One effort that has recently been introduced is an annual meeting involving Division staff and casino top management where a complete regulatory and contact history of a 12-month period is provided to the casino and discussed.



Basically this report documents our compliance inspection efforts, contacts initiated as a result of a request from the casino, or other actions taken as a result of informal contacts, for instance when an investigator handles an issue while simply being on the casino premises.

Not only is this compilation of material valuable to the Division as it gives a snapshot of a particular casino's compliance efforts and regulatory environment, we are told it also serves as an outstanding management tool for the casino. Many times an individual investigator may have contact with a floor employee and the substance of that contact may never reach management. Using this report, casino managers will now know who has had dealings with the Division, when and what the contact was about.

The program is in its infancy, but it is our intention to hold these annual meetings in proximity to the casino's license renewal date. So far, the feedback on this effort has been positive, and we hope this will indeed result in an enhanced flow of information between the Division and the casino industry.

| COLORA  | DO STATE  | GAMING  | STATISTIC  | S  | CRIPPLE   | CREEK GA   | AMING STA  | ATISTICS   |  |
|---|---|---|--|--|---|--|--|--|--|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | JAN 2003<br>5,885<br>288,932,245.70<br>20,379,165.68<br>114.10<br>7.05% | DEC 2002<br>5,892<br>276,100,669.65<br>19,089,261.22<br>104.51<br>6.91% | JAN 2002<br>5,937<br>271,132,098.70<br>18,228,408.83<br>99.04<br>6.72% | TAX YTD<br>41,478<br>2,011,755,890.15<br>141,016,275.61<br>111.03<br>7.01% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | JAN 2003<br>1,718<br>61,430,977.25<br>3,990,553.90<br>74.93<br>6.50% | DEC 2002<br>1,705<br>55,881,113.60<br>3,635,140.72<br>68.78<br>6.51% | JAN 2002<br>1,629<br>54,313,856.05<br>3,371,210.22<br>66.76<br>6.21% | TAX YTD<br>11,916<br>435,116,797.70<br>28,277,799.72<br>77.26<br>6.50% |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 161<br>17,402,088.10<br>1,065,594.80<br>218.08<br>6.12%                 | 176<br>18,960,808.20<br>1,138,121.00<br>208.60<br>6.00%                 | 173<br>18,466,720.40<br>1,183,153.60<br>220.61<br>6.41%                | 1,277<br>128,157,331.80<br>7,723,732.80<br>197.52<br>6.03%                 | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 14<br>501,826.50<br>35,225.90<br>81.17<br>7.02%                      | 14<br>401,152.50<br>29,604.60<br>68.21<br>7.38%                      | 4<br>271,293.10<br>24,788.90<br>199.91<br>9.14%                      | 132<br>5,023,255.00<br>349,993.80<br>86.33<br>6.97%                    |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 4,847<br>307,296,617.75<br>15,853,131.73<br>107.77<br>5.16%             | 4,876<br>292,216,519.50<br>15,167,099.57<br>100.34<br>5.19%             | 5,405<br>309,357,980.00<br>16,422,141.14<br>98.01<br>5.31%             | 34,791<br>2,163,378,571.38<br>114,871,130.89<br>107.82<br>5.31%            | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,326<br>58,585,506.75<br>3,100,337.16<br>75.42<br>5.29%             | 1,322<br>53,431,054.75<br>2,728,138.06<br>66.57<br>5.11%             | 1,391<br>57,630,589.75<br>2,921,072.13<br>67.74<br>5.07%             | 9,328<br>439,602,358.50<br>23,609,164.00<br>82.40<br>5.37%             |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 288<br>22,655,420.00<br>1,262,844.57<br>144.48<br>5.57%                 | 288<br>21,528,761.50<br>1,079,328.46<br>120.89<br>5.01%                 | 324<br>22,466,234.50<br>1,228,225.51<br>122.28<br>5.47%                | 2,048<br>160,697,438.75<br>8,662,588.54<br>138.13<br>5.39%                 | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 101<br>4,946,144.50<br>331,296.87<br>105.81<br>6.70%                 | 102<br>4,519,612.00<br>254,491.84<br>80.48<br>5.63%                  | 94<br>4,582,132.00<br>300,796.51<br>103.22<br>6.56%                  | 699<br>36,860,847.00<br>2,288,748.67<br>106.61<br>6.21%                |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,053<br>311,819,443.30<br>14,645,884.36<br>158.06<br>4.70%             | 3,024<br>302,515,456.00<br>14,465,381.61<br>154.31<br>4.78%             | 3,056<br>303,961,491.00<br>14,709,203.43<br>155.27<br>4.84%            | 21,190<br>2,230,860,630.30<br>105,880,347.90<br>163.18<br>4.75%            | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 873<br>67,354,395.30<br>2,847,181.80<br>105.21<br>4.23%              | 850<br>62,472,033.00<br>3,103,703.90<br>117.79<br>4.97%              | 812<br>57,529,175.00<br>2,822,730.32<br>112.14<br>4.91%              | 5,880<br>494,259,230.30<br>22,813,411.99<br>126.32<br>4.62%            |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 339<br>53,776,820.00<br>2,363,043.77<br>229.67<br>4.39%                 | 342<br>57,054,125.00<br>1,810,125.59<br>170.73<br>3.17%                 | 375<br>62,954,190.00<br>2,960,556.84<br>254.67<br>4.70%                | 2,403<br>406,250,730.00<br>15,281,319.95<br>207.67<br>3.76%                | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 85<br>6,327,310.00<br>279,185.00<br>105.95<br>4.41%                  | 85<br>7,778,625.00<br>399,249.05<br>151.52<br>5.13%                  | 87<br>5,797,630.00<br>367,270.00<br>136.18<br>6.33%                  | 603<br>49,996,310.00<br>2,230,437.64<br>120.43<br>4.46%                |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 85<br>4,508,024.11<br>842,248.61<br>326.48<br>18.68%                    | 86<br>4,502,353.00<br>920,513.00<br>345.28<br>20.45%                    | 98<br>4,557,322.55<br>884,993.05<br>291.31<br>19.42%                   | 600<br>32,667,869.71<br>6,248,045.96<br>340.07<br>19.13%                   | BJ TABLES<br>BJ DROP<br>AGP<br>AVG DAILY AGP<br>HOLD %  | 16<br>654,652.00<br>141,952.50<br>286.19<br>21.68%                   | 18<br>588,771.75<br>127,482.25<br>228.46<br>21.65%                   | 20<br>655,771.90<br>155,731.15<br>251.18<br>23.75%                   | 107<br>4,857,889.55<br>986,229.55<br>300.09<br>20.30%                  |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 68<br>2,463,206.25<br>1,116,063.80<br>540.78<br>16.04%                  | 70<br>2,437,400.60<br>1,165,685.70<br>537.18<br>18.27%                  | 88<br>2,770,041.00<br>1,265,196.95<br>463.78<br>17.23%                 | 485<br>17,542,166.00<br>8,232,417.56<br>554.32<br>17.43%                   | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 12<br>199,752.00<br>133,362.30<br>358.50<br>15.07%                   | 15<br>237,627.75<br>125,882.85<br>270.72<br>11.36%                   | 15<br>257,268.00<br>183,027.70<br>393.61<br>24.96%                   | 97<br>1,967,457.50<br>1,123,863.30<br>377.23<br>14.89%                 |
| TOTAL AGP   | 59,810,590.85   | 56,910,960.99   | 58,064,855.98  | 420,713,693.87   | TOTAL AGP   | 11,323,727.36  | 10,841,410.62  | 10,367,328.11  | 84,769,968.40  |
| GAMING TAXES  | 9,762,712.65  | 9,059,619.00  | 8,378,523.21   | 49,400,358.47  | GAMING TAXES  | 1,128,991.93   | 933,554.17   | 945,819.93   | 4,020,052.84   |
| # OF ACCOUNTS   | 43  | 42  | 44   | 42   | # OF ACCOUNTS   | 17   | 17   | 18   | 17   |
| AVG. DAYS OPEN  | 30.35   | 31.00   | 31.00  | 30.62  | AVG. DAYS OPEN  | 31.00  | 31.00  | 31.00  | 30.71  |

| BLACK H   | AWK GAN  | IING STATI   | STICS   |  | CENTRAL   | CITY GAN   | IING STAT  | ISTICS   |   |
|---|--|--|---|--|---|--|--|--|---|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | <u>JAN 2003</u><br>3,475<br>204,461,988.35<br>14,594,984.14<br>141.56<br>7.14% | <u>DEC 2002</u><br>3,489<br>197,680,875.45<br>13,718,802.89<br>126.84<br>6.94% | JAN 2002<br>3,626<br>192,131,086.70<br>13,081,150.84<br>116.37<br>6.81% | TAX YTD<br>24,655<br>1,421,281,962.00<br>100,402,860.86<br>133.41<br>7.06% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | JAN 2003<br>692<br>23,039,280.10<br>1,793,627.64<br>83.61<br>7.79% | DEC 2002<br>698<br>22,538,680.60<br>1,735,317.61<br>80.20<br>7.70% | JAN 2002<br>682<br>24,687,155.95<br>1,776,047.77<br>84.01<br>7.19% | TAX YTD<br>4,907<br>155,357,130.45<br>12,335,615.03<br>81.85<br>7.94% |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 132<br>16,322,435.70<br>984,771.40<br>251.45<br>6.03%                          | 147<br>17,923,383.80<br>1,056,654.60<br>231.88<br>5.90%                        | 154<br>17,563,189.40<br>1,107,627.60<br>232.01<br>6.31%                 | 1,040<br>118,627,830.80<br>7,011,330.00<br>220.86<br>5.91%                 | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 15<br>577,825.90<br>45,597.50<br>98.06<br>7.89%                    | 15<br>636,271.90<br>51,861.80<br>111.53<br>8.15%                   | 15<br>632,237.90<br>50,737.10<br>109.11<br>8.03%                   | 105<br>4,506,246.00<br>362,409.00<br>112.37<br>8.04%                  |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,034<br>223,975,757.50<br>11,462,320.79<br>127.33<br>5.12%                    | 3,072<br>214,150,728.25<br>11,116,415.34<br>116.73<br>5.19%                    | 3,505<br>225,844,680.00<br>12,186,251.06<br>112.16<br>5.40%             | 22,054<br>1,550,541,709.88<br>82,223,224.07<br>122.14<br>5.30%             | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 487<br>24,735,353.50<br>1,290,473.78<br>85.48<br>5.22%             | 482<br>24,634,736.50<br>1,322,546.17<br>88.51<br>5.37%             | 509<br>25,882,710.25<br>1,314,817.95<br>83.33<br>5.08%             | 3,409<br>173,234,503.00<br>9,038,742.82<br>86.33<br>5.22%             |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 187<br>17,709,275.50<br>931,547.70<br>167.90<br>5.26%                          | 186<br>17,009,149.50<br>824,836.62<br>143.05<br>4.85%                          | 230<br>17,884,102.50<br>927,429.00<br>130.07<br>5.19%                   | 1,349<br>123,836,591.75<br>6,373,839.87<br>154.79<br>5.15%                 | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                    |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,842<br>221,771,663.00<br>10,763,926.06<br>196.95<br>4.85%                    | 1,835<br>216,067,441.00<br>10,304,407.55<br>181.14<br>4.77%                    | 1,900<br>222,116,852.00<br>10,742,173.26<br>182.38<br>4.84%             | 12,916<br>1,575,643,167.00<br>75,932,034.32<br>192.60<br>4.82%             | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 338<br>22,693,385.00<br>1,034,776.50<br>98.76<br>4.56%             | 339<br>23,975,982.00<br>1,057,270.16<br>100.61<br>4.41%            | 344<br>24,315,464.00<br>1,144,299.85<br>107.30<br>4.71%            | 2,394<br>160,958,233.00<br>7,134,901.59<br>97.03<br>4.43%             |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 230<br>45,465,430.00<br>1,933,493.77<br>283.33<br>4.25%                        | 233<br>47,840,715.00<br>1,292,611.54<br>178.96<br>2.70%                        | 264<br>55,592,660.00<br>2,473,851.84<br>302.28<br>4.45%                 | 1,632<br>344,802,990.00<br>12,404,142.31<br>249.00<br>3.60%                | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 24<br>1,984,080.00<br>150,365.00<br>202.10<br>7.58%                | 24<br>1,434,785.00<br>118,265.00<br>158.96<br>8.24%                | 24<br>1,563,900.00<br>119,435.00<br>160.53<br>7.64%                | 168<br>11,451,430.00<br>646,740.00<br>125.34<br>5.65%                 |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 60<br>3,751,431.11<br>683,366.61<br>383.87<br>18.22%                           | 60<br>3,811,995.00<br>772,816.00<br>415.49<br>20.27%                           | 69<br>3,724,357.90<br>707,686.15<br>330.85<br>19.00%                    | 431<br>26,862,538.66<br>5,101,407.41<br>387.76<br>18.99%                   | BJ TABLES<br>BJ DROP<br>AGP<br>AVG DAILY AGP<br>HOLD %  | 9<br>101,941.00<br>16,929.50<br>60.68<br>16.61%                    | 8<br>101,586.25<br>20,214.75<br>81.51<br>19.90%                    | 9<br>177,192.75<br>21,575.75<br>77.33<br>12.18%                    | 62<br>947,441.50<br>160,409.00<br>84.24<br>16.93%                     |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 46<br>2,046,979.75<br>890,892.00<br>652.75<br>16.05%                           | 45<br>1,986,396.85<br>937,755.85<br>672.23<br>18.57%                           | 62<br>2,345,235.25<br>1,009,958.00<br>525.47<br>16.32%                  | 320<br>14,195,995.39<br>6,473,708.64<br>662.76<br>17.52%                   | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 10<br>216,474.50<br>91,809.50<br>296.16<br>16.84%                  | 10<br>213,376.00<br>102,047.00<br>329.18<br>23.20%                 | 11<br>167,537.75<br>72,211.25<br>211.76<br>18.05%                  | 68<br>1,378,713.11<br>634,845.62<br>303.96<br>20.23%                  |
| TOTAL AGP   | 43,904,626.02  | 41,523,053.15  | 43,187,033.54   | 305,112,308.64   | TOTAL AGP   | 4,582,237.47   | 4,546,497.22   | 4,510,494.33   | 30,831,416.83   |
| GAMING TAXES  | 7,862,419.97   | 7,359,895.83   | 6,646,444.79  | 41,752,773.08  | GAMING TAXES  | 771,300.75   | 766,169.00   | 786,258.49   | 3,627,532.55  |
| # OF ACCOUNTS   | 21   | 20   | 21  | 20   | # OF ACCOUNTS   | 5  | 5  | 5  | 5   |
| AVG. DAYS OPEN  | <b>J</b> 29.67   | 31.00  | 31.00   | 30.52  | AVG. DAYS OPEN  | 31.00  | 31.00  | 31.00  | 30.71   |

|               | SALVONIAL MEDICE |              |                       |                 |               |               |              |                       |                  |  |
|---------------|------------------|--------------|-----------------------|-----------------|---------------|---------------|--------------|-----------------------|------------------|--|
| State         | wide             |              |                       |                 | Cripple Creek |               |              |                       |                  |  |
| Device        | Number           | AGP          | Avg. Daily AGP/Device | Hold %          | Device        | Number        | AGP          | Avg. Daily AGP/Device | Hold %           |  |
| Device        | Number           | AGE          | MGF/Device            | <u>11010 70</u> | Device        | Number        | <u>AGF</u>   | AGF/ Device           | <u> 11010 70</u> |  |
| Slots         | 15,150           | \$57,852,278 | \$128.78              | 5.60%           | Slots         | 4,279         | \$11,048,413 | \$83.29               | 5.36%            |  |
| Tables        | 153              | \$1,958,312  | \$421.73              | 17.75%          | Tables        | 28            | \$275,315    | \$317.18              | 20.14%           |  |
| TOTAL         | 15,303           | \$59,810,591 | \$128.78              | 5.74%           | TOTAL         | 4,307         | \$11,323,727 | \$84.81               | 5.47%            |  |
|               |                  |              |                       |                 |               |               |              |                       |                  |  |
| Black         | Hawk             |              |                       |                 | Centr         | al City       |              |                       |                  |  |
|               |                  |              | Avg. Daily            |                 |               | •             |              | Avg. Daily            |                  |  |
| <u>Device</u> | <u>Number</u>    | <u>AGP</u>   | AGP/Device            | Hold %          | <u>Device</u> | <u>Number</u> | <u>AGP</u>   | AGP/Device            | Hold %           |  |
| Slots         | 9,283            | \$42,330,367 | \$153.71              | 5.62%           | Slots         | 1,588         | \$4,473,498  | \$90.87               | 5.98%            |  |
| Tables        | 106              | \$1,574,259  | \$500.61              | 17.45%          | Tables        | 19            | \$108,739    | \$184.62              | 16.77%           |  |
| TOTAL         | 9,389            | \$43,904,626 | \$157.62              | 5.79%           | TOTAL         | 1,607         | \$4,582,237  | \$91.98               | 6.10%            |  |
|               |                  |              |                       |                 |               |               |              |                       |                  |  |

**IANUARY AGP BY DEVICE** 

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in January. Hold percentage does not include player-banked poker tables.

## **GAMING\*UPDATE**

#### DATES TO REMEMBER

- ✓ March 17 February gaming tax returns due
- ✓ March 20 Gaming Commission meeting, 9 a.m., Division of Gaming, Lakewood

**MARCH 2003** 

# Colorado Division of GAMING UPDATE Gaming

Volume XII, Issue 4 APRIL 2003

### **Commission Holds Meeting by Phone**

Due to inclement weather, the regularly scheduled meeting of the Colorado Limited Gaming Control Commission on March 20 was held telephonically. During the meeting, the Commission considered all items on the agenda except a presentation of the Division of Gaming's fiscal year 2004 budget request. As part of its licensing action portion of the agenda, the Commission:

- •Renewed the manufacturer/ distributor and operator licenses of Atlantic City Coin & Slot Co. Inc.
- •Renewed the retail license of Red Dolly Casino, Inc.

### **Training Calendar Available Online**

A calendar of Division of Gaming sponsored training events, public meetings and special events is now available on the Division's website. Persons may access the calendar from the Training & Meetings page or going directly to the website at www.colorado-gaming.us/calendar. pl/dogcal.

#### **License Denials**

The support license applications for the following individuals have been denied by Division Director Tom Kitts in 2003:

- Larry Nielsen, 27628
- •Shannon Davis, 26907
- •Tanya Lewark, 27197
- Lorena Lewis, 27332
- Emil Davtyan, 27683
- Yvette Phillips, 27437
- Greg Nicholos, 27880

## February AGP Comes Up Short

Casinos statewide reported \$51.5 million in AGP in February, down nearly 13.8 percent from \$59.8 million in January and a 9.0 percent decrease from \$56.6 million in February 2002. The February figure was the lowest monthly total for Colorado casinos since posting a similar \$51.5 million in February 2001. Most of the shortfall is attributable to a short month in which snow fell over the last week of the month.

Black Hawk casinos recorded \$37.8 million in AGP, down from \$43.9 million in January and \$41.4 million in February 2002. Cripple Creek casinos amassed \$9.9 million in AGP, a drop from \$11.3 million in January and \$11.0 million the previous year. Central City's five casinos posted \$3.7 million in AGP, a decrease from \$4.5 million in January and \$4.1 million in February 2002.

Casinos paid \$8.5 million in gaming tax proceeds in February, down from \$9.7 million in January.

#### MESSAGE FROM THE DIRECTOR

By now the remnants of the "Blizzard of 2003" are gone and the massive amounts of snow that paralyzed much of the front range are just memories, but the lessons learned about cooperation and assistance will live on.



When it first became apparent that this would not be like other spring storms, Colorado casinos began talking with our staff. The

amount of snow and severity of the weather hit the casino towns before the problems were felt in the Denver area, and Division personnel in Cripple Creek and Black Hawk/Central City had to deal with situations not directly covered by gaming regulations or ICMP's. Working with casino management, our staff used a common sense approach to the situation. Where possible, casino operations continued with compensating controls in place, and when it became apparent that decisions had to be made not only about gaming activities, but public safety issues, everyone involved worked together to do the right thing.

Those involved in gaming know there are strict rules that govern casino operations and during normal times, deviations are not allowed. In this case, however, strict compliance with the requirements may not have been possible, but before casino management strayed from those requirements, they consulted with our staff and reasonable alternatives were discussed and agreed upon.

Many casino employees were stranded, and some Division staff worked around the clock as well. While we in the Denver area were busy digging out, we heard stories of casino managers putting together makeshift buffets to feed the unanticipated guests and finding lodging for those unfortunate folks who couldn't get home.

While the negative effects of this storm will be felt for a long time, from the property damage to the loss of revenues to the casinos and the state, the positive memories of people working together for business and personal reasons should be always be treasured.

| COLORA  | DO STATE  | GAMING  | STATISTIC   | S  | CRIPPLE   | CREEK GA   | AMING STA  | ATISTICS   |  |
|---|---|---|---|--|---|--|--|--|--|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | FEB 2003<br>5,934<br>251,963,848.45<br>17,692,668.13<br>106.48<br>7.02% | JAN 2003<br>5,885<br>288,932,245.70<br>20,379,165.68<br>114.10<br>7.05% | FEB 2002<br>5,902<br>269,255,180.49<br>18,549,078.78<br>112.53<br>6.89% | TAX YTD<br>47,412<br>2,263,719,738.60<br>158,708,943.74<br>110.50<br>7.01% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | FEB 2003<br>1,699<br>54,504,217.30<br>3,449,743.59<br>72.52<br>6.33% |  | FEB 2002<br>1,639<br>56,376,362.75<br>3,671,526.33<br>80.00<br>6.51% | TAX YTD<br>13,615<br>489,621,015.00<br>31,727,543.31<br>76.72<br>6.48% |
|   | 162<br>14,847,133.70<br>923,225.10<br>203.53<br>6.22%                   | 161<br>17,402,088.10<br>1,065,594.80<br>218.08<br>6.12%                 | 173<br>17,668,283.30<br>990,975.50<br>205.09<br>5.61%                   | 1,439<br>143,004,465.50<br>8,646,957.90<br>198.36<br>6.05%                 | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 14<br>491,059.50<br>24,609.70<br>62.78<br>5.01%                      | 14<br>501,826.50<br>35,225.90<br>81.17<br>7.02%          | 4<br>287,957.00<br>(5,714.90)<br>(51.03)<br>-1.98%                   | 146<br>5,514,314.50<br>374,603.50<br>84.47<br>6.79%                    |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 4,947<br>262,657,590.75<br>13,542,343.55<br>97.77<br>5.16%              | 4,847<br>307,296,617.75<br>15,853,131.73<br>107.77<br>5.16%             | 5,306<br>298,942,067.75<br>16,064,404.38<br>108.40<br>5.37%             | 39,738<br>2,426,036,162.13<br>128,413,474.44<br>106.67<br>5.29%            | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,349<br>50,706,254.00<br>2,728,857.86<br>72.25<br>5.38%             | 1,326<br>58,585,506.75<br>3,100,337.16<br>75.42<br>5.29% | 1,394<br>59,624,828.50<br>3,135,532.47<br>80.33<br>5.26%             | 10,677<br>490,308,612.50<br>26,338,021.86<br>81.21<br>5.37%            |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 281<br>18,913,038.50<br>984,726.01<br>125.16<br>5.21%                   | 288<br>22,655,420.00<br>1,262,844.57<br>144.48<br>5.57%                 | 322<br>21,773,060.00<br>1,123,297.38<br>124.90<br>5.16%                 | 2,329<br>179,610,477.25<br>9,647,314.55<br>136.74<br>5.37%                 | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 102<br>4,104,266.00<br>252,985.01<br>88.58<br>6.16%                  |  | 92<br>4,702,819.00<br>296,353.53<br>115.04<br>6.30%                  | 801<br>40,965,113.00<br>2,541,733.68<br>104.47<br>6.20%                |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,025<br>265,045,605.30<br>12,704,771.72<br>150.00<br>4.79%             | 3,053<br>311,819,443.30<br>14,645,884.36<br>158.06<br>4.70%             | 3,041<br>300,860,378.00<br>14,473,818.01<br>170.41<br>4.81%             | 24,215<br>2,495,906,235.60<br>118,585,119.62<br>161.66<br>4.75%            | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 54,976,358.30<br>2,439,137.83  | 873<br>67,354,395.30<br>2,847,181.80<br>105.21<br>4.23%  | 811<br>63,327,456.00<br>3,001,716.92<br>132.19<br>4.74%              | 6,755<br>549,235,588.60<br>25,252,549.82<br>123.07<br>4.60%            |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 342<br>47,158,900.00<br>1,701,064.28<br>177.64<br>3.61%                 | 339<br>53,776,820.00<br>2,363,043.77<br>229.67<br>4.39%                 | 375<br>56,843,514.00<br>2,235,284.69<br>213.42<br>3.93%                 | 2,745<br>453,409,630.00<br>16,982,384.23<br>204.22<br>3.75%                | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 85<br>5,810,325.00<br>407,780.00<br>171.34<br>7.02%                  |  | 87<br>6,881,670.00<br>320,801.95<br>131.69<br>4.66%                  | 688<br>55,806,635.00<br>2,638,217.64<br>126.24<br>4.73%                |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 85<br>4,072,744.13<br>829,247.88<br>348.42<br>20.36%                    | 85<br>4,508,024.11<br>842,248.61<br>326.48<br>18.68%                    | 92<br>4,446,289.05<br>850,287.30<br>330.91<br>19.12%                    | 685<br>36,740,613.84<br>7,077,293.84<br>341.05<br>19.26%                   | BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 17<br>621,291.50<br>153,031.50<br>321.49<br>24.63%                   | 16<br>654,652.00<br>141,952.50<br>286.19<br>21.68%       | 19<br>628,142.25<br>156,451.75<br>294.08<br>24.91%                   | 124<br>5,479,181.05<br>1,139,261.05<br>302.47<br>20.79%                |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 67<br>2,202,497.50<br>1,029,088.90<br>548.55<br>17.42%                  | 68<br>2,463,206.25<br>1,116,063.80<br>540.78<br>16.04%                  | 90<br>2,772,044.00<br>1,188,553.35<br>472.83<br>16.28%                  | 552<br>19,744,663.50<br>9,261,506.46<br>553.85<br>17.43%                   | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 11<br>161,294.00<br>113,580.40<br>368.77<br>14.30%                   | 12<br>199,752.00<br>133,362.30<br>358.50<br>15.07%       | 15<br>252,915.50<br>147,438.60<br>351.04<br>14.93%                   | 108<br>2,128,751.50<br>1,237,443.70<br>377.21<br>14.84%                |
| TOTAL AGP   | 51,575,372.72   | 59,810,590.85   | 56,693,238.62   | 472,289,066.59   | TOTAL AGP   | 9,982,545.82   | 11,323,727.36  | 11,010,955.87  | 94,752,514.22  |
| GAMING TAXES  | 8,556,353.65  | 9,762,712.65  | 8,854,463.60  | 57,956,712.12  | GAMING TAXES  | 1,108,042.61   | 1,128,991.93   | 1,201,752.06   | 5,128,095.45   |
| # OF ACCOUNTS   | 43  | 43  | 44  | 42   | # OF ACCOUNTS   | 17   | 17   | 18   | 17   |
| AVG. DAYS OPEN  | <b>N</b> 28.00  | 30.35   | 27.93   | 30.29  | AVG. DAYS OPEN  | 28.00  | 31.00  | 28.00  | 30.38  |

| BLACK H   | AWK GAM   | IING STATI  | STICS   |  | CENTRAL   | CITY GAN   | ING STAT   | ISTICS   |   |
|---|---|---|---|--|---|--|--|--|---|
|   | FEB 2003<br>3,554<br>177,993,293.95<br>12,757,154.67<br>128.20<br>7.17% | JAN 2003<br>3,475<br>204,461,988.35<br>14,594,984.14<br>141.56<br>7.14% | FEB 2002<br>3,584<br>189,527,331.24<br>13,172,463.77<br>131.92<br>6.95% | TAX YTD<br>28,209<br>1,599,275,255.95<br>113,160,015.53<br>132.79<br>7.08% | <b>5¢ SLOTS</b> COINS IN AGP AVG DAILY AGP HOLD %       | FEB 2003<br>681<br>19,466,337.20<br>1,485,769.87<br>77.92<br>7.63% | JAN 2003<br>692<br>23,039,280.10<br>1,793,627.64<br>83.61<br>7.79% | FEB 2002<br>679<br>23,351,486.50<br>1,705,088.68<br>89.68<br>7.30% | TAX YTD<br>5,588<br>174,823,467.65<br>13,821,384.90<br>81.43<br>7.91% |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 133<br>13,820,134.10<br>848,027.60<br>227.72<br>6.14%                   | 132<br>16,322,435.70<br>984,771.40<br>251.45<br>6.03%                   | 154<br>16,850,236.00<br>939,010.40<br>218.86<br>5.57%                   | 1,173<br>132,447,964.90<br>7,859,357.60<br>221.80<br>5.93%                 | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 15<br>535,940.10<br>50,587.80<br>120.45<br>9.44%                   | 15<br>577,825.90<br>45,597.50<br>98.06<br>7.89%                    | 15<br>530,090.30<br>57,680.00<br>137.33<br>10.88%                  | 120<br>5,042,186.10<br>412,996.80<br>113.31<br>8.19%                  |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,104<br>190,841,171.50<br>9,709,800.50<br>111.72<br>5.09%              | 3,034<br>223,975,757.50<br>11,462,320.79<br>127.33<br>5.12%             | 3,403<br>215,018,730.00<br>11,753,709.85<br>123.97<br>5.47%             | 25,158<br>1,741,382,881.38<br>91,933,024.57<br>120.97<br>5.28%             | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 494<br>21,110,165.25<br>1,103,685.19<br>79.79<br>5.23%             |  | 509<br>24,298,509.25<br>1,175,162.06<br>82.46<br>4.84%             | 3,903<br>194,344,668.25<br>10,142,428.01<br>85.55<br>5.22%            |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 179<br>14,808,772.50<br>731,741.00<br>146.00<br>4.94%                   | 187<br>17,709,275.50<br>931,547.70<br>167.90<br>5.26%                   | 230<br>17,070,241.00<br>826,943.85<br>129.05<br>4.84%                   | 1,528<br>138,645,364.25<br>7,105,580.87<br>153.94<br>5.13%                 | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                    |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,813<br>191,015,334.00<br>9,489,579.74<br>186.94<br>4.97%              | 1,842<br>221,771,663.00<br>10,763,926.06<br>196.95<br>4.85%             | 1,886<br>215,432,207.00<br>10,449,880.63<br>198.88<br>4.85%             | 14,729<br>1,766,658,501.00<br>85,421,614.06<br>191.98<br>4.84%             | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 337<br>19,053,913.00<br>776,054.15<br>82.24<br>4.07%               | 338<br>22,693,385.00<br>1,034,776.50<br>98.76<br>4.56%             | 344<br>22,100,715.00<br>1,022,220.46<br>106.13<br>4.63%            | 2,731<br>180,012,146.00<br>7,910,955.74<br>95.37<br>4.39%             |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 233<br>39,794,035.00<br>1,226,449.28<br>187.99<br>3.08%                 | 230<br>45,465,430.00<br>1,933,493.77<br>283.33<br>4.25%                 | 264<br>48,256,514.00<br>1,806,132.74<br>245.56<br>3.74%                 | 1,865<br>384,597,025.00<br>13,630,591.59<br>241.94<br>3.54%                | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 24<br>1,554,540.00<br>66,835.00<br>99.46<br>4.30%                  |  | 24<br>1,705,330.00<br>108,350.00<br>161.24<br>6.35%                | 192<br>13,005,970.00<br>713,575.00<br>122.36<br>5.49%                 |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 60<br>3,363,603.38<br>662,360.88<br>394.26<br>19.69%                    | 60<br>3,751,431.11<br>683,366.61<br>383.87<br>18.22%                    | 65<br>3,633,309.55<br>653,065.05<br>360.63<br>17.97%                    | 491<br>30,226,142.04<br>5,763,768.29<br>388.59<br>19.07%                   | BJ TABLES<br>BJ DROP<br>AGP<br>AVG DAILY AGP<br>HOLD %  | 8<br>87,849.25<br>13,855.50<br>61.85<br>15.77%                     | 9<br>101,941.00<br>16,929.50<br>60.68<br>16.61%                    | 8<br>184,837.25<br>40,770.50<br>182.01<br>22.06%                   | 70<br>1,035,290.75<br>174,264.50<br>81.96<br>16.83%                   |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 46<br>1,835,557.00<br>835,915.50<br>649.00<br>17.98%                    | 46<br>2,046,979.75<br>890,892.00<br>652.75<br>16.05%                    | 64<br>2,349,751.50<br>977,866.25<br>548.43<br>16.31%                    | 366<br>16,031,552.39<br>7,309,624.14<br>661.12<br>17.57%                   | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 10<br>205,646.50<br>79,593.00<br>284.26<br>14.87%                  | 10<br>216,474.50<br>91,809.50<br>296.16<br>16.84%                  | 11<br>169,377.00<br>63,248.50<br>205.35<br>17.89%                  | 78<br>1,584,359.61<br>714,438.62<br>301.55<br>19.53%                  |
| TOTAL AGP   | 37,884,431.19   | 43,904,626.02   | 41,495,580.71   | 342,996,739.83   | TOTAL AGP   | 3,708,395.71   | 4,582,237.47   | 4,186,702.04   | 34,539,812.54   |
| GAMING TAXES  | 6,832,470.31  | 7,862,419.97  | 6,941,812.41  | 48,585,243.39  | Gaming Taxes  | 615,840.73   | 771,300.75   | 710,899.13   | 4,243,373.28  |
| # OF ACCOUNTS   | 21  | 21  | 21  | 20   | # OF ACCOUNTS   | 5  | 5  | 5  | 5   |
| AVG. DAYS OPEN  | 28.00   | 29.67   | 27.86   | 30.21  | AVG. DAYS OPEN  | 28.00  | 31.00  | 28.00  | 30.38   |

|               | FEBRUARY AGP BY DEVICE |              |                       |        |               |               |             |                       |        |  |  |
|---------------|------------------------|--------------|-----------------------|--------|---------------|---------------|-------------|-----------------------|--------|--|--|
| State         | wide                   |              |                       |        | Cripple Creek |               |             |                       |        |  |  |
| <u>Device</u> | Number                 | <u>AGP</u>   | Avg. Daily AGP/Device | Hold % | <u>Device</u> | Number        | <u>AGP</u>  | Avg. Daily AGP/Device | Hold % |  |  |
| Slots         | 15,290                 | \$49,717,036 | \$116.13              | 5.59%  | Slots         | 4,282         | \$9,715,934 | \$81.04               | 5.51%  |  |  |
| Tables        | 152                    | \$1,858,337  | \$436.64              | 19.93% | Tables        | 28            | \$266,612   | \$340.07              | 22.50% |  |  |
| TOTAL         | 15,442                 | \$51,575,373 | \$119.28              | 5.75%  | TOTAL         | 4,310         | \$9,982,546 | \$82.72               | 5.63%  |  |  |
|               |                        |              |                       |        |               |               |             |                       |        |  |  |
| Black         | Hawk                   |              |                       |        | Centr         | al City       |             |                       |        |  |  |
|               |                        |              | Avg. Daily            |        |               |               |             |                       |        |  |  |
| <u>Device</u> | <u>Number</u>          | <u>AGP</u>   | AGP/Device            | Hold % | <u>Device</u> | <u>Number</u> | <u>AGP</u>  | AGP/Device            | Hold % |  |  |
| Slots         | 9,427                  | \$36,386,155 | \$137.85              | 5.59%  | Slots         | 1,581         | \$3,614,947 | \$81.66               | 5.72%  |  |  |
| Tables        | 106                    | \$1,498,276  | \$504.81              | 19.09% | Tables        | 18            | \$93,449    | \$185.41              | 15.14% |  |  |
| TOTAL         | 9,533                  | \$37,884,431 | \$141.93              | 5.78%  | TOTAL         | 1,599         | \$3,708,396 | \$82.83               | 5.84%  |  |  |
|               |                        |              |                       |        |               |               |             |                       |        |  |  |

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in February. Hold percentage does not include player-banked poker tables.

# **GAMING\*UPDATE**

#### DATES TO REMEMBER

- ✓ April 15 March gaming tax returns due
- ✓ April 17 Gaming Commission meeting, 9 a.m., Division of Gaming, Lakewood

**APRIL 2003** 

Volume XII, Issue 5 **MAY 2003** 

#### **Commission Action**

At its regular meeting April 17 in Lakewood the Colorado Limited Gaming Control Commission:

- Renewed the retail licenses of Black Hawk Station, Inc.; Bronco Billy's Sports Bar & Casino; Buffalo Billy's Casino; Bullpen Casino; Bullwhackers Casino; The Gilpin Hotel Casino, Ltd.; Harveys Wagon Wheel Hotel/Casino; The Lodge Casino at Black Hawk; Silver Hawk Casino; and Virgin Mule, Inc.
- •Renewed the operator license of Harveys Wagon Wheel Hotel/ Casino
- •Renewed the manufacturer/ distributor license of PDS Gaming Corporation-Colorado
- Approved ownership changes for Colorado Central Station Casino, Inc., and Colorado Grande Gaming Parlor
- •Commenced hearings on tax setting for FY 2004 with testimony on methodology
- Approved budget requests for FY 2004 for Division of Gaming, \$7,496,036; Colorado State Patrol, \$1,401,293; Colorado Bureau of Investigations, \$738,790; Division of Fire Safety, \$142,096; and Dept. of Local Affairs, \$95,452.

#### Fact Book & Abstract Available Online

In an effort to get casino financial information out to the industry and the public earlier in the tax setting process this year, the Division has released Gaming in Colorado: Fact Book and 2002 Abstract online. Printed versions of the publication should be available in early May.

### Blizzard Slows AGP Growth

The Blizzard of 2003 left Colorado casinos stuck between a dismal February and a remarkable March in 2002. Casinos statewide reported \$57.0 million in AGP in March, up 10.5 percent from \$51.5 million in February, but down 10.3 percent from \$63.5 million in March 2002. As a result of the massive snow storm the third week of March, casinos were open only an average of 29.7 days during the 31-day month.

Black Hawk's 21 casinos totaled \$40.8 million in AGP in March; Cripple Creek's 17 casinos, \$11.9 million; and Central City's five casinos, \$4.2 million. In March, Black Hawk casinos accounted for 71.6 percent of the statewide market; Cripple Creek gaming establishments, 21.0 percent; and Central City casinos, 7.5 percent.

Casinos paid nearly \$9.5 million in gaming tax proceeds in March, up from \$8.5 million in February, with 11 casinos reporting revenues at the 0.25 percent tax rate, eight at 2%, four at 4%, six at 11%, five at 16% and nine in the 20% range.

#### MESSAGE FROM THE DIRECTOR

At its monthly meetings, the Colorado Limited Gaming Control Commission enjoys seeing interested licensees, applicants and citizens who observe and participate in the Commission's work. As part of the agenda, the Division of Gaming presents monthly financial statements for the Commission to consider. These statements reflect the financial condition of the Division, give



some insight into our operations, and serve as barometer of the economic condition of the gaming industry.

Along with reviewing and approving the monthly reports, the Commission is charged with approving an annual operating budget for the Division and for those other state agencies that offer programs that are directly funded by the Commission. The typical budget presentations may only last for a short time, but the documentation considered by the Commission is quite involved. The Commission takes its role as the appropriations body very seriously.

We at the Division of Gaming understand our responsibilities to effectively manage our budget as well. We are fortunate to be allowed to utilize the resources necessary to adequately do our jobs, but at the same time we realize that every dollar not spent means more money to the Gaming Fund recipients. During these times of tight budgets and low government revenues, it is our responsibility to do our jobs as effectively and efficiently as possible. For the upcoming fiscal year we have submitted, and the Commission has approved, what we call a "continuation budget" meaning there are no extraordinary expenditures planned for the next 12 months. It is our intention to carry on the programs already in place with the level of funding provided by the Commission.

As always, we are open to discussing our operations, including our budget, with anyone who might be interested. The next time you sit in on a Commission meeting, pay attention to the monthly financial statements because they can tell you a lot about what's going on.

| COLORA  | DO STATE  | GAMING  | STATISTIC   | S  | CRIPPLE   | CREEK GA   | AMING STA  | ATISTICS   |  |
|---|---|---|---|--|---|--|--|--|--|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | MAR 2003<br>5,935<br>285,291,865.96<br>19,977,075.60<br>113.45<br>7.00% | FEB 2003<br>5,934<br>251,963,848.45<br>17,692,668.13<br>106.48<br>7.02% | MAR 2002<br>5,888<br>299,387,600.30<br>20,940,580.36<br>114.73<br>6.99% | TAX YTD<br>53,347<br>2,549,011,604.56<br>178,686,019.34<br>110.82<br>7.01% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | MAR 2003<br>1,663<br>64,015,654.71<br>4,249,779.65<br>83.54<br>6.64% | FEB 2003<br>1,699<br>54,504,217.30<br>3,449,743.59<br>72.52<br>6.33% | MAR 2002<br>1,684<br>62,538,800.80<br>4,130,952.93<br>79.13<br>6.61% | TAX YTD<br>15,278<br>553,636,669.71<br>35,977,322.96<br>77.46<br>6.50% |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 166<br>16,904,456.60<br>986,913.30<br>200.38<br>5.84%                   | 162<br>14,847,133.70<br>923,225.10<br>203.53<br>6.22%                   | 177<br>20,148,052.90<br>1,120,588.30<br>204.23<br>5.56%                 | 1,605<br>159,908,922.10<br>9,633,871.20<br>198.59<br>6.02%                 | AGP<br>AVG DAILY AGP<br>HOLD %                          | 14<br>642,719.70<br>29,855.40<br>69.71<br>4.65%                      | 14<br>491,059.50<br>24,609.70<br>62.78<br>5.01%                      | 8<br>514,262.80<br>20,836.90<br>84.02<br>4.05%                       | 160<br>6,157,034.20<br>404,458.90<br>83.16<br>6.57%                    |
| COINS IN  | 4,883<br>294,288,478.80<br>14,780,487.40<br>102.02<br>5.02%             | 4,947<br>262,657,590.75<br>13,542,343.55<br>97.77<br>5.16%              | 5,233<br>332,567,960.00<br>17,682,563.87<br>109.00<br>5.32%             | 44,621<br>2,720,324,640.93<br>143,193,961.84<br>106.18<br>5.26%            | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % |  | 1,349<br>50,706,254.00<br>2,728,857.86<br>72.25<br>5.38%             | 1,398<br>65,331,771.50<br>3,465,510.85<br>79.96<br>5.30%             | 11,984<br>550,367,094.50<br>29,449,256.75<br>80.84<br>5.35%            |
|   | 274<br>22,173,136.50<br>1,079,309.43<br>132.76<br>4.87%                 | 281<br>18,913,038.50<br>984,726.01<br>125.16<br>5.21%                   | 322<br>24,400,356.50<br>1,400,392.60<br>140.29<br>5.74%                 | 2,603<br>201,783,613.75<br>10,726,623.98<br>136.34<br>5.32%                | AVG DAILY AGP<br>HOLD %                                 | 301,427.75<br>96.61<br>5.82%   | 252,985.01<br>88.58<br>6.16%   | 92<br>5,031,582.00<br>329,255.78<br>115.45<br>6.54%                  | 903<br>46,140,464.50<br>2,843,161.43<br>103.58<br>6.16%                |
| AGP   | 3,009<br>299,488,571.90<br>13,861,081.55<br>155.26<br>4.63%             | 3,025<br>265,045,605.30<br>12,704,771.72<br>150.00<br>4.79%             | 3,002<br>328,549,451.00<br>15,885,535.85<br>170.70<br>4.84%             | 27,224<br>2,795,394,807.50<br>132,446,201.17<br>160.96<br>4.74%            | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,107,756.06   | 875<br>54,976,358.30<br>2,439,137.83<br>99.56<br>4.44%               | 809<br>71,547,158.00<br>3,125,717.20<br>124.63<br>4.37%              | 7,612<br>618,829,300.50<br>28,360,305.88<br>122.56<br>4.58%            |
| AGP<br>AVG DAILY AGP                                    | 340<br>50,367,770.00<br>1,884,737.74<br>186.83<br>3.74%                 | 342<br>47,158,900.00<br>1,701,064.28<br>177.64<br>3.61%                 | 372<br>66,955,640.00<br>2,790,535.12<br>241.98<br>4.17%                 | 3,085<br>503,777,400.00<br>18,867,121.97<br>202.34<br>3.75%                | AGP<br>AVG DAILY AGP                                    | 7,068,765.00<br>342,800.30   | 85<br>5,810,325.00<br>407,780.00<br>171.34<br>7.02%                  | 87<br>8,124,135.00<br>438,559.65<br>162.61<br>5.40%                  | 773<br>62,875,400.00<br>2,981,017.94<br>126.86<br>4.74%                |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 81<br>4,271,005.12<br>884,082.37<br>367.87<br>20.70%                    | 85<br>4,072,744.13<br>829,247.88<br>348.42<br>20.36%                    | 89<br>4,884,419.40<br>952,861.15<br>345.36<br>19.51%                    | 766<br>41,011,618.96<br>7,961,376.21<br>343.88<br>19.41%                   | AGP<br>AVG DAILY AGP                                    | 17<br>651,320.25<br>174,479.75<br>335.52<br>26.79%                   | 17<br>621,291.50<br>153,031.50<br>321.49<br>24.63%                   | 16<br>702,576.55<br>149,678.55<br>301.77<br>21.30%                   | 141<br>6,130,501.30<br>1,313,740.80<br>306.50<br>21.43%                |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 72<br>2,339,073.30<br>1,098,288.15<br>514.12<br>17.28%                  | 67<br>2,202,497.50<br>1,029,088.90<br>548.55<br>17.42%                  | 89<br>3,038,911.65<br>1,362,171.05<br>493.72<br>18.18%                  | 624<br>22,083,736.80<br>10,359,794.61<br>549.30<br>17.42%                  | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 12<br>169,754.50<br>144,975.10<br>394.94<br>20.90%                   | 11<br>161,294.00<br>113,580.40<br>368.77<br>14.30%                   | 14<br>285,641.00<br>206,457.40<br>475.71<br>22.34%                   | 120<br>2,298,506.00<br>1,382,418.80<br>378.97<br>15.29%                |
| TOTAL AGP   | 57,013,141.79   | 51,575,372.72   | 63,582,514.70   | 529,302,208.38   | TOTAL AGP   | 11,946,476.81  | 9,982,545.82   | 12,172,642.61  | 106,698,991.03   |
| GAMING TAXES  | 9,490,438.97  | 8,556,353.65  | 10,645,366.60   | 67,447,151.09  | GAMING TAXES  | 1,387,998.34   | 1,108,042.61   | 1,405,793.00   | 6,516,093.79   |
| # OF ACCOUNTS   | 43  | 43  | 43  | 42   | # OF ACCOUNTS   | 17   | 17   | 18   | 17   |
| AVG. DAYS OPEN  | <b>J</b> 29.67  | 28.00   | 31.00   | 30.22  | AVG. DAYS OPEN  | 30.59  | 28.00  | 31.00  | 30.40  |

| BLACK H   | AWK GAM   | IING STATI  | STICS   |  | CENTRAL CITY GAMING STATISTICS                          |  |  |  |   |  |
|---|---|---|---|--|---|--|--|--|---|--|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | MAR 2003<br>3,587<br>199,858,880.50<br>14,047,180.52<br>133.07<br>7.03% | FEB 2003<br>3,554<br>177,993,293.95<br>12,757,154.67<br>128.20<br>7.17% | MAR 2002<br>3,516<br>212,005,698.05<br>14,880,961.29<br>136.53<br>7.02% | TAX YTD<br>31,796<br>1,799,134,136.45<br>127,207,196.05<br>132.82<br>7.07% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | MAR 2003<br>685<br>21,417,330.75<br>1,680,115.43<br>88.87<br>7.84% | FEB 2003<br>681<br>19,466,337.20<br>1,485,769.87<br>77.92<br>7.63% | MAR 2002<br>688<br>24,843,101.45<br>1,928,666.14<br>90.43<br>7.76% | TAX YTD<br>6,273<br>196,240,798.40<br>15,501,500.33<br>82.19<br>7.90% |  |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 137<br>15,788,060.10<br>907,305.70<br>225.03<br>5.75%                   | 133<br>13,820,134.10<br>848,027.60<br>227.72<br>6.14%                   | 154<br>19,077,355.20<br>1,059,912.70<br>222.02<br>5.56%                 | 1,310<br>148,236,025.00<br>8,766,663.30<br>222.17<br>5.91%                 | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 15<br>473,676.80<br>49,752.20<br>120.17<br>10.50%                  | 15<br>535,940.10<br>50,587.80<br>120.45<br>9.44%                   | 15<br>556,434.90<br>39,838.70<br>85.67<br>7.16%                    | 135<br>5,515,862.90<br>462,749.00<br>114.01<br>8.39%                  |  |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,080<br>210,270,114.80<br>10,464,884.66<br>115.45<br>4.98%             | 3,104<br>190,841,171.50<br>9,709,800.50<br>111.72<br>5.09%              | 3,332<br>242,318,411.00<br>12,953,733.50<br>125.41<br>5.35%             | 28,238<br>1,951,652,996.18<br>102,397,909.23<br>120.38<br>5.25%            | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 496<br>23,959,882.00<br>1,204,367.85<br>87.98<br>5.03%             | 494<br>21,110,165.25<br>1,103,685.19<br>79.79<br>5.23%             | 503<br>24,917,777.50<br>1,263,319.52<br>81.02<br>5.07%             | 4,399<br>218,304,550.25<br>11,346,795.86<br>85.79<br>5.20%            |  |
|   | 172<br>16,997,785.00<br>777,881.68<br>153.67<br>4.58%                   | 179<br>14,808,772.50<br>731,741.00<br>146.00<br>4.94%                   | 230<br>19,368,774.50<br>1,071,136.82<br>150.23<br>5.53%                 | 1,700<br>155,643,149.25<br>7,883,462.55<br>153.95<br>5.07%                 | 50¢ SLOTS<br>Coins in<br>Agp<br>Avg Daily Agp<br>Hold % | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                    |  |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,811<br>208,471,085.00<br>9,813,350.87<br>184.12<br>4.71%              | 1,813<br>191,015,334.00<br>9,489,579.74<br>186.94<br>4.97%              | 1,849<br>234,488,013.00<br>11,651,003.06<br>203.27<br>4.97%             | 16,540<br>1,975,129,586.00<br>95,234,964.93<br>191.15<br>4.82%             | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 341<br>21,423,775.00<br>939,974.62<br>99.87<br>4.39%               | 337<br>19,053,913.00<br>776,054.15<br>82.24<br>4.07%               | 344<br>22,514,280.00<br>1,108,815.59<br>103.98<br>4.92%            | 3,072<br>201,435,921.00<br>8,850,930.36<br>95.83<br>4.39%             |  |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 231<br>41,818,030.00<br>1,442,082.44<br>212.12<br>3.45%                 | 233<br>39,794,035.00<br>1,226,449.28<br>187.99<br>3.08%                 | 261<br>56,933,800.00<br>2,278,155.47<br>281.57<br>4.00%                 | 2,096<br>426,415,055.00<br>15,072,674.03<br>238.73<br>3.53%                | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 24<br>1,480,975.00<br>99,855.00<br>150.75<br>6.74%                 | 24<br>1,554,540.00<br>66,835.00<br>99.46<br>4.30%                  | 24<br>1,897,705.00<br>73,820.00<br>99.22<br>3.89%                  | 216<br>14,486,945.00<br>813,430.00<br>125.25<br>5.61%                 |  |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 56<br>3,525,319.62<br>693,192.12<br>420.61<br>19.66%                    | 60<br>3,363,603.38<br>662,360.88<br>394.26<br>19.69%                    | 65<br>3,980,086.35<br>757,345.60<br>375.85<br>19.03%                    | 547<br>33,751,461.66<br>6,456,960.41<br>391.88<br>19.13%                   | BJ TABLES<br>BJ DROP<br>AGP<br>AVG DAILY AGP<br>HOLD %  | 8<br>94,365.25<br>16,410.50<br>74.32<br>17.39%                     | 8<br>87,849.25<br>13,855.50<br>61.85<br>15.77%                     | 8<br>201,756.50<br>45,837.00<br>184.83<br>22.72%                   | 78<br>1,129,656.00<br>190,675.00<br>81.30<br>16.88%                   |  |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 50<br>1,963,983.30<br>854,312.55<br>580.57<br>16.55%                    | 46<br>1,835,557.00<br>835,915.50<br>649.00<br>17.98%                    | 64<br>2,574,185.65<br>1,086,832.65<br>547.80<br>17.65%                  | 416<br>17,995,535.69<br>8,163,936.69<br>651.51<br>17.46%                   | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 10<br>205,335.50<br>99,000.50<br>358.70<br>21.21%                  | 10<br>205,646.50<br>79,593.00<br>284.26<br>14.87%                  | 11<br>179,085.00<br>68,881.00<br>202.00<br>19.07%                  | 88<br>1,789,695.11<br>813,439.12<br>307.44<br>19.73%                  |  |
| TOTAL AGP   | 40,811,376.49   | 37,884,431.19   | 46,868,647.70   | 383,808,116.32   | TOTAL AGP   | 4,255,288.49   | 3,708,395.71   | 4,541,224.39   | 38,795,101.03   |  |
| GAMING TAXES  | 7,368,595.15  | 6,832,470.31  | 8,458,724.34  | 55,953,838.54  | Gaming Taxes  | 733,845.48   | 615,840.73   | 780,849.26   | 4,977,218.76  |  |
| # OF ACCOUNTS   | 21  | 21  | 20  | 20   | # OF ACCOUNTS   | 5  | 5  | 5  | 5   |  |
| AVG. DAYS OPEN  | <b>N</b> 29.43  | 28.00   | 31.00   | 30.12  | AVG. DAYS OPEN  | 27.60  | 28.00  | 31.00  | 30.07   |  |

|               | MARCH AGP BY DEVICE |              |                          |           |               |               |              |                       |           |  |  |  |
|---------------|---------------------|--------------|--------------------------|-----------|---------------|---------------|--------------|-----------------------|-----------|--|--|--|
| State         | wide                |              |                          |           | Cripp         | Cripple Creek |              |                       |           |  |  |  |
| Device        | Number              | <u>AGP</u>   | Avg. Daily<br>AGP/Device | Hold %    | <u>Device</u> | Number        | <u>AGP</u>   | Avg. Daily AGP/Device | Hold %    |  |  |  |
| Slots         | 15,269              | \$55,030,771 | \$121.45                 | 5.49%     | Slots         | 4,215         | \$11,627,022 | \$90.18               | 5.45%     |  |  |  |
| Tables        | 153                 | \$1,982,371  | \$423.58                 | 19.49%    | Tables        | 29            | \$319,455    | \$360.13              | 25.57%    |  |  |  |
| TOTAL         | 15,422              | \$57,013,142 | \$124.58                 | 5.64%     | TOTAL         | 4,244         | \$11,946,477 | \$92.03               | 5.58%     |  |  |  |
|               |                     |              |                          |           |               |               |              |                       |           |  |  |  |
| Black         | Hawk                |              |                          |           | Centr         | Central City  |              |                       |           |  |  |  |
| Davisa        | Maranhan            | A.C.D.       | Avg. Daily               | 11-1-1 0/ | Davisa        | Normalian     | A C D        | Avg. Daily            | 11-1-d 0/ |  |  |  |
| <u>Device</u> | <u>Number</u>       | <u>AGP</u>   | AGP/Device               | Hola %    | <u>Device</u> | <u>Number</u> | <u>AGP</u>   | AGP/Device            | HOIA %    |  |  |  |
| Slots         | 9,463               | \$39,263,872 | \$140.99                 | 5.46%     | Slots         | 1,591         | \$4,139,877  | \$94.28               | 5.87%     |  |  |  |
| Tables        | 106                 | \$1,547,505  | \$496.09                 | 18.55%    | Tables        | 18            | \$115,411    | \$232.31              | 20.01%    |  |  |  |
| TOTAL         | 9,569               | \$40,811,376 | \$144.93                 | 5.63%     | TOTAL         | 1,609         | \$4,255,288  | \$95.82               | 6.01%     |  |  |  |
|               |                     |              |                          |           |               |               |              |                       |           |  |  |  |

MARCH ACR BY DEVICE

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in March. Hold percentage does not include player-banked poker tables.

# **GAMING\*UPDATE**

#### DATES TO REMEMBER

- ✓ May 15 April gaming tax returns due
- ✓ May 15 Gaming Commission meeting, 9 a.m., Division of Gaming, Lakewood
- ✓ May 26 Memorial Day, Division of Gaming offices closed

**MAY 2003** 

# Colorado Division of GAMING UPDATE Gaming

Volume XII, Issue 6 **JUNE 2003** 

#### **Commission Action**

At its regular meeting May 15 in Lakewood, the Colorado Limited Gaming Control Commission:

- •Renewed the retail licenses of The Eureka! Ltd., Imperial Hotel & Casino Corp., and The Wild Card Saloon
- •Renewed the manufacturer/ distributor license of Western Money Systems, Inc.
- Approved new operator and retail licenses for Centaur Colorado, LLC, 321 Gregory St., Central City
- •Continued hearings on tax setting for FY 2004 with testimony from impacted local governments and state agencies

### **Input Sought on ICMP Changes**

The Division of Gaming on June 1 will release proposed changes to the Internal Control Minimum Procedures (ICMPs) to casinos and other interested parties. The public will have 45 days to respond to the proposed changes which are set to go into effect Aug. 1. To offer feedback or to request a copy of the proposed changes, contact Deb Gorham in the Division's Cripple Creek office at (719) 689-3362 or by e-mail at dgorham@spike.dor. state.co.us.

#### License Denials

- Anthony Teichman, 27778
- William Starkey, Jr., 27727
- Jason Downing, 27517
- William Overmyer, 28218
- Raymond Homan, 27509
- James Toth, 28351
- Paul Phillips, 28389

## Third Month of Negative Growth

Colorado casinos in April saw revenues fall over the previous year for an unprecedented third straight month. Casinos statewide reported \$57.0 million in AGP in April, even with \$57.0 million in March, but down 4.7 percent from \$59.8 million in April 2002. Prior to the current three-month period, casino monthly revenues had declined over the same month the previous year only four other times.

Black Hawk's 21 casinos generated \$42.5 million in AGP in April; Cripple Creek's 17 casinos, \$10.8 million; and Central City's five casinos, \$4.1 million. In April, Black Hawk casinos accounted for 73.7 percent of the statewide market; Cripple Creek gaming establishments, 19.0 percent; and Central City casinos, 7.3 percent.

Casinos paid \$9.7 million in gaming tax proceeds in April, with 10 casinos reporting revenues in the 0.25% bracket, eight at 2%, four at 4%, seven at 11%, four at 16% and 10 in the 20% range.

#### MESSAGE FROM THE DIRECTOR

Since the first month of limited gaming in Colorado it has been reasonable to expect casino revenues to increase from month to month. Certainly gaming revenues have always fluctuated with the seasons and an analysis of past performance would indicate which months traditionally were slower than others. A recent trend has many people concerned. The April 2003 revenue



numbers show an unprecedented trend; casino revenues have been lower than the same period the prior year for three straight months.

In the past such anomalies were easily explained by poor weather or something of that nature. While the state suffered through a tremendous March snowstorm that affected all businesses, this trend may be indicative of other issues. Has the national economic slump finally caught up to our casino industry? Are people being more careful with their discretionary dollars? Do casinos have to be more creative in their marketing? All good questions and those involved with this industry are searching for the answers.

It's not yet apparent that these numbers indicate that the Colorado gaming industry is in a prolonged slump. Casino operators and city officials in the gaming towns continue to make improvements to their properties and infrastructure. Despite the bleak budgetary issues facing state government, gaming continues to pay its own way in investing money to ensure a pleasant experience for those who travel to Central City, Black Hawk and Cripple Creek. If it is any consolation, the slump currently being experienced by Colorado operators pales in comparison to the sliding numbers seen in many other gaming markets.

Given the history of one record revenue year after another, there is no doubt the numbers can be disconcerting, but Colorado also has a history of resilient and innovative casino owners and operators and hopefully we will look back on this slowdown as a "blip" on an otherwise pretty picture.

| COLORA   | DO STATE  | GAMING  | STATISTIC   | S  | CRIPPLE CREEK GAMING STATISTICS                         |  |  |  |  |  |  |
|--|---|---|---|--|---|--|--|--|--|--|--|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %       | APR 2003<br>5,953<br>271,797,406.55<br>19,292,225.51<br>108.03<br>7.10% | MAR 2003<br>5,935<br>285,291,865.96<br>19,977,075.60<br>113.45<br>7.00% | APR 2002<br>6,148<br>274,720,776.30<br>19,824,838.33<br>113.14<br>7.22% | TAX YTD<br>59,300<br>2,820,809,011.11<br>197,978,244.85<br>110.54<br>7.02% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | APR 2003<br>1,648<br>56,791,160.65<br>3,750,764.29<br>75.86<br>6.60% | MAR 2003<br>1,663<br>64,015,654.71<br>4,249,779.65<br>83.54<br>6.64% | APR 2002<br>1,675<br>58,171,441.55<br>3,797,899.64<br>75.58<br>6.53% | TAX YTD<br>16,926<br>610,427,830.36<br>39,728,087.25<br>77.31<br>6.51% |  |  |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %      | 160<br>17,115,015.10<br>1,040,981.30<br>216.87<br>6.08%                 | 166<br>16,904,456.60<br>986,913.30<br>200.38<br>5.84%                   | 186<br>18,277,167.80<br>1,044,581.90<br>197.05<br>5.72%                 | 1,765<br>177,023,937.20<br>10,674,852.50<br>200.25<br>6.03%                | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 14<br>592,251.70<br>37,498.40<br>89.28<br>6.33%                      | 14<br>642,719.70<br>29,855.40<br>69.71<br>4.65%                      | 18<br>743,866.90<br>46,578.70<br>86.26<br>6.26%                      | 174<br>6,749,285.90<br>441,957.30<br>83.66<br>6.55%                    |  |  |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %      | 4,830<br>290,909,880.80<br>14,571,038.76<br>100.56<br>5.01%             | 4,883<br>294,288,478.80<br>14,780,487.40<br>102.02<br>5.02%             | 5,406<br>312,644,187.00<br>16,724,342.79<br>108.55<br>5.35%             | 49,451<br>3,011,234,521.73<br>157,765,000.60<br>105.63<br>5.24%            | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,263<br>54,890,955.75<br>2,797,527.79<br>73.83<br>5.10%             | 1,307<br>60,058,482.00<br>3,111,234.89<br>77.82<br>5.18%             | 1,345<br>61,920,319.50<br>3,321,866.03<br>82.33<br>5.36%             | 13,247<br>605,258,050.25<br>32,246,784.54<br>80.18<br>5.33%            |  |  |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %      | 277<br>22,339,860.50<br>1,174,466.09<br>141.33<br>5.26%                 | 274<br>22,173,136.50<br>1,079,309.43<br>132.76<br>4.87%                 | 325<br>23,102,064.50<br>1,227,935.35<br>132.57<br>5.32%                 | 2,880<br>224,123,474.25<br>11,901,090.07<br>136.82<br>5.31%                | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 105<br>4,599,002.50<br>283,772.49<br>90.09<br>6.17%                  | 102<br>5,175,351.50<br>301,427.75<br>96.61<br>5.82%                  | 96<br>5,129,096.50<br>300,865.15<br>104.47<br>5.87%                  | 1,008<br>50,739,467.00<br>3,126,933.92<br>102.18<br>6.16%              |  |  |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %      | 3,030<br>293,111,374.69<br>14,033,827.53<br>154.39<br>4.79%             | 3,009<br>299,488,571.90<br>13,861,081.55<br>155.26<br>4.63%             | 3,150<br>315,775,020.40<br>15,141,335.76<br>168.66<br>4.79%             | 30,254<br>3,088,506,182.19<br>146,480,028.70<br>160.31<br>4.74%            | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 861<br>59,391,313.50<br>2,898,334.69<br>112.21<br>4.88%              |  | 794<br>68,734,212.00<br>3,192,617.87<br>134.03<br>4.64%              | 8,473<br>678,220,614.00<br>31,258,640.57<br>121.52<br>4.61%            |  |  |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %      | 334<br>48,554,140.00<br>2,113,237.14<br>210.90<br>4.35%                 | 340<br>50,367,770.00<br>1,884,737.74<br>186.83<br>3.74%                 | 384<br>59,723,165.00<br>2,445,585.82<br>223.46<br>4.09%                 | 3,419<br>552,331,540.00<br>20,980,359.11<br>203.18<br>3.80%                | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 84<br>5,581,715.00<br>241,359.43<br>95.78<br>4.32%                   | 85<br>7,068,765.00<br>342,800.30<br>131.84<br>4.85%                  | 87<br>8,537,265.00<br>180,092.82<br>69.00<br>2.11%                   | 857<br>68,457,115.00<br>3,222,377.37<br>123.85<br>4.71%                |  |  |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %                   | 80<br>4,152,800.37<br>873,456.87<br>363.94<br>21.03%                    | 81<br>4,271,005.12<br>884,082.37<br>367.87<br>20.70%                    | 89<br>4,242,492.41<br>854,558.66<br>336.90<br>20.14%                    | 846<br>45,164,419.33<br>8,834,833.08<br>345.77<br>19.56%                   | BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 16<br>593,487.25<br>147,843.75<br>308.01<br>24.91%                   | 17<br>651,320.25<br>174,479.75<br>335.52<br>26.79%                   | 16<br>614,003.85<br>124,322.35<br>259.00<br>20.25%                   | 157<br>6,723,988.55<br>1,461,584.55<br>306.65<br>21.74%                |  |  |
| POKER TABLES<br>POKER DROP<br>AGP<br>AVG DAILY AGP<br>HOLD % | 72<br>2,305,967.55<br>1,111,321.40<br>514.50<br>16.80%                  | 72<br>2,339,073.30<br>1,098,288.15<br>514.12<br>17.28%                  | 90<br>2,586,148.00<br>1,170,390.40<br>456.29<br>16.31%                  | 696<br>24,389,704.35<br>11,471,116.01<br>545.71<br>17.36%                  | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 12<br>159,397.50<br>138,826.10<br>385.63<br>18.92%                   | 12<br>169,754.50<br>144,975.10<br>394.94<br>20.90%                   | 14<br>249,735.50<br>185,632.40<br>441.98<br>16.95%                   | 132<br>2,457,903.50<br>1,521,244.90<br>379.61<br>15.53%                |  |  |
| TOTAL AGP  | 57,058,693.17   | 57,013,141.79   | 59,864,248.54   | 586,360,901.55   | TOTAL AGP   | 10,843,746.43  | 11,946,476.81  | 11,458,849.78  | 117,542,737.46   |  |  |
| GAMING TAXES   | 9,717,580.82  | 9,490,438.97  | 10,247,121.73   | 77,164,731.91  | GAMING TAXES  | 1,333,833.68   | 1,387,998.34   | 1,463,387.15   | 7,849,927.47   |  |  |
| # OF ACCOUNTS  | 43  | 43  | 44  | 42   | # OF ACCOUNTS   | 17   | 17   | 17   | 17   |  |  |
| AVG. DAYS OPEN   | <b>J</b> 30.00  | 29.67   | 28.50   | 30.20  | AVG. DAYS OPEN  | 30.00  | 30.59  | 30.00  | 30.36  |  |  |

| BLACK H   | AWK GAM   | IING STAT   | STICS   |  | CENTRAL CITY GAMING STATISTICS                                |  |  |  |   |  |
|---|---|---|---|--|---|--|--|--|---|--|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | APR 2003<br>3,611<br>195,107,750.50<br>13,967,499.03<br>128.93<br>7.16% | MAR 2003<br>3,587<br>199,858,880.50<br>14,047,180.52<br>133.07<br>7.03% | APR 2002<br>3,780<br>194,379,202.25<br>14,231,714.86<br>139.44<br>7.32% | TAX YTD<br>35,407<br>1,994,241,886.95<br>141,174,695.08<br>132.42<br>7.08% | <b>5¢ SLOTS</b><br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | APR 2003<br>694<br>19,898,495.40<br>1,573,962.19<br>75.60<br>7.91% | MAR 2003<br>685<br>21,417,330.75<br>1,680,115.43<br>88.87<br>7.84% | APR 2002<br>693<br>22,170,132.50<br>1,795,223.83<br>86.35<br>8.10% | TAX YTD<br>6,967<br>216,139,293.80<br>17,075,462.52<br>81.53<br>7.90% |  |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 131<br>16,087,323.30<br>963,932.50<br>245.28<br>5.99%                   | 137<br>15,788,060.10<br>907,305.70<br>225.03<br>5.75%                   | 153<br>16,866,363.80<br>933,571.20<br>225.99<br>5.54%                   | 1,441<br>164,323,348.30<br>9,730,595.80<br>224.27<br>5.92%                 | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %       | 15<br>435,440.10<br>39,550.40<br>87.89<br>9.08%                    | 15<br>473,676.80<br>49,752.20<br>120.17<br>10.50%                  | 15<br>666,937.10<br>64,432.00<br>143.18<br>9.66%                   | 150<br>5,951,303.00<br>502,299.40<br>111.40<br>8.44%                  |  |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,078<br>214,056,442.05<br>10,607,201.90<br>114.87<br>4.96%             | 3,080<br>210,270,114.80<br>10,464,884.66<br>115.45<br>4.98%             | 3,560<br>226,346,561.25<br>12,091,278.26<br>125.79<br>5.34%             | 31,316<br>2,165,709,438.23<br>113,005,111.13<br>119.85<br>5.22%            | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %       | 489<br>21,962,483.00<br>1,166,309.07<br>79.50<br>5.31%             | 496<br>23,959,882.00<br>1,204,367.85<br>87.98<br>5.03%             | 501<br>24,377,306.25<br>1,311,198.50<br>87.24<br>5.38%             | 4,888<br>240,267,033.25<br>12,513,104.93<br>85.16<br>5.21%            |  |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 172<br>17,740,858.00<br>890,693.60<br>172.62<br>5.02%                   | 172<br>16,997,785.00<br>777,881.68<br>153.67<br>4.58%                   | 229<br>17,972,968.00<br>927,070.20<br>149.94<br>5.16%                   | 1,872<br>173,384,007.25<br>8,774,156.15<br>155.66<br>5.06%                 | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %       | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                    |  |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,824<br>213,547,310.19<br>10,136,101.47<br>185.24<br>4.75%             | 1,811<br>208,471,085.00<br>9,813,350.87<br>184.12<br>4.71%              | 2,012<br>221,762,532.40<br>10,835,020.69<br>199.45<br>4.89%             | 18,364<br>2,188,676,896.19<br>105,371,066.40<br>190.57<br>4.81%            | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %       | 345<br>20,172,751.00<br>999,391.37<br>96.56<br>4.95%               | 341<br>21,423,775.00<br>939,974.62<br>99.87<br>4.39%               | 344<br>25,278,276.00<br>1,113,697.20<br>107.92<br>4.41%            | 3,417<br>221,608,672.00<br>9,850,321.73<br>95.90<br>4.44%             |  |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 226<br>41,279,655.00<br>1,739,677.71<br>256.59<br>4.21%                 | 231<br>41,818,030.00<br>1,442,082.44<br>212.12<br>3.45%                 | 273<br>49,183,710.00<br>2,162,783.00<br>293.42<br>4.40%                 | 2,322<br>467,694,710.00<br>16,812,351.74<br>240.47<br>3.59%                | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %       | 24<br>1,692,770.00<br>132,200.00<br>183.61<br>7.81%                | 24<br>1,480,975.00<br>99,855.00<br>150.75<br>6.74%                 | 24<br>2,002,190.00<br>102,710.00<br>142.65<br>5.13%                | 240<br>16,179,715.00<br>945,630.00<br>131.08<br>5.84%                 |  |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 56<br>3,475,187.12<br>713,781.37<br>424.87<br>20.54%                    | 56<br>3,525,319.62<br>693,192.12<br>420.61<br>19.66%                    | 64<br>3,461,686.31<br>704,514.31<br>407.71<br>20.35%                    | 603<br>37,226,648.78<br>7,170,741.78<br>394.94<br>19.26%                   | BJ TABLES<br>BJ DROP<br>AGP<br>AVG DAILY AGP<br>HOLD %        | 8<br>84,126.00<br>11,831.75<br>49.30<br>14.06%                     | 8<br>94,365.25<br>16,410.50<br>74.32<br>17.39%                     | 9<br>166,802.25<br>25,722.00<br>95.27<br>15.42%                    | 86<br>1,213,782.00<br>202,506.75<br>78.33<br>16.68%                   |  |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 50<br>1,955,790.30<br>877,603.55<br>585.07<br>16.23%                    | 50<br>1,963,983.30<br>854,312.55<br>580.57<br>16.55%                    | 65<br>2,198,286.00<br>937,013.00<br>533.91<br>16.61%                    | 466<br>19,951,325.99<br>9,041,540.24<br>644.39<br>17.34%                   | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %              | 10<br>190,779.75<br>94,891.75<br>316.31<br>20.89%                  | 10<br>205,335.50<br>99,000.50<br>358.70<br>21.21%                  | 11<br>138,126.50<br>47,745.00<br>144.68<br>10.27%                  | 98<br>1,980,474.86<br>908,330.87<br>308.34<br>19.84%                  |  |
| TOTAL AGP   | 42,054,216.71   | 40,811,376.49   | 43,933,334.23   | 425,862,333.03   | TOTAL AGP   | 4,160,730.03   | 4,255,288.49   | 4,472,064.53   | 42,955,831.06   |  |
| GAMING TAXES  | 7,690,463.43  | 7,368,595.15  | 8,015,055.42  | 63,644,301.97  | GAMING TAXES  | 693,283.71   | 733,845.48   | 768,679.16   | 5,670,502.47  |  |
| # OF ACCOUNTS   | 21  | 21  | 22  | 20   | # OF ACCOUNTS   | 5  | 5  | 5  | 5   |  |
| AVG. DAYS OPEN  | 30.00   | 29.43   | 27.00   | 30.11  | AVG. DAYS OPEN  | 30.00  | 27.60  | 30.00  | 30.06   |  |

#### APRIL AGP BY DEVICE Statewide Cripple Creek Avg. Daily Avg. Daily AGP **Device Number** AGP/Device Hold % **Device** Number <u>AGP</u> <u>AGP/Device Hold %</u> Slots 15,294 \$55,073,915 \$120.03 5.61% Slots 4,185 \$10,557,077 \$84.09 5.58%Tables 19.52% Tables 28 152 \$1,984.778 \$435.26 \$286,670 \$341.27 23.64%TOTAL 15,446 \$57,058,693 \$123.14 5.77% TOTAL 4,213 \$10,843,756 \$85.80 5.70% Black Hawk Central City Avg. Daily Avg. Daily AGP AGP Device **Number Device Number** AGP/Device Hold % <u>AGP/Device Hold %</u> Slots 9,512 \$40,462,832 \$141.88 5.56% Slots 1,597 \$4,054,007 \$84.62 6.16% 106 18.99% Tables \$197.64 Tables \$1,591,385 \$500.44 18 \$106,724 18.80%

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in April. Hold percentage does not include player-banked poker tables.

5.74%

TOTAL

1,615

\$4,160,730

## **GAMING\*UPDATE**

\$145.75

#### DATES TO REMEMBER

\$42,054,217

- ✓ June 16 May gaming tax returns due
- ✓ June 19 Gaming Commission meeting, 9 a.m., Division of Gaming, Lakewood

**JUNE 2003** 

\$85.88

6.30%

COLORADO DEPT OF REVENUE DIVISION OF GAMING 1881 PIERCE ST STE 112 LAKEWOOD CO 80214-1496

TOTAL

9,618

**JULY 2003** Volume XII, Issue 7

### **Commission Retains Gaming Tax Rates**

At the conclusion of three months of testimony, the Gaming Commission decided on June 19 to retain the current gaming tax structure in which casinos, on an annual basis starting July 1, pay 0.25% on the first \$2 million in AGP, 2% from \$2 million to \$4 million, 4% from \$4 million to \$5 million, 11% from \$5 million to \$10 million, 16% from \$10 million to \$15 million and 20% above \$15 million. Projections from the Division of Gaming estimate that casinos will pay \$101.1 million in gaming tax proceeds in fiscal year 2004, up from an estimated \$97.5 million in fiscal year 2003.

#### **Commission Action**

At its meeting on June 19 in Lakewood, the Commission:

- •Renewed the retail licenses of Richman Casino, Colorado Grande Gaming Parlor, Legends Casino, Womacks Casino, J.P. McGill's Hotel & Casino, Brass Ass Casino
- Renewed the operator license of John A. Schaffer

### Rates Unchanged

The Gaming Commission has retained the current license and application fees and the hourly rate for investigative backgrounds for FY 2004. The license fee for new support applications remains at \$100; new key application, \$250; renewal support application, \$60; and key renewals, \$200. The hourly rate for background investigations remains at \$62 per hour.

### Casinos Break Out of Slump

Colorado casinos in May rebounded from three months of slumping revenues by posting more than \$62.1 million in AGP, up nearly 9.0 percent from \$57.0 million in April and a 1.8 percent increase over \$61.0 million in May 2002.

Black Hawk's 21 casinos reported \$45.2 million in AGP in May; Cripple Creek's 17 casinos, \$12.6 million; and Central City's five casinos, \$4.2 million. In May, Black Hawk casinos accounted for 72.7 percent of the statewide market; Cripple Creek gaming establishments, 20.4 percent; and Central City casinos, 6.9 percent.

Casinos paid \$10.5 million in gaming tax proceeds to the state in May, up from \$9.7 million in April and \$10.2 million in May 2002.

#### MESSAGE FROM THE DIRECTOR

You may have quickly realized that the picture on this column is not the familiar one that you have seen over the past four years. Tom Kitts, who you are used to hearing from in this space, is now the Deputy Director of the Colorado Lottery effective June 16. Those of you who know Tom's history know that Tom worked at the Lottery prior to coming to the Division of Gaming, so he is



returning to a familiar place with some still familiar faces to take on new challenges that the Lottery is currently facing.

The current Deputy Director at the Lottery is retiring after a long tenure. The position is currently located at Lottery headquarters in Pueblo. When Tom takes over after learning under the current occupant's wings, he will work out of the Lottery's Denver office, which happens to be near his home. When it was learned that the position was going to open, one of the first names mentioned was Tom's. When Tom was offered the opportunity he accepted it. Tom transfers to the Lottery at the same pay and "grade" or job level. Tom was a "perfect fit" for the Lottery in the words of M. Michael Cooke, the Executive Director of the Department of Revenue, when she announced the transfer at the Gaming Commission's monthly meeting on June 19. Commission Chairman Natalie Meyer noted that Tom's departure was "a big loss, but we are determined to continue as the Commission and the Division." I echo both of those comments.

There has been rampant speculation that Tom's transfer is connected with a current investigation into alleged conflicts of interest and using work time to run a business involving three former Division of Gaming employees. Ms. Cooke stated to the Commission and to those in attendance at the Commission meeting that Tom's transfer is in "no way related to other events."

Ms. Cooke has appointed me as acting director of the Division of Gaming. Again for those who know history, this is a position I held before Tom became director after I was named Senior Director of Enforcement. I will hold both positions. I will be saying more in the future about how we will "continue as the Division," but for now I don't want to take away from thanking Tom for a job well done and wishing him the best in his new position and future endeavors.

—George Turner

| COLORA  | DO STATE  | GAMING  | STATISTIC   | S  | CRIPPLE   | CREEK GA   | AMING STA  | TISTICS  |  |
|---|---|---|---|--|---|--|--|--|--|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | MAY 2003<br>5,912<br>297,380,425.97<br>21,143,725.63<br>118.03<br>7.11% | APR 2003<br>5,953<br>271,797,406.55<br>19,292,225.51<br>108.03<br>7.10% | MAY 2002<br>5,944<br>292,165,292.45<br>20,508,919.19<br>111.30<br>7.02% | TAX YTD<br>65,212<br>3,118,189,437.08<br>219,121,970.48<br>111.22<br>7.03% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | MAY 2003<br>1,647<br>66,272,060.17<br>4,427,045.22<br>86.71<br>6.68% | APR 2003<br>1,648<br>56,791,160.65<br>3,750,764.29<br>75.86<br>6.60% | MAY 2002<br>1,696<br>62,267,355.80<br>4,113,859.19<br>78.25<br>6.61% | TAX YTD<br>18,573<br>676,699,890.53<br>44,155,132.47<br>78.16<br>6.53% |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 159<br>18,180,722.90<br>998,689.25<br>207.30<br>5.49%                   | 160<br>17,115,015.10<br>1,040,981.30<br>216.87<br>6.08%                 | 193<br>19,312,599.20<br>1,081,312.40<br>180.73<br>5.60%                 | 1,924<br>195,204,660.10<br>11,673,541.75<br>200.83<br>5.98%                | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 14<br>717,839.40<br>43,761.30<br>100.83<br>6.10%                     | 14<br>592,251.70<br>37,498.40<br>89.28<br>6.33%                      | 24<br>897,009.30<br>60,691.20<br>81.57<br>6.77%                      | 188<br>7,467,125.30<br>485,718.60<br>84.94<br>6.50%                    |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 4,742<br>316,959,401.25<br>16,490,582.96<br>114.77<br>5.20%             | 4,830<br>290,909,880.80<br>14,571,038.76<br>100.56<br>5.01%             | 5,076<br>322,083,521.00<br>17,196,137.25<br>109.28<br>5.34%             | 54,193<br>3,328,193,922.98<br>174,255,583.56<br>106.43<br>5.24%            | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,255<br>64,692,810.75<br>3,383,621.74<br>86.97<br>5.23%             | 1,263<br>54,890,955.75<br>2,797,527.79<br>73.83<br>5.10%             | 1,330<br>65,428,131.50<br>3,537,655.34<br>85.80<br>5.41%             | 14,502<br>669,950,861.00<br>35,630,406.28<br>80.77<br>5.32%            |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 255<br>24,155,692.50<br>1,209,677.27<br>156.56<br>5.01%                 | 277<br>22,339,860.50<br>1,174,466.09<br>141.33<br>5.26%                 | 312<br>22,522,287.00<br>1,274,622.73<br>131.78<br>5.66%                 | 3,135<br>248,279,166.75<br>13,110,767.34<br>138.43<br>5.28%                | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 105<br>5,396,632.00<br>289,906.10<br>89.06<br>5.37%                  | 105<br>4,599,002.50<br>283,772.49<br>90.09<br>6.17%                  | 96<br>5,116,137.50<br>351,863.83<br>118.23<br>6.88%                  | 1,113<br>56,136,099.00<br>3,416,840.02<br>100.93<br>6.09%              |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,035<br>320,419,727.27<br>15,218,514.03<br>165.49<br>4.75%             | 3,030<br>293,111,374.69<br>14,033,827.53<br>154.39<br>4.79%             | 3,013<br>321,829,693.00<br>14,946,315.74<br>160.02<br>4.64%             | 33,289<br>3,408,925,909.46<br>161,698,542.73<br>160.78<br>4.74%            | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 867<br>69,929,407.14<br>3,173,263.12<br>118.07<br>4.54%              | 861<br>59,391,313.50<br>2,898,334.69<br>112.21<br>4.88%              | 816<br>69,618,677.00<br>3,300,801.42<br>130.49<br>4.74%              | 9,340<br>748,150,021.14<br>34,431,903.69<br>121.20<br>4.60%            |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 315<br>53,923,421.00<br>1,902,348.93<br>199.31<br>3.53%                 | 334<br>48,554,140.00<br>2,113,237.14<br>210.90<br>4.35%                 | 372<br>64,136,895.00<br>2,652,230.10<br>229.99<br>4.14%                 | 3,734<br>606,254,961.00<br>22,882,708.04<br>202.85<br>3.77%                | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 82<br>7,314,565.00<br>338,470.85<br>133.15<br>4.63%                  | 84<br>5,581,715.00<br>241,359.43<br>95.78<br>4.32%                   | 87<br>7,584,915.00<br>310,381.10<br>115.08<br>4.09%                  | 939<br>75,771,680.00<br>3,560,848.22<br>124.67<br>4.70%                |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 79<br>4,702,528.73<br>944,783.33<br>394.70<br>20.09%                    | 80<br>4,152,800.37<br>873,456.87<br>363.94<br>21.03%                    | 87<br>4,488,130.81<br>829,665.31<br>307.63<br>18.49%                    | 925<br>49,866,948.06<br>9,779,616.41<br>349.96<br>19.61%                   | BJ DROP<br>AGP<br>AVG DAILY AGP                         | 16<br>728,356.20<br>143,414.80<br>289.14<br>19.69%                   | 16<br>593,487.25<br>147,843.75<br>308.01<br>24.91%                   | 16<br>704,114.75<br>146,148.25<br>294.65<br>20.76%                   | 173<br>7,452,344.75<br>1,604,999.35<br>305.01<br>21.54%                |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 66<br>2,561,028.45<br>1,190,072.60<br>595.10<br>16.49%                  | 72<br>2,305,967.55<br>1,111,321.40<br>514.50<br>16.80%                  | 72<br>2,610,689.95<br>1,179,863.90<br>528.61<br>16.85%                  | 762<br>26,950,732.80<br>12,661,188.61<br>549.99<br>17.28%                  | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 12<br>214,863.00<br>188,501.90<br>506.73<br>18.43%                   | 12<br>159,397.50<br>138,826.10<br>385.63<br>18.92%                   | 14<br>311,905.50<br>199,783.70<br>460.33<br>19.91%                   | 144<br>2,672,766.50<br>1,709,746.80<br>390.35<br>15.76%                |
| TOTAL AGP   | 62,179,509.46   | 57,058,693.17   | 61,058,383.77   | 648,540,411.01   | TOTAL AGP   | 12,682,108.16  | 10,843,746.43  | 12,325,828.30  | 130,224,845.62   |
| GAMING TAXES  | 10,578,127.35   | 9,717,580.82  | 10,221,949.57   | 87,742,859.26  | GAMING TAXES  | 1,611,281.19   | 1,333,833.68   | 1,574,053.00   | 9,461,208.66   |
| # OF ACCOUNTS   | 44  | 43  | 42  | 43   | # OF ACCOUNTS   | 17   | 17   | 17   | 17   |
| AVG. DAYS OPEN  | <b>J</b> 30.30  | 30.00   | 31.00   | 30.21  | AVG. DAYS OPEN  | 31.00  | 30.00  | 31.00  | 30.42  |

| BLACK H   | AWK GAM   | IING STATI  | STICS   |  | CENTRAL   | CITY GAN   | IING STAT  | ISTICS   |   |
|---|---|---|---|--|---|--|--|--|---|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | MAY 2003<br>3,571<br>210,464,876.35<br>15,130,776.67<br>136.68<br>7.19% | APR 2003<br>3,611<br>195,107,750.50<br>13,967,499.03<br>128.93<br>7.16% | MAY 2002<br>3,551<br>206,124,639.70<br>14,484,700.91<br>131.58<br>7.03% | TAX YTD<br>38,978<br>2,204,706,763.30<br>156,305,471.75<br>132.82<br>7.09% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | MAY 2003<br>694<br>20,643,489.45<br>1,585,903.74<br>88.47<br>7.68% | APR 2003<br>694<br>19,898,495.40<br>1,573,962.19<br>75.60<br>7.91% | MAY 2002<br>697<br>23,773,296.95<br>1,910,359.09<br>88.41<br>8.04% | TAX YTD<br>7,661<br>236,782,783.25<br>18,661,366.26<br>82.08<br>7.88% |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 130<br>17,061,146.40<br>918,904.95<br>228.02<br>5.39%                   | 131<br>16,087,323.30<br>963,932.50<br>245.28<br>5.99%                   | 154<br>17,790,495.30<br>964,263.40<br>201.98<br>5.42%                   | 1,571<br>181,384,494.70<br>10,649,500.75<br>224.53<br>5.87%                | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 15<br>401,737.10<br>36,023.00<br>92.97<br>8.97%                    | 15<br>435,440.10<br>39,550.40<br>87.89<br>9.08%                    | 15<br>625,094.60<br>56,357.80<br>121.20<br>9.02%                   | 165<br>6,353,040.10<br>538,322.40<br>109.94<br>8.47%                  |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 2,997<br>228,669,360.00<br>11,859,816.44<br>127.65<br>5.19%             | 3,078<br>214,056,442.05<br>10,607,201.90<br>114.87<br>4.96%             | 3,248<br>231,592,985.75<br>12,389,316.58<br>123.05<br>5.35%             | 34,313<br>2,394,378,798.23<br>124,864,927.57<br>120.53<br>5.21%            | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 490<br>23,597,230.50<br>1,247,144.78<br>98.54<br>5.29%             | 489<br>21,962,483.00<br>1,166,309.07<br>79.50<br>5.31%             | 498<br>25,062,403.75<br>1,269,165.33<br>82.21<br>5.06%             | 5,378<br>263,864,263.75<br>13,760,249.71<br>86.22<br>5.21%            |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 150<br>18,759,060.50<br>919,771.17<br>197.80<br>4.90%                   | 172<br>17,740,858.00<br>890,693.60<br>172.62<br>5.02%                   | 216<br>17,406,149.50<br>922,758.90<br>137.81<br>5.30%                   | 2,022<br>192,143,067.75<br>9,693,927.32<br>158.80<br>5.05%                 | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                    |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,823<br>229,195,405.13<br>11,033,738.58<br>195.24<br>4.81%             | 1,824<br>213,547,310.19<br>10,136,101.47<br>185.24<br>4.75%             | 1,853<br>228,517,957.00<br>10,522,322.29<br>183.18<br>4.60%             | 20,187<br>2,417,872,301.32<br>116,404,804.98<br>191.00<br>4.81%            | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 345<br>21,294,915.00<br>1,011,512.33<br>113.51<br>4.75%            | 345<br>20,172,751.00<br>999,391.37<br>96.56<br>4.95%               | 344<br>23,693,059.00<br>1,123,192.03<br>105.33<br>4.74%            | 3,762<br>242,903,587.00<br>10,861,834.06<br>97.29<br>4.47%            |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 209<br>44,835,906.00<br>1,445,935.16<br>223.17<br>3.22%                 | 226<br>41,279,655.00<br>1,739,677.71<br>256.59<br>4.21%                 | 261<br>55,034,070.00<br>2,211,194.00<br>273.29<br>4.02%                 | 2,531<br>512,530,616.00<br>18,258,286.90<br>238.94<br>3.56%                | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 24<br>1,772,950.00<br>117,942.92<br>190.26<br>6.65%                | 24<br>1,692,770.00<br>132,200.00<br>183.61<br>7.81%                | 24<br>1,517,910.00<br>130,655.00<br>175.61<br>8.61%                | 264<br>17,952,665.00<br>1,063,572.92<br>135.76<br>5.92%               |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 55<br>3,864,548.03<br>777,219.78<br>455.85<br>20.11%                    | 56<br>3,475,187.12<br>713,781.37<br>424.87<br>20.54%                    | 61<br>3,604,762.06<br>653,124.06<br>345.39<br>18.12%                    | 658<br>41,091,196.81<br>7,947,961.56<br>400.09<br>19.34%                   | BJ TABLES<br>BJ DROP<br>AGP<br>AVG DAILY AGP<br>HOLD %  | 8<br>109,624.50<br>24,148.75<br>116.86<br>22.03%                   | 8<br>84,126.00<br>11,831.75<br>49.30<br>14.06%                     | 10<br>179,254.00<br>30,393.00<br>98.04<br>16.96%                   | 94<br>1,323,406.50<br>226,655.50<br>81.25<br>17.13%                   |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 44<br>2,142,365.95<br>890,933.70<br>653.18<br>16.10%                    | 50<br>1,955,790.30<br>877,603.55<br>585.07<br>16.23%                    | 49<br>2,171,850.20<br>909,099.95<br>598.49<br>16.25%                    | 510<br>22,093,691.94<br>9,932,473.94<br>645.08<br>17.22%                   | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 10<br>203,799.50<br>110,637.00<br>428.33<br>18.52%                 | 10<br>190,779.75<br>94,891.75<br>316.31<br>20.89%                  | 9<br>126,934.25<br>70,980.25<br>254.41<br>19.54%                   | 108<br>2,184,274.36<br>1,018,967.87<br>317.94<br>19.72%               |
| TOTAL AGP   | 45,233,847.78   | 42,054,216.71   | 44,115,917.95   | 471,096,180.81   | TOTAL AGP   | 4,263,553.52   | 4,160,730.03   | 4,616,637.52   | 47,219,384.58   |
| GAMING TAXES  | 8,414,257.64  | 7,690,463.43  | 7,867,018.84  | 72,058,559.61  | GAMING TAXES  | 552,588.52   | 693,283.71   | 780,877.73   | 6,223,090.99  |
| # OF ACCOUNTS   |   | 21  | 20  | 20   | # OF ACCOUNTS   | 6  | 5  | 5  | 5   |
| AVG. DAYS OPEN  | <b>J</b> 31.00  | 30.00   | 31.00   | 30.19  | AVG. DAYS OPEN  | 25.83  | 30.00  | 31.00  | 29.68   |

|               | WAI AGE BY DEVICE |              |                          |        |               |               |              |                       |        |  |  |  |
|---------------|-------------------|--------------|--------------------------|--------|---------------|---------------|--------------|-----------------------|--------|--|--|--|
| State         | wide              |              |                          |        | Cripple Creek |               |              |                       |        |  |  |  |
| <u>Device</u> | Number            | <u>AGP</u>   | Avg. Daily<br>AGP/Device | Hold % | <u>Device</u> | Number        | <u>AGP</u>   | Avg. Daily AGP/Device | Hold % |  |  |  |
| Slots         | 15,155            | \$60,044,654 | \$130.78                 | 5.60%  | Slots         | 4,192         | \$12,350,191 | \$95.04               | 5.52%  |  |  |  |
| Tables        | 145               | \$2,134,856  | \$474.94                 | 18.82% | Tables        | 28            | \$331,917    | \$382.39              | 19.40% |  |  |  |
| TOTAL         | 15,300            | \$62,179,509 | \$134.15                 | 5.75%  | TOTAL         | 4,220         | \$12,682,108 | \$96.94               | 5.65%  |  |  |  |
|               |                   |              |                          |        |               |               |              |                       |        |  |  |  |
| Black         | Hawk              |              |                          |        | Centr         | al City       |              |                       |        |  |  |  |
|               |                   |              | Avg. Daily               |        |               |               |              |                       |        |  |  |  |
| <u>Device</u> | <u>Number</u>     | <u>AGP</u>   | AGP/Device               | Hold % | <u>Device</u> | <u>Number</u> | <u>AGP</u>   | AGP/Device            | Hold % |  |  |  |
| Slots         | 9,365             | \$43,565,694 | \$150.06                 | 5.59%  | Slots         | 1,598         | \$4,128,768  | \$100.01              | 5.95%  |  |  |  |
| Tables        | 99                | \$1,668,153  | \$543.55                 | 18.68% | Tables        | 18            | \$134,786    | \$289.86              | 19.75% |  |  |  |
| TOTAL         | 9,464             | \$45,233,848 | \$154.18                 | 5.76%  | TOTAL         | 1,616         | \$4,263,554  | \$102.13              | 6.11%  |  |  |  |
|               |                   |              |                          |        |               |               |              |                       |        |  |  |  |

MAY AGP BY DEVICE

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in May. Hold percentage does not include player-banked poker tables.

## **GAMING\*UPDATE**

#### **DATES TO REMEMBER**

- ✓ July 4 Division of Gaming offices closed in observance of Independence Day
- ✓ July 15 June gaming tax returns due
- ✓ July 17 Gaming Commission meeting, 9 a.m., Division of Gaming Office, 142 Lawrence Street, Central City

**JULY 2003** 

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### **Jenkins Named** to Commission

Barbara Jenkins was appointed by Gov. Bill Owens to serves as the certified public accountant representative on the Colorado Limited Gaming Control Commission effective July 1. Jenkins, a Denver native who resides in Lakewood, has owned and operated Jenkins & Jenkins CPA in Lakewood for the past 20 years. Jenkins replaces Marilyn Wheeler, who finished her second four-year term on the Commission on June 30. Colorado law limits commissioners to two four-year terms.

Gov. Owens also re-appointed attorney member Rob Millman from Colorado Springs to a second

#### **Commission Action**

At its meeting on July 17 in Central City, the Commission:

- Renewed the retail licenses of Golden Gates Casino, Creeker's Casino, Double Eagle Hotel and Casino, Doc Holliday, Ltd.
- •Renewed the manufacturer/ distributor licenses of Mills Bell-O-Matic Sales Co.; Bally Gaming and Systems; IGT; IGT-Colorado Corp.; Aristocrat Technologies, Inc.; Spin For Cash Wide Area Progressive Joint Venture; Sigma Game, Inc.
- Renewed the operator licenses of Bally Gaming and Systems; IGT; IGT-Colorado Corp.; Aristocrat Technologies, Inc.; Colorado Casino Resorts, Inc.; Spin For Cash Wide Area Progressive Joint Venture

### Revenues Cool Again in June

Colorado casinos in June cooled again, reporting \$58.6 million in AGP, down 5.6 percent from \$62.1 million in May and down 1.4 percent from \$59.5 million in June 2002. Black Hawk's 21 casinos generated \$41.9 million in AGP in June; Cripple Creek's 17 casinos, \$12.4 million; and Central City's five casinos, \$4.3 million. In June, Black Hawk casinos accounted for 71.4 percent of the statewide market; Cripple Creek casinos, 21.2 percent; and Central City casinos, 7.3 percent.

Casinos statewide paid \$9.7 million in gaming tax proceeds in June. For the state fiscal year that runs from July through June, casinos paid \$97.4 million in gaming taxes in fiscal year 2003 on \$707.2 million in AGP, compared to \$95.6 million in taxes in fiscal year 2002 on \$707.8 million in AGP.

#### MESSAGE FROM THE DIRECTOR

The Division of Gaming is in the process of filling a void left by the departures of three employees in top positions in the Investigations and Enforcement section. I am pleased to announce that the top position, the Chief of Investigations, has been filled by Dave Dechant, who comes to the Division from the Department of Regulatory Agencies, where he was the Director of the Office of Investigations. He started with the Division on July 7.



Dave has a long history in law enforcement. A graduate of the FBI national academy, he had a long and distinguished career as the chief investigator of the 18th Judicial District Attorney's office. He also has experience with the Steamboat Springs Police Department and with both the Attorney General's Office and the Colorado Bureau of Investigations. Dave's knowledge and experience will be valuable in bringing a fresh perspective to the Division.

One of Dave's first tasks will be to assist in the hiring of a new Agent in Charge of our Cripple Creek office. We have already begun the process of that hiring and hope to have someone selected by mid-August.

Unfortunately, after August 31 we will also be looking to find a replacement for Jim Huskey as the Agent in Charge of our Central City and Black Hawk office. Jim, who has been in that position since 1992, will be retiring at the end of August to enjoy the peace and solitude of the new home and land that he purchased in Montana. Jim is one of a few remaining original employees of the Division who helped build the agency from its birth in 1991 into the fully mature 72-employee regulatory body that it now is. We will miss his vast knowledge, his leadership, his generosity and his fun-loving nature. If you have the opportunity between now and when Jim retires to thank him for his hard work and dedication, you will probably be standing in a long line of people he has met and impacted over the past 12 years.

Welcome, Dave. We look forward to a bright future with you. Thank you, Jim. We appreciate all your past efforts and wish you the best in your future retirement.

—George Turner

| COLORA  | DO STATE   | GAMING  | STATISTIC  | S   | CRIPPLE   | CREEK GA  | AMING STA  | ATISTICS  |   |
|---|--|---|--|---|---|---|--|---|---|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | JUNE 2003<br>5,884<br>279,062,496.33<br>19,535,870.75<br>111.10<br>7.00% | MAY 2003<br>5,912<br>297,380,425.97<br>21,143,725.63<br>118.03<br>7.11% | JUNE 2002<br>5,974<br>281,546,989.50<br>19,861,094.29<br>110.82<br>7.05% | TAX YEAR<br>71,096<br>3,397,251,933.41<br>238,657,841.23<br>111.21<br>7.03% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | JUNE 2003<br>1,661<br>62,366,865.13<br>4,147,026.33<br>83.22<br>6.65% | MAY 2003<br>1,647<br>66,272,060.17<br>4,427,045.22<br>86.71<br>6.68% | JUNE 2002<br>1,694<br>59,048,878.25<br>3,763,656.27<br>74.06<br>6.37% | TAX YEAR<br>20,234<br>739,066,755.66<br>48,302,158.80<br>78.57<br>6.54% |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 164<br>16,931,498.10<br>1,009,236.60<br>205.93<br>5.96%                  | 159<br>18,180,722.90<br>998,689.25<br>207.30<br>5.49%                   | 193<br>19,384,479.00<br>1,081,530.20<br>186.79<br>5.58%                  | 2,088<br>212,136,158.20<br>12,682,778.35<br>201.24<br>5.98%                 | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 13<br>439,207.90<br>36,473.40<br>93.52<br>8.30%                       | 14<br>717,839.40<br>43,761.30<br>100.83<br>6.10%                     | 24<br>794,184.00<br>53,968.60<br>74.96<br>6.80%                       | 201<br>7,906,333.20<br>522,192.00<br>85.51<br>6.60%                     |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 4,744<br>298,930,764.35<br>15,744,134.70<br>111.06<br>5.27%              | 4,742<br>316,959,401.25<br>16,490,582.96<br>114.77<br>5.20%             | 5,080<br>316,175,264.50<br>16,799,633.73<br>110.23<br>5.31%              | 58,937<br>3,627,124,687.33<br>189,999,718.26<br>106.81<br>5.24%             | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,236<br>64,317,291.25<br>3,456,964.39<br>93.23<br>5.37%              | 1,255<br>64,692,810.75<br>3,383,621.74<br>86.97<br>5.23%             | 1,315<br>62,127,351.00<br>3,360,854.50<br>85.19<br>5.41%              | 15,738<br>734,268,152.25<br>39,087,370.67<br>81.75<br>5.32%             |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 249<br>22,223,547.00<br>1,158,800.88<br>155.73<br>5.21%                  | 255<br>24,155,692.50<br>1,209,677.27<br>156.56<br>5.01%                 | 300<br>22,937,340.50<br>1,153,073.42<br>128.12<br>5.03%                  | 3,384<br>270,502,713.75<br>14,269,568.22<br>139.70<br>5.28%                 |   | 99<br>5,392,463.50<br>277,013.85<br>93.27<br>5.14%                    | 105<br>5,396,632.00<br>289,906.10<br>89.06<br>5.37%                  | 95<br>5,130,789.00<br>280,303.97<br>98.35<br>5.46%                    | 1,212<br>61,528,562.50<br>3,693,853.87<br>100.31<br>6.00%               |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,100<br>304,515,478.99<br>14,324,642.90<br>154.63<br>4.70%              | 3,035<br>320,419,727.27<br>15,218,514.03<br>165.49<br>4.75%             | 3,017<br>318,270,523.00<br>15,066,452.38<br>166.46<br>4.73%              | 36,389<br>3,713,441,388.45<br>176,023,185.63<br>160.26<br>4.74%             | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 881<br>70,590,419.85<br>3,187,602.46<br>120.61<br>4.52%               | 867<br>69,929,407.14<br>3,173,263.12<br>118.07<br>4.54%              | 825<br>68,718,092.00<br>3,148,083.17<br>127.20<br>4.58%               | 10,221<br>818,740,440.99<br>37,619,506.15<br>121.14<br>4.59%            |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 310<br>50,934,520.00<br>1,691,000.80<br>182.54<br>3.32%                  | 315<br>53,923,421.00<br>1,902,348.93<br>199.31<br>3.53%                 | 355<br>60,156,930.00<br>2,126,426.00<br>199.66<br>3.53%                  | 4,044<br>657,189,481.00<br>24,573,708.84<br>201.32<br>3.74%                 | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 72<br>5,612,785.00<br>263,532.80<br>122.01<br>4.70%                   | 82<br>7,314,565.00<br>338,470.85<br>133.15<br>4.63%                  | 93<br>6,628,135.00<br>407,370.00<br>146.01<br>6.15%                   | 1,011<br>81,384,465.00<br>3,824,381.02<br>124.50<br>4.70%               |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 85<br>4,564,808.76<br>889,724.01<br>350.27<br>19.49%                     | 79<br>4,702,528.73<br>944,783.33<br>394.70<br>20.09%                    | 86<br>4,449,754.56<br>766,591.31<br>297.13<br>17.23%                     | 1,010<br>54,431,756.82<br>10,669,340.42<br>349.98<br>19.60%                 | BJ DROP<br>AGP<br>AVG DAILY AGP                         | 16<br>786,843.75<br>163,003.75<br>339.59<br>20.72%                    | 16<br>728,356.20<br>143,414.80<br>289.14<br>19.69%                   | 16<br>696,335.75<br>131,434.25<br>273.82<br>18.88%                    | 189<br>8,239,188.50<br>1,768,003.10<br>307.89<br>21.46%                 |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 64<br>2,445,838.70<br>1,126,259.40<br>588.88<br>15.38%                   | 66<br>2,561,028.45<br>1,190,072.60<br>595.10<br>16.49%                  | 71<br>2,542,885.60<br>1,187,048.65<br>557.30<br>17.13%                   | 826<br>29,396,571.50<br>13,787,448.01<br>553.01<br>17.12%                   | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 13<br>192,696.50<br>194,211.20<br>497.98<br>18.07%                    | 12<br>214,863.00<br>188,501.90<br>506.73<br>18.43%                   | 14<br>274,580.50<br>170,291.80<br>405.46<br>15.48%                    | 157<br>2,865,463.00<br>1,903,958.00<br>399.15<br>15.91%                 |
| TOTAL AGP   | 58,689,493.20  | 62,179,509.46   | 59,535,059.06  | 707,229,904.21  | TOTAL AGP   | 12,467,455.07   | 12,682,108.16  | 11,654,366.60   | 142,692,300.69  |
| GAMING TAXES  | 9,708,009.47   | 10,578,127.35   | 10,216,748.28  | 97,450,868.73   | GAMING TAXES  | 1,769,452.87  | 1,611,281.19   | 1,618,603.38  | 11,230,661.53   |
| # OF ACCOUNTS   | 43   | 44  | 42   | 43  | # OF ACCOUNTS   | 17  | 17   | 17  | 17  |
| AVG. DAYS OPEN  | 29.88  | 30.30   | 30.00  | 30.18   | AVG. DAYS OPEN  | 30.00   | 31.00  | 30.00   | 30.38   |

| BLACK H   | AWK GAM  | IING STATI  | STICS  |   | CENTRAL   | CITY GAN  | MING STAT  | ISTICS  |  |
|---|--|---|--|---|---|---|--|---|--|
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | JUNE 2003<br>3,527<br>194,736,185.35<br>13,697,212.98<br>130.49<br>7.03% | MAY 2003<br>3,571<br>210,464,876.35<br>15,130,776.67<br>136.68<br>7.19% | JUNE 2002<br>3,581<br>198,808,372.80<br>14,196,298.26<br>132.14<br>7.14% | TAX YEAR<br>42,505<br>2,399,442,948.65<br>170,002,684.73<br>132.63<br>7.09% | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | JUNE 2003<br>696<br>21,959,445.85<br>1,691,631.44<br>81.02<br>7.70% | MAY 2003<br>694<br>20,643,489.45<br>1,585,903.74<br>88.47<br>7.68% | JUNE 2002<br>699<br>23,689,738.45<br>1,901,139.76<br>90.66<br>8.03% | TAX YEAR<br>8,357<br>258,742,229.10<br>20,352,997.70<br>81.99<br>7.87% |
| 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 136<br>16,053,891.20<br>935,486.90<br>231.12<br>5.83%                    | 130<br>17,061,146.40<br>918,904.95<br>228.02<br>5.39%                   | 154<br>18,075,873.10<br>970,367.90<br>210.04<br>5.37%                    | 1,707<br>197,438,385.90<br>11,584,987.65<br>225.06<br>5.87%                 | 10¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 15<br>438,399.00<br>37,276.30<br>82.84<br>8.50%                     | 15<br>401,737.10<br>36,023.00<br>92.97<br>8.97%                    | 15<br>514,421.90<br>57,193.70<br>127.10<br>11.12%                   | 180<br>6,791,439.10<br>575,598.70<br>107.66<br>8.48%                   |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,020<br>210,773,121.35<br>11,052,994.92<br>122.97<br>5.24%              | 2,997<br>228,669,360.00<br>11,859,816.44<br>127.65<br>5.19%             | 3,267<br>229,727,683.75<br>12,204,442.01<br>124.52<br>5.31%              | 37,333<br>2,605,151,919.58<br>135,917,922.49<br>120.73<br>5.22%             | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 488<br>23,840,351.75<br>1,234,175.39<br>84.30<br>5.18%              | 490<br>23,597,230.50<br>1,247,144.78<br>98.54<br>5.29%             | 498<br>24,320,229.75<br>1,234,337.22<br>82.62<br>5.08%              | 5,866<br>287,704,615.50<br>14,994,425.10<br>86.06<br>5.21%             |
| 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 150<br>16,831,083.50<br>881,787.03<br>197.80<br>4.90%                    | 150<br>18,759,060.50<br>919,771.17<br>197.80<br>4.90%                   | 205<br>17,806,551.50<br>872,769.45<br>137.81<br>5.30%                    | 2,172<br>208,974,151.25<br>10,575,714.35<br>161.47<br>5.06%                 | 50¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                  | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                 | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                  | 0<br>0.00<br>0.00<br>0.00<br>0.00%                                     |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,874<br>211,646,098.14<br>10,182,546.63<br>182.57<br>4.81%              | 1,823<br>229,195,405.13<br>11,033,738.58<br>195.24<br>4.81%             | 1,848<br>228,931,294.00<br>11,042,843.75<br>199.19<br>4.82%              | 22,061<br>2,629,518,399.46<br>126,587,351.61<br>190.28<br>4.81%             | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 345<br>22,278,961.00<br>954,493.81<br>92.22<br>4.28%                | 345<br>21,294,915.00<br>1,011,512.33<br>113.51<br>4.75%            | 344<br>20,621,137.00<br>875,525.46<br>84.84<br>4.25%                | 4,107<br>265,182,548.00<br>11,816,327.87<br>96.86<br>4.46%             |
| \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 214<br>43,420,695.00<br>1,317,893.00<br>206.92<br>3.04%                  | 209<br>44,835,906.00<br>1,445,935.16<br>223.17<br>3.22%                 | 238<br>52,056,920.00<br>1,689,366.00<br>236.61<br>3.25%                  | 2,745<br>555,951,311.00<br>19,576,179.90<br>236.50<br>3.52%                 | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 24<br>1,901,040.00<br>109,575.00<br>152.19<br>5.76%                 | 24<br>1,772,950.00<br>117,942.92<br>190.26<br>6.65%                | 24<br>1,471,875.00<br>29,690.00<br>41.24<br>2.02%                   | 288<br>19,853,705.00<br>1,173,147.92<br>137.14<br>5.91%                |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %              | 61<br>3,679,004.51<br>705,300.01<br>388.49<br>19.17%                     | 55<br>3,864,548.03<br>777,219.78<br>455.85<br>20.11%                    | 60<br>3,579,244.05<br>608,697.80<br>338.17<br>17.01%                     | 719<br>44,770,201.32<br>8,653,261.57<br>399.11<br>19.33%                    | BJ TABLES<br>BJ DROP<br>AGP<br>AVG DAILY AGP<br>HOLD %  | 8<br>98,960.50<br>21,420.25<br>89.25<br>21.65%                      | 8<br>109,624.50<br>24,148.75<br>116.86<br>22.03%                   | 10<br>174,174.76<br>26,459.26<br>88.20<br>15.19%                    | 102<br>1,422,367.00<br>248,075.75<br>81.88<br>17.44%                   |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 41<br>2,039,237.70<br>828,690.20<br>679.12<br>14.64%                     | 44<br>2,142,365.95<br>890,933.70<br>653.18<br>16.10%                    | 48<br>2,125,734.60<br>939,677.35<br>652.55<br>16.99%                     | 551<br>24,132,929.64<br>10,761,164.14<br>647.66<br>17.00%                   | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 10<br>213,904.50<br>103,358.00<br>344.53<br>20.02%                  | 10<br>203,799.50<br>110,637.00<br>428.33<br>18.52%                 | 9<br>142,570.50<br>77,079.50<br>285.48<br>22.37%                    | 118<br>2,398,178.86<br>1,122,325.87<br>320.22<br>19.74%                |
| TOTAL AGP   | 41,917,754.71  | 45,233,847.78   | 43,656,659.42  | 513,013,935.52  | TOTAL AGP   | 4,304,283.42  | 4,263,553.52   | 4,224,033.04  | 51,523,668.00  |
| GAMING TAXES  | 7,863,354.45   | 8,414,257.64  | 7,890,643.82   | 79,921,914.06   | GAMING TAXES  | 75,202.15   | 552,588.52   | 707,501.08  | 6,298,293.14   |
| # OF ACCOUNTS   | 21   | 21  | 20   | 21  | # OF ACCOUNTS   | 5   | 6  | 5   | 5  |
| AVG. DAYS OPEN  | <b>J</b> 29.76   | 31.00   | 30.00  | 30.16   | AVG. DAYS OPEN  | 30.00   | 25.83  | 30.00   | 29.70  |

|               |               |              | <u> </u>              | <u> </u> |               |               |              |                       |        |  |  |  |
|---------------|---------------|--------------|-----------------------|----------|---------------|---------------|--------------|-----------------------|--------|--|--|--|
| State         | wide          |              |                       |          | Cripp         | Cripple Creek |              |                       |        |  |  |  |
| <u>Device</u> | Number        | AGP          | Avg. Daily AGP/Device | Hold %   | Device        | Number        | AGP          | Avg. Daily AGP/Device | Hold % |  |  |  |
| Slots         | 15,293        | \$56,673,510 | \$124.01              | 5.59%    | Slots         | 4,207         | \$12,110,240 | \$95.95               | 5.54%  |  |  |  |
| Tables        | 149           | \$2,015,983  | \$452.76              | 18.06%   | Tables        | 29            | \$357,215    | \$410.59              | 20.20% |  |  |  |
| TOTAL         | 15,442        | \$58,689,493 | \$127.18              | 5.74%    | TOTAL         | 4,236         | \$12,467,455 | \$98.11               | 5.68%  |  |  |  |
|               |               |              |                       |          |               |               |              |                       |        |  |  |  |
| Black         | Hawk          |              |                       |          | Centr         | al City       |              |                       |        |  |  |  |
|               |               |              | Avg. Daily            |          |               | ,             |              | Avg. Daily            |        |  |  |  |
| <u>Device</u> | <u>Number</u> | <u>AGP</u>   | AGP/Device            | Hold %   | <u>Device</u> | <u>Number</u> | <u>AGP</u>   | AGP/Device            | Hold % |  |  |  |
| Slots         | 9,488         | \$40,383,765 | \$143.01              | 5.58%    | Slots         | 1,598         | \$4,179,505  | \$87.18               | 5.79%  |  |  |  |
| Tables        | 102           | \$1,533,990  | \$505.31              | 17.55%   | Tables        | 18            | \$124,778    | \$231.07              | 20.53% |  |  |  |
| TOTAL         | 9,590         | \$41,917,755 | \$146.87              | 5.75%    | TOTAL         | 1,616         | \$4,304,283  | \$88.78               | 5.94%  |  |  |  |
|               |               |              |                       |          |               |               |              |                       |        |  |  |  |

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in June. Hold percentage does not include player-banked poker tables.

## **GAMING\*UPDATE**

#### DATES TO REMEMBER

- ✓ August 15 July gaming tax returns due
- ✓ August 21 Gaming Commission meeting, 9 a.m., Division of Gaming Office, 433 E. Carr Avenue, Cripple Creek
- ✓ September 1 Labor Day, Division of Gaming offices closed

**AUGUST 2003** 

### Colorado Division of Gaming

## **GAMING UPDATE**

Volume XII, Issue 9 SEPTEMBER 2003

## Revenues Not as Hot in July

Colorado casinos were not as hot in July as in the past. In what is typically the best month of the year for casinos, gaming establishments statewide generated \$61.7 million in AGP in July, up 5.2 percent from \$58.6 million in June but down 4.5 percent from \$64.6 million in July 2002.

Black Hawk's 22 casinos posted \$43.9 million in AGP in July, up from \$41.9 million in June, but down from \$46.6 million the previous July. Cripple Creek's 17 casinos tallied \$13.2 million in AGP in July, up from \$12.4 million in June, but down from \$13.5 million in July 2002. Central City's five casinos totaled \$4.5 million in AGP in July, up from \$4.3 million in June and steady with the same figure in July 2002. In July, Black Hawk casinos accounted for 71.2 percent of the statewide market; Cripple Creek casinos, 21.5 percent; and Central City casinos, 7.3 percent.

Casinos statewide paid \$1.1 million in gaming tax proceeds in July, with 35 casinos reporting revenues in the 0.25% tax bracket, four at 2%, two at 4% and three at 11%.

#### **Commission Action**

At its meeting on August 21 in Cripple Creek, the Commission:

- •Renewed the retail license of Black Diamond Casino
- •Renewed the operator license of Rocky Mountain Gaming Equipment LLC

### 2003 Gaming Funds Disbursed

The Colorado Limited Gaming Control Commission on August 21 certified the distribution of \$90,982,116 in gaming funds generated during FY2003 ending June 30, up from \$89,696,218 the previous year.

|                                      | FY 2002          | FY 2003           |
|--------------------------------------|------------------|-------------------|
| Limited Gaming Revenues              | \$<br>99,842,110 | \$<br>100,802,060 |
| plus previous year's escrow          | \$<br>2,515,250  | \$<br>3,404,416   |
| LESS                                 |                  |                   |
| Division and Commission expenditures | \$<br>9,256,726  | \$<br>8,980,721   |
| Two months' escrow                   | \$<br>3,404,416  | \$<br>4,243,639   |
| TOTAL AMOUNT DISTRIBUTED             | \$<br>89,696,218 | \$<br>90,982,116  |
| General Fund                         | \$<br>34,076,144 | \$<br>38,385,256  |
| Local Gov't Ltd. Gaming Impact Fund  | \$<br>4,933,292  | \$<br>5,913,838   |
| Municipal Impact Fund                | \$<br>896,962    | \$<br>N/A*        |
| Colorado Dept. of Transportation     | \$<br>4,762,318  | \$<br>1,010,000   |
| Tourism Promotion Fund               | \$<br>179,392    | \$<br>181,964     |
| State Historical Society             | \$<br>25,114,941 | \$<br>25,474,992  |
| Gilpin County                        | \$<br>8,622,677  | \$<br>8,715,286   |
| Teller County                        | \$<br>2,140,869  | \$<br>2,202,568   |
| Black Hawk                           | \$<br>6,472,838  | \$<br>6,599,843   |
| Central City                         | \$<br>712,726    | \$<br>662,896     |
| Cripple Creek                        | \$<br>1,784,058  | \$<br>1,835,473   |

<sup>\*</sup>Became a part of the Local Government Gaming Impact Fund in FY2003

#### MESSAGE FROM THE DIRECTOR

Last month I mentioned that the Division was in the process of hiring a new Agent in Charge of our Cripple Creek office. I am pleased to announce that position has been filled by Gary Watada. Gary had ably served in that position as a temporary replacement since June. He began his career with the Division in 1997 as an investigator in the Cripple Creek office. In 2000,



he became a supervisor for the investigative background team in Lakewood. Prior to joining Gaming, Gary spent over six years with the State Patrol and five years in local law enforcement. His extensive street law enforcement experience and his supervisory skills made him a perfect fit for the position. We invite you to welcome Gary and make him feel at home again in Cripple Creek.

We have also begun the process of finding a replacement for Jim Huskey as the Agent in Charge of our Central City and Black Hawk office. Jim is retiring at the end of August, and we have already posted the announcement for his position. We hope to have someone in that position as soon as possible after Jim leaves so we have a smooth transition.

—George Turner

| COLORAD  |  | CRIPPLE CREEK GAMING STATISTICS                                      |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|
| I ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                | JULY 2003<br>966<br>46,026,066.49<br>3,609,583.27<br>123.06<br>7.84% | JUNE 2003<br>802<br>36,619,270.60<br>2,855,455.16<br>119.14<br>7.80% | JULY 2002<br>379<br>20,065,245.64<br>1,431,652.14<br>121.85<br>7.13% | TAX YTD<br>966<br>46,026,066.49<br>3,609,583.27<br>123.06<br>7.84% | I ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                | JULY 2003<br>242<br>9,512,190.38<br>719,670.93<br>95.93<br>7.57% | JUNE 2003<br>229<br>8,472,220.90<br>627,318.89<br>91.31<br>7.40% | JULY 2002<br>116<br>4,491,162.21<br>316,012.49<br>87.88<br>7.04% | TAX YTD<br>242<br>9,512,190.38<br>719,670.93<br>95.93<br>7.57% |
|  | 5,932  | 5,884  | 5,969  | 5,932  | 5¢ SLOTS   | 1,660  | 1,661  | 1,687  | 1,660  |
|  | 288,005,989.18   | 279,062,496.33   | 297,824,009.41   | 288,005,989.18   | COINS IN   | 67,593,903.80  | 62,366,865.13  | 67,067,568.00  | 67,593,903.80  |
|  | 19,481,727.84  | 19,535,870.75  | 21,028,055.31  | 19,481,727.84  | AGP  | 4,193,390.71   | 4,147,026.33   | 4,410,409.56   | 4,193,390.71   |
|  | 108.16   | 111.10   | 113.64   | 108.16   | AVG DAILY AGP  | 81.49  | 83.22  | 84.33  | 81.49  |
|  | 6.76%  | 7.00%  | 7.06%  | 6.76%  | HOLD %   | 6.20%  | 6.65%  | 6.58%  | 6.20%  |
|  | 4,677  | 4,744  | 5,038  | 4,677  | 25¢ SLOTS  | 1,229  | 1,236  | 1,328  | 1,229  |
|  | 313,327,371.04   | 298,930,764.35   | 337,833,675.38   | 313,327,371.04   | COINS IN   | 70,399,062.50  | 64,317,291.25  | 72,807,679.25  | 70,399,062.50  |
|  | 16,219,796.76  | 15,744,134.70  | 18,644,093.27  | 16,219,796.76  | AGP  | 3,833,628.53   | 3,456,964.39   | 4,022,412.77   | 3,833,628.53   |
|  | 114.22   | 111.06   | 119.38   | 114.22   | AVG DAILY AGP  | 100.62   | 93.23  | 97.71  | 100.62   |
|  | 5.18%  | 5.27%  | 5.52%  | 5.18%  | HOLD %   | 5.45%  | 5.37%  | 5.52%  | 5.45%  |
|  | 3,064  | 3,100  | 3,002  | 3,064  | \$1 SLOTS  | 859  | 881  | 817  | 859  |
|  | 322,493,261.00   | 304,515,478.99   | 339,534,727.00   | 322,493,261.00   | COINS IN   | 75,135,969.00  | 70,590,419.85  | 77,834,596.00  | 75,135,969.00  |
|  | 15,206,065.52  | 14,324,642.90  | 16,716,513.12  | 15,206,065.52  | AGP  | 3,513,640.57   | 3,187,602.46   | 3,553,431.53   | 3,513,640.57   |
|  | 163.45   | 154.63   | 179.63   | 163.45   | AVG DAILY AGP  | 131.95   | 120.61   | 140.30   | 131.95   |
|  | 4.72%  | 4.70%  | 4.92%  | 4.72%  | HOLD %   | 4.68%  | 4.52%  | 4.57%  | 4.68%  |
| \$5 SLOTS  | 313  | 310  | 347  | 313  | \$5 SLOTS  | 72   | 72   | 87   | 72   |
| COINS IN   | 51,541,120.00  | 50,934,520.00  | 62,582,290.00  | 51,541,120.00  | COINS IN   | 6,509,070.00   | 5,612,785.00   | 8,666,825.00   | 6,509,070.00   |
| AGP  | 2,075,710.43   | 1,691,000.80   | 1,926,506.55   | 2,075,710.43   | AGP  | 156,610.43   | 263,532.80   | 333,579.47   | 156,610.43   |
| AVG DAILY AGP  | 218.41   | 182.54   | 179.09   | 218.41   | AVG DAILY AGP  | 70.17  | 122.01   | 123.69   | 70.17  |
| HOLD %   | 4.03%  | 3.32%  | 3.08%  | 4.03%  | HOLD %   | 2.41%  | 4.70%  | 3.85%  | 2.41%  |
| OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                         | 593<br>55,517,772.82<br>2,915,010.94<br>161.90<br>5.25%              | 453<br>44,186,189.10<br>2,522,405.48<br>186.33<br>5.71%              | 549<br>48,945,175.95<br>2,777,539.41<br>163.20<br>5.67%              | 593<br>55,517,772.82<br>2,915,010.94<br>161.90<br>5.25%            | OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                         | 134<br>8,164,941.75<br>449,483.70<br>108.21<br>5.51%             | 128<br>7,308,689.40<br>427,795.25<br>111.41<br>5.85%             | 134<br>8,908,148.00<br>586,010.31<br>141.07<br>6.58%             | 134<br>8,164,941.75<br>449,483.70<br>108.21<br>5.51%           |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %                             | 85   | 85   | 84   | 85   | BJ TABLES  | 16   | 16   | 14   | 16   |
|  | 4,875,289.95   | 4,564,808.76   | 5,047,826.75   | 4,875,289.95   | BJ DROP  | 873,587.05   | 786,843.75   | 804,778.50   | 873,587.05   |
|  | 1,002,467.95   | 889,724.01   | 902,292.00   | 1,002,467.95   | AGP  | 191,971.55   | 163,003.75   | 133,611.50   | 191,971.55   |
|  | 388.42   | 350.27   | 346.50   | 388.42   | AVG DAILY AGP  | 387.04   | 339.59   | 307.86   | 387.04   |
|  | 20.56%   | 19.49%   | 17.87%   | 20.56%   | HOLD %   | 21.98%   | 20.72%   | 16.60%   | 21.98%   |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                       | 65<br>2,633,805.35<br>1,232,792.05<br>624.64<br>16.69%               | 64<br>2,445,838.70<br>1,126,259.40<br>588.88<br>15.38%               | 71<br>2,749,165.75<br>1,238,315.91<br>562.62<br>15.65%               | 65<br>2,633,805.35<br>1,232,792.05<br>624.64<br>16.69%             | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                       | 13<br>246,081.50<br>230,489.35<br>571.93<br>22.09%               | 13<br>192,696.50<br>194,211.20<br>497.98<br>18.07%               | 14<br>337,912.25<br>161,888.15<br>373.01<br>8.69%                | 13<br>246,081.50<br>230,489.35<br>571.93<br>22.09%             |
| TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 and |  | 58,689,493.20<br>9,708,009.47<br>43<br>29.88<br>ation Slots          | 64,664,967.71<br>1,356,285.15<br>42<br>31.00                         | 61,743,154.76<br>1,123,898.78<br>44<br>30.36                       | TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 and | 13,288,885.77<br>44,534.02<br>17<br>31.00<br>d Multi-Denomina    | 12,467,455.07<br>1,769,452.87<br>17<br>30.00<br>tion Slots       | 13,517,355.78<br>45,761.14<br>17<br>31.00                        | 13,288,885.77<br>44,534.02<br>17<br>31.00                      |

| BLACK HA   | AWK GAM  | ING STATI  | STICS  |  | CENTRAL CITY GAMING STATISTICS   |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--|
| I ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                | JULY 2003<br>690<br>34,690,967.49<br>2,722,816.81<br>132.74<br>7.85% | JUNE 2003<br>543<br>26,358,736.96<br>2,075,783.04<br>128.45<br>7.88% | JULY 2002<br>253<br>15,059,161.01<br>1,086,473.57<br>138.53<br>7.21% | TAX YTD<br>690<br>34,690,967.49<br>2,722,816.81<br>132.74<br>7.85% | I ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                | JULY 2003<br>34<br>1,822,908.62<br>167,095.53<br>158.53<br>9.17%   | JUNE 2003<br>30<br>1,788,312.74<br>152,353.23<br>169.28<br>8.52% | JULY 2002<br>10<br>514,922.42<br>29,166.08<br>94.08<br>5.66% | TAX YTD<br>34<br>1,822,908.62<br>167,095.53<br>158.53<br>9.17% |  |
|  | 3,579<br>198,623,667.63<br>13,557,655.14<br>127.43<br>6.83%          | 3,527<br>194,736,185.35<br>13,697,212.98<br>130.49<br>7.03%          | 3,572<br>207,854,595.16<br>14,807,825.65<br>133.73<br>7.12%          | 3,579<br>198,623,667.63<br>13,557,655.14<br>127.43<br>6.83%        | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                 | 693<br>21,788,417.75<br>1,730,681.99<br>80.56<br>7.94%             | 696<br>21,959,445.85<br>1,691,631.44<br>81.02<br>7.70%           | 710<br>22,901,846.25<br>1,809,820.10<br>82.23<br>7.90%       | 693<br>21,788,417.75<br>1,730,681.99<br>80.56<br>7.94%         |  |
|  | 2,966<br>217,266,542.04<br>11,117,016.34<br>126.08<br>5.12%          | 3,020<br>210,773,121.35<br>11,052,994.92<br>122.97<br>5.24%          | 3,222<br>239,543,076.63<br>13,292,463.64<br>133.08<br>5.55%          | 2,966<br>217,266,542.04<br>11,117,016.34<br>126.08<br>5.12%        | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                | 482<br>25,661,766.50<br>1,269,151.89<br>84.94<br>4.95%             | 488<br>23,840,351.75<br>1,234,175.39<br>84.30<br>5.18%           | 488<br>25,482,919.50<br>1,329,216.86<br>87.86<br>5.22%       | 482<br>25,661,766.50<br>1,269,151.89<br>84.94<br>4.95%         |  |
|  | 1,860<br>224,411,477.00<br>10,652,407.82<br>192.65<br>4.75%          | 1,874<br>211,646,098.14<br>10,182,546.63<br>182.57<br>4.81%          | 1,841<br>237,832,076.00<br>12,083,763.67<br>211.73<br>5.08%          | 1,860<br>224,411,477.00<br>10,652,407.82<br>192.65<br>4.75%        | \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                | 345<br>22,945,815.00<br>1,040,017.13<br>97.24<br>4.53%             |  | 344<br>23,868,055.00<br>1,079,317.92<br>101.21<br>4.52%      | 345<br>22,945,815.00<br>1,040,017.13<br>97.24<br>4.53%         |  |
| COINS IN   | 217<br>42,905,535.00<br>1,792,200.00<br>277.82<br>4.18%              | 214<br>43,420,695.00<br>1,317,893.00<br>206.92<br>3.04%              | 236<br>52,205,995.00<br>1,467,192.08<br>200.55<br>2.81%              | 217<br>42,905,535.00<br>1,792,200.00<br>277.82<br>4.18%            | COINS IN<br>AGP  | 24<br>2,126,515.00<br>126,900.00<br>170.56<br>5.97%                | 24<br>1,901,040.00<br>109,575.00<br>152.19<br>5.76%              | 24<br>1,709,470.00<br>125,735.00<br>169.00<br>7.36%          | 24<br>2,126,515.00<br>126,900.00<br>170.56<br>5.97%            |  |
| OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                         | 444<br>46,900,744.77<br>2,425,072.94<br>183.73<br>5.17%              | 310<br>36,439,100.70<br>2,057,333.93<br>222.99<br>5.65%              | 400<br>39,446,599.15<br>2,138,219.80<br>172.44<br>5.42%              | 444<br>46,900,744.77<br>2,425,072.94<br>183.73<br>5.17%            | OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                         | 15<br>452,086.30<br>40,454.30<br>87.00<br>8.95%                    | 15<br>438,399.00<br>37,276.30<br>82.84<br>8.50%                  | 15<br>590,428.80<br>53,309.30<br>114.64<br>9.03%             | 15<br>452,086.30<br>40,454.30<br>87.00<br>8.95%                |  |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %                             | 61<br>3,885,236.65<br>792,418.65<br>436.98<br>20.40%                 | 61<br>3,679,004.51<br>705,300.01<br>388.49<br>19.17%                 | 60<br>4,049,220.25<br>735,275.00<br>395.31<br>18.16%                 | 61<br>3,885,236.65<br>792,418.65<br>436.98<br>20.40%               | BJ TABLES<br>BJ DROP<br>AGP<br>AVG DAILY AGP<br>HOLD %                 | 8<br>116,466.25<br>18,077.75<br>72.89<br>15.52%                    | 8<br>98,960.50<br>21,420.25<br>89.25<br>21.65%                   | 10<br>193,828.00<br>33,405.50<br>107.76<br>17.23%            | 8<br>116,466.25<br>18,077.75<br>72.89<br>15.52%                |  |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                       | 42<br>2,151,079.85<br>888,757.20<br>711.83<br>15.86%                 | 41<br>2,039,237.70<br>828,690.20<br>679.12<br>14.64%                 | 48<br>2,253,512.25<br>1,002,929.50<br>674.01<br>16.58%               | 42<br>2,151,079.85<br>888,757.20<br>711.83<br>15.86%               | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                       | 10<br>236,644.00<br>113,545.50<br>366.28<br>18.69%                 | 10<br>213,904.50<br>103,358.00<br>344.53<br>20.02%               | 9<br>157,741.25<br>73,498.26<br>263.43<br>17.25%             | 10<br>236,644.00<br>113,545.50<br>366.28<br>18.69%             |  |
| TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 and |  | 41,917,754.71<br>7,863,354.45<br>21<br>29.76<br>ation Slots          | 46,614,142.91<br>1,269,252.83<br>20<br>31.00                         | 43,948,344.90<br>1,037,999.39<br>22<br>29.73                       | TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 and | 4,505,924.09<br>41,365.37<br>5<br>31.00<br><b>I Multi-Denomina</b> | 4,304,283.42<br>75,202.15<br>5<br>30.00                          | 4,533,469.02<br>41,271.18<br>5<br>31.00                      | 4,505,924.09<br>41,365.37<br>5<br>31.00                        |  |

| JULY AGP BY DEVICE |               |               |                       |        |               |               |              |                       |        |  |  |
|--------------------|---------------|---------------|-----------------------|--------|---------------|---------------|--------------|-----------------------|--------|--|--|
| State              | wide          | Cripple Creek |                       |        |               |               |              |                       |        |  |  |
| <u>Device</u>      | Number        | <u>AGP</u>    | Avg. Daily AGP/Device | Hold % | <u>Device</u> | Number        | <u>AGP</u>   | Avg. Daily AGP/Device | Hold % |  |  |
| Slots              | 15,545        | \$59,507,895  | \$126.08              | 5.53%  | Slots         | 4,196         | \$12,866,425 | \$98.91               | 5.42%  |  |  |
| Tables             | 150           | \$2,235,260   | \$490.78              | 19.21% | Tables        | 29            | \$422,461    | \$469.92              | 22.00% |  |  |
| TOTAL              | 15,695        | \$61,743,155  | \$129.56              | 5.69%  | TOTAL         | 4,225         | \$13,288,886 | \$101.46              | 5.57%  |  |  |
|                    |               |               |                       |        |               |               |              |                       |        |  |  |
| Black Hawk         |               |               |                       | Centr  | Central City  |               |              |                       |        |  |  |
| _                  | Avg. Daily    |               |                       |        |               | Avg. Daily    |              |                       |        |  |  |
| <u>Device</u>      | <u>Number</u> | <u>AGP</u>    | AGP/Device            | Hold % | <u>Device</u> | <u>Number</u> | <u>AGP</u>   | AGP/Device            | Hold % |  |  |
| Slots              | 9,756         | \$42,267,169  | \$145.75              | 5.53%  | Slots         | 1,593         | \$4,374,301  | \$88.58               | 5.85%  |  |  |
| Tables             | 103           | \$1,681,176   | \$549.06              | 18.78% | Tables        | 18            | \$131,623    | \$235.88              | 17.64% |  |  |
| TOTAL              | 9,859         | \$43,948,345  | \$146.95              | 5.70%  | TOTAL         | 1,611         | \$4,505,924  | \$90.22               | 6.00%  |  |  |
|                    |               |               |                       |        |               |               |              |                       |        |  |  |

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in July. Hold percentage does not include player-banked poker tables.

## **GAMING\*UPDATE**

#### DATES TO REMEMBER

- ✓ September 15 August gaming tax returns due
- ✓ September 24 Gaming Commission meeting, 1881 Pierce St., Suite 110, Lakewood

SEPTEMBER 2003

## Colorado Division of GAMING UPDATE Gaming

Volume XII, Issue 10 OCTOBER 2003

### **August Sizzles** With Record AGP

Colorado casinos shook off a sluggish year to date by recording their best month ever in August, with \$65.8 million in AGP, up 6.6 percent from \$61.7 million in July and up 1.8 percent from \$64.6 million in August 2002. The previous record month for casinos was \$64.6 million in July 2002.

Black Hawk's 22 casinos reported a record \$47.0 million in AGP in August, up from \$43.9 million in July and \$46.4 million the previous August, topping their previous high of \$46.6 million in July 2002. Cripple Creek's 17 casinos generated a record \$14.2 million in AGP in August, up from \$13.2 million in July and \$13.6 million in August 2002, which was their previous high. Central City's five casinos tallied \$4.4 million in AGP in August, down from \$4.5 million in both July and August 2002.

Casinos statewide paid \$5.2 million in gaming taxes in August.

### **Commission Action**

At its meeting on September 24 in Lakewood, the Commission:

- Renewed the retail licenses of Dostal Alley, Bull Durham Saloon & Casino, Mountain High Casino
- Renewed the operator licenses Mountain High Casino and Hyatt Gaming Management, Inc.
- •Issued new manufacturer/ distributor license to Rocky Mountain Gaming Equipment LLC
- Approved changes to Gaming Rules 4, 4.5 and 10

#### MEET THE DIRECTOR

Mark L. Wilson started as director of the Division of Gaming on Sept. 22. Mark comes to the Division from the Colorado Bureau of Investigation, where he was the agent in charge of the Gaming Unit and also headed the Criminal Investigations, Criminal Intelligence and Missing Persons/Missing Children



units. Prior to his 14 years at CBI, Mark worked for 12 years at the Lafayette Police Department. Gaming Update staff took the opportunity to sit down with Mark to ask him the following questions.

What experiences do you bring to your new position?

I was involved at CBI in 1991 with the initial development of the background investigation process. CBI assisted the Division with the questions to be asked, how to track money and how to identify the players involved. In 1996 I became the agent in charge of the gaming unit, and became involved with the Commission and Division investigators in all three offices.

In your position with CBI, you had the opportunity to work with both the Division of Gaming and the industry. What were your impressions about both the Division and the industry?

I have observed the industry since 1991 transpose from "mom and pop" operations into some of the large operations that there are today. I have seen the transformation and find it very interesting. As for the Division, I have seen many people come and go. I have seen how employees of the Division have learned a lot about the industry and become experts in their field.

What is your philosophy on government regulation?

I believe that our job in regulating this industry is absolutely necessary. Whenever you combine people with a large amount of money, there is a propensity for problems. With outside influences that can affect the industry, along with the internal problems that can occur, this industry must be watched. We must ensure that we have strict controls so there is no outside influence that can affect the industry.

Are you planning any immediate changes?

I don't plan any immediate changes. I plan on directing the Division and focusing on the business at hand. In the process, the great people in the Division while doing a great job will affect any change.

What are your plans for getting out to meet the industry?

I plan on attending as many functions as possible. I am relying on my tremendous staff to help me to get to know as many people as I can. I've met a lot of people, and plan on getting to know a lot more.

Is there anything else that you would like to add?

I want people to know that I am extremely excited about this opportunity. I am working with a great group of people, and I look forward to seeing greater things happen in this Division and in this industry.

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|---|---|--|---|--|---|---|--|---|--|
| 1¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | AUG 2003<br>1,021<br>51,801,037.53<br>4,126,694.87<br>130.38<br>7.97% | JULY 2003<br>966<br>46,026,066.49<br>3,609,583.27<br>123.06<br>7.84% | AUG 2002<br>405<br>21,096,398.67<br>1,493,167.25<br>118.93<br>7.08% | TAX YTD<br>1,987<br>97,827,104.02<br>7,736,278.14<br>128.23<br>7.91% | 1¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | AUG 2003<br>272<br>12,256,188.11<br>909,948.59<br>107.92<br>7.42% | JULY 2003<br>242<br>9,512,190.38<br>719,670.93<br>95.93<br>7.57% | AUG 2002<br>134<br>4,915,537.80<br>371,973.45<br>89.55<br>7.57% | TAX YTD<br>514<br>21,768,378.49<br>1,629,619.52<br>102.27<br>7.49% |
| AGP   | 5,880<br>295,540,001.27<br>20,758,061.27<br>113.88<br>7.02%           | 5,932<br>288,005,989.18<br>19,481,727.84<br>108.16<br>6.76%          | 5,960<br>304,538,069.30<br>21,284,795.90<br>115.20<br>6.99%         | 11,812<br>583,545,990.45<br>40,239,789.11<br>112.20<br>6.90%         |   | 1,657<br>67,696,275.97<br>4,498,152.79<br>87.57<br>6.64%          | 1,660<br>67,593,903.80<br>4,193,390.71<br>81.49<br>6.20%         | 1,696<br>68,427,728.45<br>4,428,668.50<br>84.23<br>6.47%        | 3,317<br>135,290,179.77<br>8,691,543.50<br>84.53<br>6.42%          |
| 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 4,645<br>321,956,322.50<br>16,791,217.05<br>116.61<br>5.22%           | 4,677<br>313,327,371.04<br>16,219,796.76<br>114.22<br>5.18%          | 5,034<br>335,054,919.00<br>18,295,114.55<br>117.24<br>5.46%         | 9,322<br>635,283,693.54<br>33,011,013.81<br>116.63<br>5.20%          | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,226<br>71,678,592.25<br>3,889,903.25<br>102.35<br>5.43%         | 1,229<br>70,399,062.50<br>3,833,628.53<br>100.62<br>5.45%        | 1,343<br>71,866,934.50<br>4,059,527.50<br>97.51<br>5.65%        | 2,455<br>142,077,654.75<br>7,723,531.78<br>101.49<br>5.44%         |
| \$1 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 3,062<br>331,047,948.00<br>16,250,344.33<br>171.20<br>4.91%           | 3,064<br>322,493,261.00<br>15,206,065.52<br>163.45<br>4.72%          | 3,024<br>347,342,223.00<br>16,344,848.31<br>174.36<br>4.71%         | 6,126<br>653,541,209.00<br>31,456,409.85<br>169.12<br>4.81%          | AVG DAILY AGP<br>HOLD %                                 | 4.74%   | 859<br>75,135,969.00<br>3,513,640.57<br>131.95<br>4.68%          | 833<br>80,610,657.00<br>3,522,841.80<br>136.42<br>4.37%         | 1,714<br>153,063,912.00<br>7,208,873.03<br>135.67<br>4.71%         |
| AGP   | 313<br>50,870,220.00<br>2,393,724.00<br>246.70<br>4.71%               | 313<br>51,541,120.00<br>2,075,710.43<br>218.41<br>4.03%              | 346<br>64,558,395.00<br>2,357,988.25<br>219.84<br>3.65%             | 626<br>102,411,340.00<br>4,469,434.43<br>235.14<br>4.36%             | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 72<br>7,066,565.00<br>363,535.00<br>162.87<br>5.14%               | 72<br>6,509,070.00<br>156,610.43<br>70.17<br>2.41%               | 87<br>8,222,855.00<br>458,845.00<br>170.13<br>5.58%             | 144<br>13,575,635.00<br>520,145.43<br>116.52<br>3.83%              |
| OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %          | 582<br>59,321,109.42<br>3,256,111.25<br>180.47<br>5.49%               | 593<br>55,517,772.82<br>2,915,010.94<br>161.90<br>5.25%              | 535<br>50,073,150.10<br>2,747,434.00<br>165.66<br>5.49%             | 1,175<br>114,838,882.24<br>6,171,122.19<br>172.97<br>5.37%           | OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %          | 136<br>8,469,312.56<br>519,108.89<br>123.13<br>6.13%              | 8,164,941.75<br>449,483.70<br>108.21<br>5.51%                    | 135<br>8,764,386.20<br>517,263.80<br>123.60<br>5.90%            | 270<br>16,634,254.31<br>968,592.59<br>115.72<br>5.82%              |
| BJ TABLES<br>BJ DROP<br>AGP<br>AVG DAILY AGP<br>HOLD %  | 86<br>4,982,961.11<br>886,541.36<br>332.54<br>17.79%                  | 85<br>4,875,289.95<br>1,002,467.95<br>388.42<br>20.56%               | 87<br>5,081,677.90<br>932,761.15<br>345.85<br>18.36%                | 171<br>9,858,251.06<br>1,889,009.31<br>363.82<br>19.16%              | BJ DROP   | 16<br>909,805.75<br>170,345.75<br>343.44<br>18.72%                | 16<br>873,587.05<br>191,971.55<br>387.04<br>21.98%               | 14<br>786,520.50<br>142,102.50<br>327.43<br>18.07%              | 32<br>1,783,392.80<br>362,317.30<br>365.24<br>20.32%               |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 67<br>2,755,626.00<br>1,368,194.85<br>658.74<br>16.75%                | 65<br>2,633,805.35<br>1,232,792.05<br>624.64<br>16.69%               | 69<br>2,717,416.45<br>1,207,884.90<br>564.70<br>16.92%              | 132<br>5,389,431.35<br>2,600,986.90<br>648.96<br>16.72%              | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 13<br>260,388.00<br>238,639.60<br>592.16<br>18.99%                | 13<br>246,081.50<br>230,489.35<br>571.93<br>22.09%               | 14<br>368,450.50<br>195,014.70<br>449.34<br>17.26%              | 26<br>506,469.50<br>469,128.95<br>582.05<br>20.49%                 |
| TOTAL AGP   | 65,830,888.98   | 61,743,154.76  | 64,663,994.31   | 127,574,043.74   | TOTAL AGP   | 14,284,866.33   | 13,288,885.77  | 13,696,237.25   | 27,573,752.10  |
| GAMING TAXES # OF ACCOUNTS                              | 5,219,516.87<br>44  | 1,123,898.78<br>44   | 5,385,784.39<br>42  | 6,343,415.65<br>44   | GAMING TAXES # OF ACCOUNTS                              | 186,325.03<br>17  | 44,534.02<br>17  | 159,439.14<br>17  | 230,859.05<br>17   |
| AVG. DAYS OPEN<br>*10¢, 50¢, \$2 an                     | 31.00   | 30.36  | 31.00   | 30.36  | AVG. DAYS OPEN<br>*10¢, 50¢, \$2 and                    | 31.00   | 31.00  | 31.00   | 31.00  |

| BLACK HA  | AWK GAM   | ING STATI  | STICS   |  | CENTRAL  | CITY GAM  | ING STATI  | STICS   |  |
|---|---|--|---|--|--|---|--|---|--|
| I ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %               | AUG 2003<br>713<br>37,615,327.60<br>3,047,650.85<br>137.88<br>8.10% | JULY 2003<br>690<br>34,690,967.49<br>2,722,816.81<br>132.74<br>7.85% | AUG 2002<br>257<br>15,738,042.57<br>1,090,862.60<br>136.92<br>6.93% | TAX YTD<br>1,403<br>72,306,295.09<br>5,770,467.66<br>135.46<br>7.98% | I ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                | AUG 2003<br>36<br>1,929,521.82<br>169,095.43<br>151.52<br>8.76% | JULY 2003<br>34<br>1,822,908.62<br>167,095.53<br>158.53<br>9.17% | AUG 2002<br>14<br>442,818.30<br>30,331.20<br>69.89<br>6.85% | TAX YTD<br>70<br>3,752,430.44<br>336,190.96<br>154.93<br>8.96% |
|   | 3,540   | 3,579  | 3,558   | 7,119  | 5¢ SLOTS   | 683   | 693  | 706   | 1,376  |
|   | 206,012,438.40  | 198,623,667.63   | 213,415,383.85  | 404,636,106.03   | COINS IN   | 21,831,286.90   | 21,788,417.75  | 22,694,957.00   | 43,619,704.65  |
|   | 14,528,393.22   | 13,557,655.14  | 15,021,531.88   | 28,086,048.36  | AGP  | 1,731,515.26  | 1,730,681.99   | 1,834,595.52  | 3,462,197.25   |
|   | 132.39  | 127.43   | 136.19  | 129.93   | AVG DAILY AGP  | 81.78   | 80.56  | 83.83   | 81.17  |
|   | 7.05%   | 6.83%  | 7.04%   | 6.94%  | HOLD %   | 7.93%   | 7.94%  | 8.08%   | 7.94%  |
|   | 2,938   | 2,966  | 3,203   | 5,904  | 25¢ SLOTS  | 481   | 482  | 488   | 963  |
|   | 224,733,490.75  | 217,266,542.04   | 236,496,083.00  | 442,000,032.79   | COINS IN   | 25,544,239.50   | 25,661,766.50  | 26,691,901.50   | 51,206,006.00  |
|   | 11,612,027.96   | 11,117,016.34  | 12,852,440.05   | 22,729,044.30  | AGP  | 1,289,285.84  | 1,269,151.89   | 1,383,147.00  | 2,558,437.73   |
|   | 127.50  | 126.08   | 129.44  | 126.79   | AVG DAILY AGP  | 86.47   | 84.94  | 91.43   | 85.70  |
|   | 5.17%   | 5.12%  | 5.43%   | 5.14%  | HOLD %   | 5.05%   | 4.95%  | 5.18%   | 5.00%  |
| COINS IN  | 1,862   | 1,860  | 1,845   | 3,722  | \$1 SLOTS  | 345   | 345  | 346   | 690  |
|   | 232,040,251.00  | 224,411,477.00   | 243,328,449.00  | 456,451,728.00   | COINS IN   | 21,079,754.00   | 22,945,815.00  | 23,403,117.00   | 44,025,569.00  |
|   | 11,484,830.89   | 10,652,407.82  | 11,840,782.87   | 22,137,238.71  | AGP  | 1,070,280.98  | 1,040,017.13   | 981,223.64  | 2,110,298.11   |
|   | 198.97  | 192.65   | 207.02  | 195.88   | AVG DAILY AGP  | 100.07  | 97.24  | 91.48   | 98.66  |
|   | 4.95%   | 4.75%  | 4.87%   | 4.85%  | HOLD %   | 5.08%   | 4.53%  | 4.19%   | 4.79%  |
| \$5 SLOTS   | 217   | 217  | 235   | 434  | \$5 SLOTS  | 24  | 24   | 24  | 48   |
| COINS IN  | 42,257,845.00   | 42,905,535.00  | 54,371,010.00   | 85,163,380.00  | COINS IN   | 1,545,810.00  | 2,126,515.00   | 1,964,530.00  | 3,672,325.00   |
| AGP   | 2,039,449.00  | 1,792,200.00   | 1,787,163.25  | 3,831,649.00   | AGP  | (9,260.00)  | 126,900.00   | 111,980.00  | 117,640.00   |
| AVG DAILY AGP   | 303.17  | 277.82   | 245.32  | 290.76   | AVG DAILY AGP  | (12.45)   | 170.56   | 150.51  | 79.06  |
| HOLD %  | 4.83%   | 4.18%  | 3.29%   | 4.50%  | HOLD %   | -0.60%  | 5.97%  | 5.70%   | 3.20%  |
| OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                        | 431<br>50,315,699.16<br>2,696,788.36<br>201.84<br>5.36%             | 444<br>46,900,744.77<br>2,425,072.94<br>183.73<br>5.17%              | 385<br>40,613,428.90<br>2,178,542.00<br>182.53<br>5.36%             | 875<br>97,216,443.93<br>5,121,861.30<br>192.78<br>5.27%              | OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                         | 15<br>536,097.70<br>40,214.00<br>86.48<br>7.50%                 | 15<br>452,086.30<br>40,454.30<br>87.00<br>8.95%                  | 15<br>695,335.00<br>51,628.20<br>111.03<br>7.42%            | 30<br>988,184.00<br>80,668.30<br>86.74<br>8.16%                |
| BJ TABLES   | 62  | 61   | 63  | 123  | BJ TABLES  | 8   | 8  | 10  | 16   |
| BJ DROP   | 3,943,261.61  | 3,885,236.65   | 4,095,480.65  | 7,828,498.26   | BJ DROP  | 129,893.75  | 116,466.25   | 199,676.75  | 246,360.00   |
| AGP   | 698,071.36  | 792,418.65   | 753,155.40  | 1,490,490.01   | AGP  | 18,124.25   | 18,077.75  | 37,503.25   | 36,202.00  |
| AVG DAILY AGP   | 363.20  | 436.98   | 385.64  | 399.09   | AVG DAILY AGP  | 73.08   | 72.89  | 120.98  | 72.99  |
| HOLD %  | 17.70%  | 20.40%   | 18.39%  | 19.04%   | HOLD %   | 13.95%  | 15.52%   | 18.78%  | 14.69%   |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                      | 44<br>2,235,615.00<br>989,338.75<br>725.32<br>15.94%                | 42<br>2,151,079.85<br>888,757.20<br>711.83<br>15.86%                 | 46<br>2,165,860.95<br>921,927.70<br>646.51<br>16.46%                | 86<br>4,386,694.85<br>1,878,095.95<br>719.22<br>15.90%               | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                       | 10<br>259,623.00<br>140,216.50<br>452.31<br>21.45%              | 10<br>236,644.00<br>113,545.50<br>366.28<br>18.69%               | 9<br>183,105.00<br>90,942.50<br>325.96<br>21.65%            | 20<br>496,267.00<br>253,762.00<br>409.29<br>20.14%             |
| TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 an |   | 43,948,344.90<br>1,037,999.39<br>22<br>29.73                         | 46,446,405.75<br>4,895,216.95<br>20<br>31.00                        | 91,044,895.29<br>5,762,462.79<br>22<br>30.36                         | TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 and | 4,449,472.26<br>308,728.44<br>5<br>31.00                        | 4,505,924.09<br>41,365.37<br>5<br>31.00                          | 4,521,351.31<br>331,128.30<br>5<br>31.00                    | 8,955,396.35<br>350,093.81<br>5<br>31.00                       |

### **AUGUST AGP BY DEVICE**

| State                  | wide           |                            |                                      | Cripple Creek |                        |              |                           |                                     |                 |  |
|------------------------|----------------|----------------------------|--------------------------------------|---------------|------------------------|--------------|---------------------------|-------------------------------------|-----------------|--|
| <u>Device</u>          | Number         | AGP                        | Avg. Daily AGP/Device                | Hold %        | <u>Device</u>          | Number       | AGP                       | Avg. Daily AGP/Device               | Hold %          |  |
| Slots                  | 15,503         | \$63,576,153               | \$132.29                             | 5.72%         | Slots                  | 4,218        | \$13,875,881              | \$106.12                            | 5.66%           |  |
| Tables                 | 153            | \$2,254,736                | \$475.38                             | 17.42%        | Tables                 | 29           | \$408,985                 | \$454.93                            | 18.78%          |  |
| TOTAL                  | 15,656         | \$65,830,889               | \$135.64                             | 5.88%         | TOTAL                  | 4,247        | \$14,284,866              | \$108.50                            | 5.80%           |  |
|                        |                |                            |                                      |               |                        |              |                           |                                     |                 |  |
|                        |                |                            |                                      |               |                        |              |                           |                                     |                 |  |
| Black                  | Hawk           |                            |                                      |               | Centr                  | al City      |                           |                                     |                 |  |
| Black                  | Hawk           |                            | Avg. Daily                           |               | Centr                  | al City      |                           | Avg. Daily                          |                 |  |
| Black<br>Device        | Hawk<br>Number | <u>AGP</u>                 | Avg. Daily<br>AGP/Device             | Hold %        | Centr                  | al City      | AGP                       | Avg. Daily<br>AGP/Device            | Hold %          |  |
|                        |                | <b>AGP</b><br>\$45,409,140 | Avg. Daily<br>AGP/Device<br>\$151.00 | Hold % 5.73%  |                        | •            | <b>AGP</b><br>\$4,291,132 | Avg. Daily<br>AGP/Device<br>\$87.39 | Hold %<br>5.92% |  |
| <u>Device</u>          | Number         |                            | AGP/Device                           |               | Device                 | Number       |                           | AGP/Device                          |                 |  |
| <u>Device</u><br>Slots | Number 9,701   | \$45,409,140               | <b>AGP/Device</b> \$151.00           | 5.73%         | <u>Device</u><br>Slots | Number 1,584 | \$4,291,132               | <b>AGP/Device</b> \$87.39           | 5.92%           |  |

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in August. Hold percentage does not include player-banked poker tables.

### **GAMING\*UPDATE**

### DATES TO REMEMBER

- ✓ October 13 Columbus Day, Division offices closed
- ✓ October 15 September gaming tax returns due
- ✓ October 16 Gaming Commission meeting, 1881 Pierce St., Suite 110, Lakewood

OCTOBER 2003

COLORADO DEPT OF REVENUE DIVISION OF GAMING 1881 PIERCE ST STE 112 LAKEWOOD CO 80214-1496

# Colorado Division of GAMING UPDAT

Volume XII, Issue 11 **NOVEMBER 2003** 

### Casino Jobs Decline

Employment at Colorado casinos fell 4.1 percent between July 1, 2002 and September 1, 2003. Casinos employed 7,364 positions in 2003, down from 7,675 in 2002. Casino jobs in Black Hawk fell from 4,863 in 2002 to 4,541 in 2003. Cripple Creek employment rose from 2,230 positions to 2,274. Central City jobs decreased from 582 to 549.

A county-by-county breakdown shows: Boulder, 50 (93 in 2002); Clear Creek, 241 (239); Douglas, 22 (60); El Paso, 286 (307); Fremont 131 (102); Gilpin, 768 (734); Grand, 1(0); Jefferson, 1,845(2,046); Park, 111 (136); Teller, 1.680 (1.632); and other counties, 2,229 (2,326).

#### **Commission Action**

At its meeting on October 16 in Lakewood, the Commission:

- Renewed the retail licenses of Midnight Rose Hotel & Casino, Riviera Black Hawk Casino, The Famous Bonanza Casino Corp., Easy Street Casino, Fitzgeralds, Isle of Capri Casino, Colorado Central Station Casino, Inc.
- Renewed the operator licenses of Vista Gaming Corp., Colorado Central Station Casino, Inc., and Fitzgeralds
- •Renewed the manufacturer/ distributor licenses of IOC - Black Hawk Distribution Company LLC and Vista Gaming Corp.
- Approved ownership change in AGI Distribution, Inc.
- Approved new retail license for Doc Holliday Casino, LLC, 129-111 Main St., Central City

### AGP Falls Again in September

One month after their best month, Colorado casinos experienced a fall in revenues in September. Gaming establishments statewide reported \$58.4 million in AGP in September, down 11.3 percent from a record \$65.8 million in August and down 6.7 percent from \$62.5 million in September 2002.

Black Hawk's 22 casinos totaled \$41.6 million in AGP in September, down from a record \$47.0 million in August and \$44.4 million in September 2002. Cripple Creek's 17 casinos produced nearly \$12.6 million in AGP in September, down from a record \$14.2 million in August and \$13.1 million the previous year. Central City's five casinos generated \$4.1 million in AGP in September, down from \$4.4 million in August and \$4.9 million in September 2002.

Casinos statewide paid \$6.6 million in gaming tax proceeds in September.

#### MESSAGE FROM THE DIRECTOR

The gaming industry has come to rely on emerging technologies to improve the products casinos offer patrons and to streamline operations. The Division of Gaming has strived to do the same.

Over the years, the Division's web page has received accolades



for its content and ease of use. The Division was also among the first state agencies anywhere to implement an online tax filing system. That system has ensured the security and integrity of the tax information, which is confidential under law. It has also improved the timeliness of getting statistical information to the industry.

This summer we implemented two new online systems. A casino employee tracking system was implemented in late June. This allows casinos to notify us online when they hire or terminate an employee. Previously, casinos provided that information in a paper report filed each month that was input into a Division database. Now casinos can view their employment rosters online to ensure that the information is accurate, which greatly improves our ability to know where employees work. The system also tracks the residency of employees, which we used to produce the residency report mentioned in this issue of *Gaming Update*.

A device tracking system was implemented in mid-August that allows casinos and manufacturers to notify us when they receive or remove a device in compliance with statutory tracking requirements. Again, the benefit is that licensees now have online access to their device inventories to ensure accuracy.

We are not stopping there. In January we will implement an online casino financial statement system, which will improve the data collection of the financial statements that casinos are required to file annually as part of the tax setting hearings. We will also be redesigning our web page to come into compliance with new design, content and navigation requirements for Department of Revenue web sites.

Just as the industry looks for new ways to do business using technology, we will continue to do the same.

-Mark L. Wilson

| COLORAD  | O STATE   | GAMING S  | TATISTICS  |  | CRIPPLE C  | REEK GAN   | MING STAT   | TISTICS  |  |
|--|---|---|--|--|--|--|---|--|--|
| I ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                | <u>SEPT 2003</u><br>1,068<br>51,336,142.00<br>4,117,302.29<br>128.51<br>8.02% | AUG 2003<br>1,021<br>51,801,037.53<br>4,126,694.87<br>130.38<br>7.97% | SEPT 2002<br>396<br>20,447,463.84<br>1,481,282.78<br>124.69<br>7.24% | TAX YTD<br>3,055<br>149,163,246.02<br>11,853,580.43<br>127.79<br>7.95% | I ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                | SEPT 2003<br>289<br>12,654,854.91<br>915,473.32<br>105.59<br>7.23% | AUG 2003<br>272<br>12,256,188.11<br>909,948.59<br>107.92<br>7.42% | SEPT 2002<br>126<br>5,011,820.31<br>365,373.38<br>96.66<br>7.29% | TAX YTD<br>803<br>34,423,233.40<br>2,545,092.84<br>103.35<br>7.39% |
|  | 5,822   | 5,880   | 5,934  | 17,634   | 5¢ SLOTS   | 1,637  | 1,657   | 1,693  | 4,954  |
|  | 260,768,404.61  | 295,540,001.27  | 296,017,623.47   | 844,314,395.06   | COINS IN   | 58,463,143.31  | 67,696,275.97   | 65,600,723.25  | 193,753,323.08   |
|  | 18,119,280.51   | 20,758,061.27   | 20,975,910.46  | 58,359,069.62  | AGP  | 3,736,976.21   | 4,498,152.79  | 4,235,938.15   | 12,428,519.71  |
|  | 103.74  | 113.88  | 117.83   | 109.00   | AVG DAILY AGP  | 76.09  | 87.57   | 83.40  | 81.81  |
|  | 6.95%   | 7.02%   | 7.09%  | 6.91%  | HOLD %   | 6.39%  | 6.64%   | 6.46%  | 6.41%  |
|  | 4,591   | 4,645   | 5,049  | 13,913   | 25¢ SLOTS  | 1,224  | 1,226   | 1,337  | 3,679  |
|  | 283,874,034.50  | 321,956,322.50  | 319,623,386.50   | 919,157,728.04   | COINS IN   | 63,917,665.25  | 71,678,592.25   | 67,544,804.25  | 205,995,320.00   |
|  | 14,762,342.39   | 16,791,217.05   | 17,216,277.26  | 47,773,356.20  | AGP  | 3,489,946.69   | 3,889,903.25  | 3,755,144.41   | 11,213,478.47  |
|  | 107.18  | 116.61  | 113.66   | 113.09   | AVG DAILY AGP  | 95.04  | 102.35  | 93.62  | 99.39  |
|  | 5.20%   | 5.22%   | 5.39%  | 5.20%  | HOLD %   | 5.46%  | 5.43%   | 5.56%  | 5.44%  |
|  | 3,055   | 3,062   | 3,019  | 9,181  | \$1 SLOTS  | 850  | 855   | 829  | 2,564  |
|  | 300,502,987.00  | 331,047,948.00  | 328,470,668.00   | 954,044,196.00   | COINS IN   | 71,599,917.00  | 77,927,943.00   | 74,192,151.00  | 224,663,829.00   |
|  | 14,273,868.74   | 16,250,344.33   | 15,707,673.92  | 45,730,278.59  | AGP  | 3,337,945.44   | 3,695,232.46  | 3,682,342.85   | 10,546,818.47  |
|  | 155.74  | 171.20  | 173.43   | 164.05   | AVG DAILY AGP  | 130.90   | 139.42  | 148.06   | 134.13   |
|  | 4.75%   | 4.91%   | 4.78%  | 4.79%  | HOLD %   | 4.66%  | 4.74%   | 4.96%  | 4.69%  |
|  | 313   | 313   | 345  | 939  | \$5 SLOTS  | 72   | 72  | 87   | 216  |
|  | 52,453,435.00   | 50,870,220.00   | 60,938,495.00  | 154,864,775.00   | COINS IN   | 6,493,835.00   | 7,066,565.00  | 7,108,275.00   | 20,069,470.00  |
|  | 1,923,594.50  | 2,393,724.00  | 2,402,796.59   | 6,393,028.93   | AGP  | 367,132.00   | 363,535.00  | 315,819.14   | 887,277.43   |
|  | 204.86  | 246.70  | 232.15   | 224.23   | AVG DAILY AGP  | 169.97   | 162.87  | 121.00   | 133.95   |
|  | 3.67%   | 4.71%   | 3.94%  | 4.13%  | HOLD %   | 5.65%  | 5.14%   | 4.44%  | 4.42%  |
| OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                         | 602<br>54,907,790.73<br>3,113,080.16<br>172.37<br>5.67%                       | 582<br>59,321,109.42<br>3,256,111.25<br>180.47<br>5.49%               | 531<br>47,595,936.70<br>2,692,325.48<br>169.01<br>5.66%              | 1,777<br>169,746,672.97<br>9,284,202.35<br>172.07<br>5.47%             | OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                         | 134<br>8,004,069.40<br>429,069.25<br>106.73<br>5.36%               | 136<br>8,469,312.56<br>519,108.89<br>123.13<br>6.13%              | 139<br>8,285,488.90<br>500,585.38<br>120.04<br>6.04%             | 404<br>24,638,323.71<br>1,397,661.84<br>112.81<br>5.67%            |
|  | 87  | 86  | 87   | 258  | BJ TABLES  | 16   | 16  | 14   | 48   |
|  | 4,184,034.50  | 4,982,961.11  | 4,776,143.45   | 14,042,285.56  | BJ DROP  | 710,919.75   | 909,805.75  | 746,836.00   | 2,494,312.55   |
|  | 793,307.75  | 886,541.36  | 917,286.45   | 2,682,317.06   | AGP  | 123,452.75   | 170,345.75  | 162,998.00   | 485,770.05   |
|  | 303.95  | 332.54  | 351.45   | 342.41   | AVG DAILY AGP  | 257.19   | 343.44  | 388.09   | 330.01   |
|  | 18.96%  | 17.79%  | 19.21%   | 19.10%   | HOLD %   | 17.37%   | 18.72%  | 21.83%   | 19.48%   |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                       | 67<br>2,264,883.85<br>1,302,757.16<br>648.14<br>16.59%                        | 67<br>2,755,626.00<br>1,368,194.85<br>658.74<br>16.75%                | 69<br>2,435,775.11<br>1,181,640.31<br>570.84<br>18.75%               | 199<br>7,654,315.20<br>3,903,744.06<br>646.07<br>16.68%                | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                       | 13<br>185,732.00<br>187,113.31<br>479.78<br>18.34%                 | 13<br>260,388.00<br>238,639.60<br>592.16<br>18.99%                | 14<br>286,457.00<br>177,137.70<br>421.76<br>15.40%               | 39<br>692,201.50<br>656,242.26<br>548.70<br>19.92%                 |
| TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 and |   | 65,830,888.98<br>5,219,516.87<br>44<br>31.00                          | 62,575,193.25<br>7,324,449.43<br>42<br>30.00                         | 185,979,577.24<br>12,952,185.54<br>44<br>30.36                         | TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 and | 12,587,108.97<br>427,432.90<br>17<br>30.00                         | 14,284,866.33<br>186,325.03<br>17<br>31.00                        | 13,195,339.01<br>449,181.36<br>17<br>30.00                       | 40,160,861.07<br>658,291.95<br>17<br>30.67                         |

| BLACK H   | AWK GAM  | ING STATI   | STICS  |   | CENTRAL   | CITY GAM  | ING STATI   | STICS   |   |
|---|--|---|--|---|---|---|---|---|---|
| 1 ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | SEPT 2003<br>743<br>37,010,291.93<br>3,026,675.18<br>135.79<br>8.18% | AUG 2003<br>713<br>37,615,327.60<br>3,047,650.85<br>137.88<br>8.10% | SEPT 2002<br>256<br>14,803,090.17<br>1,061,927.17<br>138.27<br>7.17% | TAX YTD<br>2,146<br>109,316,587.02<br>8,797,142.84<br>135.55<br>8.05% | AGP<br>AVG DAILY AGP                                    | SEPT 2003<br>36<br>1,670,995.16<br>175,153.79<br>162.18<br>10.48% | AUG 2003<br>36<br>1,929,521.82<br>169,095.43<br>151.52<br>8.76% | SEPT 2002<br>14<br>632,553.36<br>53,982.23<br>128.53<br>8.53% | TAX YTD<br>106<br>5,423,425.60<br>511,344.75<br>157.30<br>9.43% |
| 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | 3,499<br>183,683,869.30<br>12,908,367.12<br>122.97<br>7.03%          | 3,540<br>206,012,438.40<br>14,528,393.22<br>132.39<br>7.05%         | 3,535<br>206,078,532.12<br>14,748,899.31<br>139.07<br>7.16%          | 10,618<br>588,319,975.33<br>40,994,415.48<br>127.66<br>6.97%          | 5¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %  | 686<br>18,621,392.00<br>1,473,937.18<br>71.62<br>7.92%            | 683<br>21,831,286.90<br>1,731,515.26<br>81.78<br>7.93%          | 706<br>24,338,368.10<br>1,991,073.00<br>94.01<br>8.18%        | 2,062<br>62,241,096.65<br>4,936,134.43<br>78.06<br>7.93%        |
|   | 10,048,699.14  | 2,938<br>224,733,490.75<br>11,612,027.96<br>127.50<br>5.17%         | 3,224<br>224,358,755.25<br>11,924,667.92<br>123.29<br>5.32%          | 8,785<br>639,369,947.79<br>32,777,743.44<br>123.37<br>5.13%           | 25¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 1,223,696.56  | 481<br>25,544,239.50<br>1,289,285.84<br>86.47<br>5.05%          | 488<br>27,719,827.00<br>1,536,464.93<br>104.95<br>5.54%       | 1,449<br>73,792,460.25<br>3,782,134.29<br>85.11<br>5.13%        |
| COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %              | 9,880,398.02<br>177.07<br>4.78%                                      | 1,862<br>232,040,251.00<br>11,484,830.89<br>198.97<br>4.95%         | 1,847<br>228,268,826.00<br>10,853,828.82<br>195.88<br>4.75%          | 5,582<br>663,338,346.00<br>32,017,636.73<br>189.66<br>4.83%           | AGP<br>AVG DAILY AGP                                    | 345<br>22,016,452.00<br>1,055,525.28<br>101.98<br>4.79%           | 345<br>21,079,754.00<br>1,070,280.98<br>100.07<br>5.08%         | 343<br>26,009,691.00<br>1,171,502.25<br>113.85<br>4.50%       | 1,035<br>66,042,021.00<br>3,165,823.39<br>99.74<br>4.79%        |
| COINS IN  | 217<br>44,068,790.00<br>1,476,682.50<br>226.83<br>3.35%              | 217<br>42,257,845.00<br>2,039,449.00<br>303.17<br>4.83%             | 234<br>51,858,740.00<br>2,047,627.45<br>291.68<br>3.95%              | 651<br>129,232,170.00<br>5,308,331.50<br>269.62<br>4.11%              | \$5 SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD % | 79,780.00   | 24<br>1,545,810.00<br>(9,260.00)<br>(12.45)<br>-0.60%           | 24<br>1,971,480.00<br>39,350.00<br>54.65<br>2.00%             | 72<br>5,563,135.00<br>197,420.00<br>89.41<br>3.55%              |
|   | 453<br>46,278,215.93<br>2,631,552.81<br>193.64<br>5.69%              | 431<br>50,315,699.16<br>2,696,788.36<br>201.84<br>5.36%             | 377<br>38,440,571.90<br>2,135,410.10<br>188.81<br>5.56%              | 1,328<br>143,494,659.86<br>7,753,414.11<br>193.05<br>5.40%            | OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %          | 52,458.10   | 15<br>536,097.70<br>40,214.00<br>86.48<br>7.50%                 | 15<br>869,875.90<br>56,330.00<br>125.18<br>6.48%              | 45<br>1,613,689.40<br>133,126.40<br>96.47<br>8.25%              |
| AGP<br>AVG DAILY AGP                                    | 62<br>3,385,948.75<br>654,138.00<br>351.69<br>19.32%                 | 62<br>3,943,261.61<br>698,071.36<br>363.20<br>17.70%                | 64<br>3,879,148.70<br>731,364.70<br>380.92<br>18.85%                 | 185<br>11,214,447.01<br>2,144,628.01<br>383.32<br>19.12%              | BJ DROP<br>AGP<br>AVG DAILY AGP                         | 9<br>87,166.00<br>15,717.00<br>58.21<br>18.03%                    | 8<br>129,893.75<br>18,124.25<br>73.08<br>13.95%                 | 9<br>150,158.75<br>22,923.75<br>84.90<br>15.27%               | 25<br>333,526.00<br>51,919.00<br>67.72<br>15.57%                |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 44<br>1,865,064.35<br>1,011,910.35<br>766.60<br>16.42%               | 44<br>2,235,615.00<br>989,338.75<br>725.32<br>15.94%                | 45<br>1,964,451.50<br>917,137.00<br>679.36<br>19.13%                 | 130<br>6,251,759.20<br>2,890,006.30<br>735.09<br>16.05%               | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %        | 10<br>214,087.50<br>103,733.50<br>345.78<br>16.54%                | 10<br>259,623.00<br>140,216.50<br>452.31<br>21.45%              | 10<br>184,866.61<br>87,365.61<br>291.22<br>19.84%             | 30<br>710,354.50<br>357,495.50<br>388.58<br>19.05%              |
| TOTAL AGP   | 41,638,423.12  | 47,096,550.39   | 44,420,862.47  | 132,683,318.41  | TOTAL AGP   | 4,180,001.41  | 4,449,472.26  | 4,958,991.77  | 13,135,397.76   |
| GAMING TAXES  | 5,749,420.15   | 4,724,463.40  | 6,323,101.64   | 11,511,882.94   | gaming taxes  | 431,916.84  | 308,728.44  | 552,166.43  | 782,010.65  |
| # OF ACCOUNTS   |  | 22  | 20   | 22  | # OF ACCOUNTS   | 5   | 5   | 5   | 5   |
| AVG. DAYS OPEN  |  | 31.00   | 30.00  | 30.24   | AVG. DAYS OPEN  | 30.00   | 31.00   | 30.00   | 30.67   |
| - 10¢, 50¢, \$2 an                                      | nd Multi-Denomina  | Ation Siots   |  |   | *10¢, 50¢, \$2 and                                      | ı ıvıuıtı-Denomina  | tion Siots  |   |   |

|               |               |               | SEPTE                 | NIDEK / | AGP BI D      | EVICE         |              |                       |        |  |
|---------------|---------------|---------------|-----------------------|---------|---------------|---------------|--------------|-----------------------|--------|--|
| State         | wide          |               |                       |         | Cripple Creek |               |              |                       |        |  |
| <u>Device</u> | Number        | <u>AGP</u>    | Avg. Daily AGP/Device | Hold %  | <u>Device</u> | Number        | <u>AGP</u>   | Avg. Daily AGP/Device | Hold % |  |
| Slots         | 15,451        | \$ 56,309,469 | \$121.48              | 5.61%   | Slots         | 4,206         | \$12,276,543 | \$97.29               | 5.55%  |  |
| Tables        | 154           | \$2,096,065   | \$453.69              | 18.13%  | Tables        | 29            | \$310,566    | \$356.97              | 17.57% |  |
| TOTAL         | 15,605        | \$58,405,534  | \$124.76              | 5.78%   | TOTAL         | 4,235         | \$12,587,109 | \$99.07               | 5.67%  |  |
|               |               |               |                       |         |               |               |              |                       |        |  |
| Black         | Hawk          |               |                       |         | Centr         | al City       |              |                       |        |  |
|               |               |               | Avg. Daily            |         |               | _             |              | Avg. Daily AGP/Device |        |  |
| <u>Device</u> | <u>Number</u> | <u>AGP</u>    | AGP/Device            | Hold %  | <u>Device</u> | <u>Number</u> | <u>AGP</u>   | AGP/Device            | Hold % |  |
| Slots         | 9,653         | \$39,972,375  | \$138.03              | 5.59%   | Slots         | 1,592         | \$4,060,551  | \$85.02               | 6.02%  |  |
| Tables        | 106           | \$1,666,048   | \$523.91              | 18.29%  | Tables        | 19            | \$119,451    | \$209.56              | 16.97% |  |
| TOTAL         | 9,759         | \$41,638,423  | \$142.22              | 5.78%   | TOTAL         | 1,611         | \$4,180,001  | \$86.49               | 6.17%  |  |
|               |               |               |                       |         |               |               |              |                       |        |  |

SEPTEMBER AGP BY DEVICE

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in September. Hold percentage does not include player-banked poker tables.

## **GAMING\*UPDATE**

### **DATES TO REMEMBER**

- ✓ November 11 Veterans Day, Division offices closed
- ✓ November 17 October gaming tax returns due
- ✓ November 20 Gaming Commission meeting, 1881 Pierce St., Suite 110, Lakewood
- ✓ November 27 Thanksgiving Day, Division offices closed

**NOVEMBER 2003** 

COLORADO DEPT OF REVENUE DIVISION OF GAMING 1881 PIERCE ST STE 112 LAKEWOOD CO 80214-1496

# Colorado Division of GAMING UPDATE Gaming

Volume XII, Issue 12 **DECEMBER 2003** 

### E-Mail System Set Up For SEC Notifications

Publicly traded licensees can notify the Division of Gaming when they file reports with the Securities and Exchange Commission (SEC) by sending an e-mail to an address specifically created for that purpose: GamingSECFiling@spike.dor.state. co.us. The electronic notification replaces submissions of copies of the reports as the result of a rule change to Regulation 47.1-4.507 that went into effect Nov. 30.

### **ICMP Changes Issued**

The Division of Gaming has released proposed changes to the Accounting Section of the internal control minimum procedures (ICMPs). The comment period for the proposed changes runs through Dec. 16. Any comments should be forwarded to Deb Gorham in the Division's Cripple Creek office at (719) 689-3362 or by email at dgorham@spike.dor.state.co.us.

#### **Commission Action**

At its meeting on November 20 in Lakewood, the Colorado Limited Gaming Control Commission:

- •Renewed the manufacturer/ distributor licenses of Anchor Games and Sierra Design Group
- Renewed the operator license of Anchor Games
- Approved new manufacturer/ distributor license for Casino Data Systems, Inc.
- Approved changes to Rule 12, which deal primarily with ticketing technology, effective Jan. 30.

### AGP Roller Coaster Continues

Colorado casinos continued their up and down roller coaster year in October, with gaming establishments statewide reporting \$56.8 million in AGP during the month, down 2.7 percent from \$58.4 million in September, but up 2.4 percent from \$55.5 million in October 2002.

Black Hawk's 22 casinos accounted for 72.0 percent of the state total with \$40.9 million in AGP in October; Cripple Creek's 17 casinos, 21.2 percent of the market with \$12.0 million; and Central City's five casinos, 6.8 percent of the statewide total with \$3.8 million. Casinos statewide paid \$7.8 million in gaming tax proceeds in October, up from \$6.6 million in September. In October, 21 casinos operated in the 0.25% tax bracket, seven at 2%, three at 4%, four at 11%, four at 16% and five at the 20% bracket.

### MESSAGE FROM THE DIRECTOR

When the Division of Gaming earlier this year released a request for proposal (RFP) for testing lab services, the RFP stipulated that the successful vendor(s) would need to be found suitable by the Division before offering testing services on behalf of the State. The RFP specifically stated that a vendor



could not be involved in the furtherance of "illegal gaming," which was defined in part as "the offering or participation, in any degree or manner, of...internet based wagering available to residents of the United States."

The same standard of suitability applies to all businesses and persons who apply for and hold a gaming license in Colorado. No licensee is allowed to be involved in the furtherance of illegal gaming. I want to reiterate the Division's stance on internet gaming as pronounced on the Questions & Answers page of our website:

"It is illegal to offer or participate in Internet gaming in Colorado and in every other U.S. state...Any Colorado gaming licensee which is found to be involved in any capacity, direct or indirect, in an Internet gambling activity where such gambling is unlawful...places the licensee's Colorado gaming license in serious jeopardy. Any applicant for a Colorado gaming license that is found to be involved in an Internet gambling activity where such gambling is unlawful will not receive a Colorado gaming license."

As internet-based gaming expands to "legal" markets where regulatory restrictions are being placed on accepting wagers from the North American market, licensees should be aware that while technologies have advanced to detect and deter American online gamblers, so has the technologies to defeat the measures. Before licensees or potential licensees contemplate entering the internet gaming world, they should consider the potential risks should the site with which they are associated becomes compromised by Colorado residents. The Division has, and will maintain, a zero tolerance policy for internet wagering that can be accessed by people in Colorado.

-Mark L. Wilson

| COLORAD  | O STATE   | GAMING S   | TATISTICS   |  | CRIPPLE C  | REEK GAI  | MING STAT  | <b>FISTICS</b>  |  |
|--|---|--|---|--|--|---|--|---|--|
| 1¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                 | OCT 2003<br>1,093<br>54,583,608.19<br>4,247,744.30<br>125.37<br>7.78% | SEPT 2003<br>1,068<br>51,336,142.00<br>4,117,302.29<br>128.51<br>8.02% | OCT 2002<br>406<br>19,522,969.11<br>1,429,009.78<br>113.54<br>7.32% | TAX YTD<br>4,148<br>203,746,854.21<br>16,101,324.73<br>127.84<br>7.90% | I ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                | OCT 2003<br>316<br>13,880,295.25<br>1,039,987.35<br>106.16<br>7.49% | SEPT 2003<br>289<br>12,654,854.91<br>915,473.32<br>105.59<br>7.23% | OCT 2002<br>122<br>4,571,674.80<br>330,242.55<br>87.32<br>7.22% | TAX YTD<br>1,119<br>48,303,528.65<br>3,585,080.19<br>104.19<br>7.42% |
|  | 5,652   | 5,822  | 5,934   | 23,286   | 5¢ SLOTS   | 1,585   | 1,637  | 1,701   | 6,539  |
|  | 254,896,255.50  | 260,768,404.61   | 273,094,490.27  | 1,099,210,650.56   | COINS IN   | 56,294,567.55   | 58,463,143.31  | 57,500,357.30   | 250,047,890.63   |
|  | 17,779,571.27   | 18,119,280.51  | 19,027,305.12   | 76,138,640.89  | AGP  | 3,712,943.80  | 3,736,976.21   | 3,726,015.94  | 16,141,463.51  |
|  | 101.47  | 103.74   | 103.44  | 107.69   | AVG DAILY AGP  | 75.57   | 76.09  | 70.66   | 80.28  |
|  | 6.98%   | 6.95%  | 6.97%   | 6.93%  | HOLD %   | 6.60%   | 6.39%  | 6.48%   | 6.46%  |
|  | 4,487   | 4,591  | 5,027   | 18,400   | 25¢ SLOTS  | 1,214   | 1,224  | 1,346   | 4,893  |
|  | 282,499,138.00  | 283,874,034.50   | 287,869,575.75  | 1,201,656,866.04   | COINS IN   | 61,634,902.75   | 63,917,665.25  | 58,780,107.50   | 267,630,222.75   |
|  | 14,370,789.34   | 14,762,342.39  | 14,953,027.38   | 62,144,145.54  | AGP  | 3,172,899.05  | 3,489,946.69   | 3,008,770.38  | 14,386,377.52  |
|  | 103.31  | 107.18   | 95.95   | 111.23   | AVG DAILY AGP  | 84.31   | 95.04  | 72.11   | 95.62  |
|  | 5.09%   | 5.20%  | 5.19%   | 5.17%  | HOLD %   | 5.15%   | 5.46%  | 5.12%   | 5.38%  |
|  | 3,024   | 3,055  | 3,047   | 12,205   | \$1 SLOTS  | 843   | 850  | 840   | 3,407  |
|  | 295,693,616.00  | 300,502,987.00   | 301,224,995.00  | 1,249,737,812.00   | COINS IN   | 70,768,023.00   | 71,599,917.00  | 65,685,124.00   | 295,431,852.00   |
|  | 13,370,704.14   | 14,273,868.74  | 13,728,221.74   | 59,100,982.73  | AGP  | 3,015,389.70  | 3,337,945.44   | 3,061,682.79  | 13,562,208.17  |
|  | 142.63  | 155.74   | 145.34  | 159.48   | AVG DAILY AGP  | 115.39  | 130.90   | 117.58  | 129.45   |
|  | 4.52%   | 4.75%  | 4.56%   | 4.73%  | HOLD %   | 4.26%   | 4.66%  | 4.66%   | 4.59%  |
| COINS IN   | 318   | 313  | 344   | 1,257  | \$5 SLOTS  | 72  | 72   | 87  | 288  |
|  | 49,409,605.00   | 52,453,435.00  | 54,034,280.00   | 204,274,380.00   | COINS IN   | 6,662,515.00  | 6,493,835.00   | 5,597,665.00  | 26,731,985.00  |
|  | 1,819,035.48  | 1,923,594.50   | 2,054,962.32  | 8,212,064.41   | AGP  | 309,093.55  | 367,132.00   | 264,534.10  | 1,196,370.98   |
|  | 184.52  | 204.86   | 192.70  | 215.16   | AVG DAILY AGP  | 138.48  | 169.97   | 98.08   | 135.09   |
|  | 3.68%   | 3.67%  | 3.80%   | 4.02%  | HOLD %   | 4.64%   | 5.65%  | 4.73%   | 4.48%  |
| OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                         | 649<br>55,900,273.25<br>3,143,649.61<br>156.25<br>5.62%               | 602<br>54,907,790.73<br>3,113,080.16<br>172.37<br>5.67%                | 527<br>41,658,155.70<br>2,343,897.29<br>143.47<br>5.63%             | 2,426<br>225,646,946.22<br>12,427,851.96<br>168.72<br>5.51%            | OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                         | 134<br>7,639,125.50<br>443,277.46<br>106.71<br>5.80%                | 134<br>8,004,069.40<br>429,069.25<br>106.73<br>5.36%               | 139<br>6,640,615.00<br>481,755.24<br>111.80<br>7.25%            | 538<br>32,277,449.21<br>1,840,939.30<br>111.28<br>5.70%              |
| BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %                             | 85  | 87   | 87  | 343  | BJ TABLES  | 16  | 16   | 15  | 64   |
|  | 4,170,314.26  | 4,184,034.50   | 4,339,975.57  | 18,212,599.82  | BJ DROP  | 699,702.25  | 710,919.75   | 657,200.55  | 3,194,014.80   |
|  | 865,870.01  | 793,307.75   | 844,721.07  | 3,548,187.07   | AGP  | 142,714.75  | 123,452.75   | 144,224.55  | 628,484.80   |
|  | 328.60  | 303.95   | 313.21  | 340.69   | AVG DAILY AGP  | 287.73  | 257.19   | 310.16  | 319.35   |
|  | 20.76%  | 18.96%   | 19.46%  | 19.48%   | HOLD %   | 20.40%  | 17.37%   | 21.95%  | 19.68%   |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                       | 67<br>2,343,261.75<br>1,239,268.60<br>596.66<br>17.19%                | 67<br>2,264,883.85<br>1,302,757.16<br>648.14<br>16.59%                 | 69<br>2,349,292.76<br>1,126,059.01<br>526.44<br>18.45%              | 266<br>9,997,576.95<br>5,143,012.66<br>636.78<br>16.80%                | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                       | 13<br>192,620.50<br>207,347.10<br>514.51<br>21.86%                  | 13<br>185,732.00<br>187,113.31<br>479.78<br>18.34%                 | 14<br>271,012.50<br>153,102.00<br>352.77<br>15.84%              | 52<br>884,822.00<br>863,589.36<br>540.08<br>20.34%                   |
| TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 and |   | 58,405,533.50<br>6,608,769.89<br>44<br>30.00                           | 55,507,203.71<br>7,777,909.32<br>42<br>31.00                        | 242,816,209.99<br>20,779,590.89<br>44<br>30.36                         | TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 and | 12,043,652.76<br>560,757.65<br>17<br>31.00                          | 12,587,108.97<br>427,432.90<br>17<br>30.00                         | 11,170,327.55<br>505,058.79<br>17<br>31.00                      | 52,204,513.83<br>1,219,049.60<br>17<br>30.75                         |

| BLACK HA  | AWK GAM   | ING STATI  | STICS   |  | CENTRAL CITY GAMING STATISTICS   |   |   |   |   |  |
|---|---|--|---|--|--|---|---|---|---|--|
| I ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %               | OCT 2003<br>741<br>38,864,172.82<br>3,078,476.37<br>134.02<br>7.92% | SEPT 2003<br>743<br>37,010,291.93<br>3,026,675.18<br>135.79<br>8.18% | OCT 2002<br>264<br>14,347,789.03<br>1,052,347.42<br>128.59<br>7.33% | TAX YTD<br>2,887<br>148,180,759.84<br>11,875,619.21<br>135.17<br>8.01% | I ¢ SLOTS<br>COINS IN<br>AGP<br>AVG DAILY AGP<br>HOLD %                | OCT 2003<br>36<br>1,839,140.12<br>129,280.58<br>115.84<br>7.03%     | SEPT 2003<br>36<br>1,670,995.16<br>175,153.79<br>162.18<br>10.48% | OCT 2002<br>20<br>603,505.28<br>46,419.81<br>74.87<br>7.69% | TAX YTD<br>142<br>7,262,565.72<br>640,625.33<br>146.71<br>8.82% |  |
| 5¢ SLOTS  | 3,371   | 3,499  | 3,537   | 13,989   | 5¢ SLOTS   | 696   | 686   | 696   | 2,758   |  |
| COINS IN  | 180,293,029.90  | 183,683,869.30   | 194,489,259.42  | 768,613,005.23   | COINS IN   | 18,308,658.05   | 18,621,392.00   | 21,104,873.55   | 80,549,754.70   |  |
| AGP   | 12,606,496.03   | 12,908,367.12  | 13,620,913.80   | 53,600,911.51  | AGP  | 1,460,131.44  | 1,473,937.18  | 1,680,375.38  | 6,396,265.87  |  |
| AVG DAILY AGP   | 120.64  | 122.97   | 124.23  | 125.91   | AVG DAILY AGP  | 67.67   | 71.62   | 77.88   | 75.42   |  |
| HOLD %  | 6.99%   | 7.03%  | 7.00%   | 6.97%  | HOLD %   | 7.98%   | 7.92%   | 7.96%   | 7.94%   |  |
| 25¢ SLOTS   | 2,793   | 2,881  | 3,187   | 11,578   | 25¢ SLOTS  | 480   |   | 494   | 1,929   |  |
| COINS IN  | 199,416,748.25  | 197,369,915.00   | 206,097,864.50  | 838,786,696.04   | COINS IN   | 21,447,487.00   |   | 22,991,603.75   | 95,239,947.25   |  |
| AGP   | 10,078,409.74   | 10,048,699.14  | 10,813,665.20   | 42,856,153.18  | AGP  | 1,119,480.55  |   | 1,130,591.80  | 4,901,614.84  |  |
| AVG DAILY AGP   | 116.40  | 116.26   | 109.45  | 121.63   | AVG DAILY AGP  | 75.23   |   | 73.83   | 82.63   |  |
| HOLD %  | 5.05%   | 5.09%  | 5.25%   | 5.11%  | HOLD %   | 5.22%   |   | 4.92%   | 5.15%   |  |
| \$1 SLOTS   | 1,836   | 1,860  | 1,862   | 7,418  | \$1 SLOTS  | 345   | 345   | 345   | 1,380   |  |
| COINS IN  | 205,198,876.00  | 206,886,618.00   | 214,105,642.00  | 868,537,222.00   | COINS IN   | 19,726,717.00   | 22,016,452.00   | 21,434,229.00   | 85,768,738.00   |  |
| AGP   | 9,451,121.92  | 9,880,398.02   | 9,779,999.41  | 41,468,758.65  | AGP  | 904,192.52  | 1,055,525.28  | 886,539.54  | 4,070,015.91  |  |
| AVG DAILY AGP   | 166.05  | 177.07   | 169.43  | 183.70   | AVG DAILY AGP  | 84.54   | 101.98  | 82.89   | 95.91   |  |
| HOLD %  | 4.61%   | 4.78%  | 4.57%   | 4.77%  | HOLD %   | 4.58%   | 4.79%   | 4.14%   | 4.75%   |  |
| \$5 SLOTS   | 222   | 217  | 233   | 873  | \$5 SLOTS  | 24  | 24  | 24  | 96  |  |
| COINS IN  | 41,247,610.00   | 44,068,790.00  | 47,196,685.00   | 170,479,780.00   | COINS IN   | 1,499,480.00  | 1,890,810.00  | 1,239,930.00  | 7,062,615.00  |  |
| AGP   | 1,429,726.93  | 1,476,682.50   | 1,713,183.22  | 6,738,058.43   | AGP  | 80,215.00   | 79,780.00   | 77,245.00   | 277,635.00  |  |
| AVG DAILY AGP   | 207.75  | 226.83   | 237.18  | 253.62   | AVG DAILY AGP  | 107.82  | 110.81  | 103.82  | 94.05   |  |
| HOLD %  | 3.47%   | 3.35%  | 3.63%   | 3.95%  | HOLD %   | 5.35%   | 4.22%   | 6.23%   | 3.93%   |  |
| OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                        | 500<br>47,758,469.35<br>2,658,652.43<br>171.53<br>5.57%             | 453<br>46,278,215.93<br>2,631,552.81<br>193.64<br>5.69%              | 373<br>34,440,841.30<br>1,807,577.35<br>156.32<br>5.25%             | 1,828<br>191,253,129.21<br>10,412,066.54<br>187.17<br>5.44%            | OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %                         | 15<br>502,678.40<br>41,719.72<br>89.72<br>8.30%                     | 15<br>625,505.40<br>52,458.10<br>116.57<br>8.39%                  | 15<br>576,699.40<br>54,564.70<br>117.34<br>9.46%            | 60<br>2,116,367.80<br>174,846.12<br>94.77<br>8.26%              |  |
| BJ TABLES   | 61  | 62   | 64  | 246  | BJ TABLES  | 8   | 9   | 8   | 33  |  |
| BJ DROP   | 3,373,612.01  | 3,385,948.75   | 3,588,949.77  | 14,588,059.02  | BJ DROP  | 97,000.00   | 87,166.00   | 93,825.25   | 430,526.00  |  |
| AGP   | 701,665.76  | 654,138.00   | 687,177.77  | 2,846,293.77   | AGP  | 21,489.50   | 15,717.00   | 13,318.75   | 73,408.50   |  |
| AVG DAILY AGP   | 371.06  | 351.69   | 346.36  | 380.20   | AVG DAILY AGP  | 86.65   | 58.21   | 53.70   | 72.34   |  |
| HOLD %  | 20.80%  | 19.32%   | 19.15%  | 19.51%   | HOLD %   | 22.15%  | 18.03%  | 14.20%  | 17.05%  |  |
| POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                      | 44<br>1,932,724.25<br>912,903.00<br>669.28<br>16.46%                | 44<br>1,865,064.35<br>1,011,910.35<br>766.60<br>16.42%               | 45<br>1,865,976.26<br>881,550.51<br>631.94<br>18.47%                | 174<br>8,184,483.45<br>3,802,909.30<br>718.19<br>16.15%                | POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %                       | 10<br>217,917.00<br>119,018.50<br>383.93<br>19.52%                  | 10<br>214,087.50<br>103,733.50<br>345.78<br>16.54%                | 10<br>212,304.00<br>91,406.50<br>294.86<br>21.55%           | 40<br>928,271.50<br>476,514.00<br>387.41<br>19.16%              |  |
| TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 an |   | 41,638,423.12<br>5,749,420.15<br>22<br>30.00<br>ation Slots          | 40,356,414.68<br>6,738,738.05<br>20<br>31.00                        | 173,600,770.59<br>18,264,034.28<br>22<br>30.43                         | TOTAL AGP GAMING TAXES # OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 and | 3,875,527.81<br>514,496.36<br>5<br>31.00<br><b>1 Multi-Denomina</b> | 4,180,001.41<br>431,916.84<br>5<br>30.00<br>ation Slots           | 3,980,461.48<br>534,112.48<br>5<br>31.00                    | 17,010,925.57<br>1,296,507.01<br>5<br>30.75                     |  |

### Statewide Cripple Creek Avg. Daily Device Number AGP AGP/Device Hold % Device Number AGP AGP/Device Hold %

| <u>Device</u> | <u>Number</u> | <u>AGP</u>   | AGP/Device | Hold % | <b>Device</b> | <u>Number</u> | <u>AGP</u>   | AGP/Device | Hold % |
|---------------|---------------|--------------|------------|--------|---------------|---------------|--------------|------------|--------|
| Slots         | 15,223        | \$54,731,494 | \$115.98   | 5.51%  | Slots         | 4,164         | \$11,693,591 | \$90.59    | 5.39%  |
| Tables        | 152           | \$2,105,139  | \$446.76   | 19.48% | Tables        | 29            | \$350,062    | \$389.39   | 20.71% |
| TOTAL         | 15,375        | \$56,836,633 | \$119.25   | 5.68%  | TOTAL         | 4,193         | \$12,043,653 | \$92.66    | 5.53%  |

**OCTOBER AGP BY DEVICE** 

| Black Hawk | Central City |
|------------|--------------|
|------------|--------------|

|               |               |              | Avg. Daily |        |               |               |             | Avg. Dally |        |
|---------------|---------------|--------------|------------|--------|---------------|---------------|-------------|------------|--------|
| <u>Device</u> | <u>Number</u> | <u>AGP</u>   | AGP/Device | Hold % | <u>Device</u> | <u>Number</u> | <u>AGP</u>  | AGP/Device | Hold % |
| Slots         | 9,463         | \$39,302,883 | \$133.98   | 5.51%  | Slots         | 1,596         | \$3,735,020 | \$75.49    | 5.90%  |
| Tables        | 105           | \$1,614,569  | \$496.03   | 19.22% | Tables        | 18            | \$140,508   | \$251.81   | 20.33% |
| TOTAL         | 9,568         | \$40,917,452 | \$137.95   | 5.70%  | TOTAL         | 1,614         | \$3,875,528 | \$77.46    | 6.09%  |

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in October. Hold percentage does not include player-banked poker tables.

## **GAMING\*UPDATE**

### **DATES TO REMEMBER**

- ✓ December 15 November gaming tax returns due
- ✓ December 18 Gaming Commission meeting, 1881 Pierce St., Suite 110, Lakewood
- ✓ December 25 Christmas Day, Division offices closed
- ✓ January 1 New Year's Day, Division offices closed

**DECEMBER 2003** 

COLORADO DEPT OF REVENUE DIVISION OF GAMING 1881 PIERCE ST STE 112 LAKEWOOD CO 80214-1496